

## MPs demand release of mob murder film

● The Prime Minister unequivocally condemned the BBC, ITN and RTE for refusing to give the RUC film of the mob murder of two British soldiers.

● Mr Michael Checkland, BBC Director-General, replied that if they did so the next victims could be cameramen, reporters or sound recordists.

● The Anglican Primate of All Ireland said that Northern Ireland was in danger of slipping "before long" into full-blown civil war.

● Michael Anthony Stone was charged in Belfast Magistrates Court with the murder of three mourners who were killed at Milltown Cemetery, last week.

By Robin Oakley and Richard Evans

The Prime Minister yesterday led a withering parliamentary onslaught on the BBC, ITN and the Irish television station RTE for refusing to give the Royal Ulster Constabulary untransmitted film of the mob murder of two British soldiers in Belfast.

In an unequivocal condemnation of their decisions, Mrs Thatcher said: "I believe that everyone, the media included, has a bounden duty to do everything they can to see that those

who perpetrated the terrible crimes which we saw on television and which disgusted the whole world are brought to justice.

She told the Commons: "Either one is on the side of justice or one is on the side of terrorism."

Her condemnation was followed by a demand from the chairman of the Conservative backbench committee on the media for a clause in the forthcoming Broadcasting Bill.

Dr Kahan Daly, a leading Belfast Roman Catholic bishop, said last night that Catholics should leave the IRA. These "who joined the organisation in the past for idealistic reasons and out of a passion for justice" needed the honesty and courage to realise the truth about the IRA.

Parliament... 4  
Conor Cruise O'Brien... 10  
Leading article... 11

that would force broadcasting and press organizations to hand over to the police untransmitted film, photographs and video tape recordings of outrages similar to that in Belfast.

Mr John Gort, MP for Hendon North, spoke out after ITN confirmed that, like the BBC, it had refused a request from the RUC to hand over untransmitted film.

The BBC refusal was taken with full backing from Mr Marmaduke Hussey, chairman of the corporation, and Mr Michael Checkland, its director general, who last night defended the decision.

"I can well understand today's reactions. Nobody who saw for the first time the full horror of Saturday's events brought into their own living room could fail to be appalled," he said.

"There lies the root of our policy, which is to preserve our news gathering role in Northern Ireland which we have carefully developed over the last 20 years.

"If we allowed automatic free access to untransmitted material the next victims of

such events could be our own staff cameramen, reporters or sound recordists.

"We could then lose our ability to report what is happening in Ulster. The television pictures brought out all too clearly the scale of the problem there.

"Our policy on untransmitted material is not new. It is a policy adopted by all broadcasters in this country, worked out over many years and based on our experience in many difficult situations."

Given the Prime Minister's strong comments, Mr Gort's proposal is likely to attract strong support among Conservative MPs.

"I think this is a matter which Parliament should decide rather than the BBC or ITN," he said. "If an issue affecting public order — and therefore the public interest — arises, any material which is taken by the media must by law be made available to the police to assist them in their inquiries."

"The public interest is paramount. If the media are afraid of the consequences, the media must keep out of the way. The right to see and know must be balanced against the right of the state to apprehend criminals."

Ulster police are prepared to take court action against television companies refusing to hand over untransmitted film of the killings. Security sources in Northern Ireland say the RUC would go to any lengths to secure the film, which it considers crucial in its search for the murderers of Corporals Robert Howes and Derek Wood.

The BBC has 49 seconds of untransmitted film, which it says shows "nothing more and nothing less" than the footage which was broadcast.

The RUC request was made to the BBC Northern Ireland news room and conveyed by Mr Colin Morris, the corporation's controller in the province, to London where it was considered by Mr John Wilson, the BBC's controller of editorial policy. After receiving

Continued on page 24, col 1

## Grenade attack 'was a reprisal'

By Paul Valley

The man charged with the murder of three mourners who died in a bullet and hand grenade attack in Milltown Cemetery, Belfast, last week appeared in court yesterday.

A magistrates' court official read from a statement made by Michael Anthony Stone in which he claimed that his attack at the funeral of the three IRA members shot by the SAS in Gibraltar was a retaliation for the IRA bombings at Brighton and other murders in Northern Ireland.

Mr Stone, aged 32, an unemployed builder from Ravenswood Park, Belfast, was also charged with three other sectarian murders.

For all of them blame had been claimed at the time by the Ulster Freedom Fighters, an outlawed Protestant paramilitary group.

The statement read out said: "I alone carried out this military operation of a retaliatory strike against the Sinn Féin and IRA in response to the slaughter of innocents at La Mon, Darkley, Brighton and Enniskillen."

"I would state that I am a dedicated, freelance loyalist paramilitary. No surrender."

The La Mon House Hotel was a restaurant in a Unionist area south of Belfast in which 12 people were burnt to death after an IRA bomb in 1977. Darkley was the village in which worshippers at a Gospel Hall were murdered by republican gunmen.

The three other murder charges against Stone related to the deaths of Patrick Brady, a milkman killed in Boucher Road, Belfast, in January 1984; Kevin McPolin, a joiner from Castlewella, killed in November 1985; and Dermott Hackett, a bread deliveryman, killed in June last year.

Stone, who appeared in the dock with both eyes blackened by bruises, was taken to the high security magistrates' court from the military wing of Musgrave Park Hospital where he has been kept under armed guard since the attack at Milltown cemetery last Wednesday.

At the end of the 20-minute hearing he was remanded in custody.



Dermott Hackett: one of Mr Stone's alleged victims.

## Test tube baby pioneer dies at 74



Test tube first: Patrick Steptoe, right, looking at Louise Brown, the first of the test-tube babies, after her birth

## MPs jeer Kinnock as Ford plant hopes fade

By Robin Oakley and Martin Fletcher

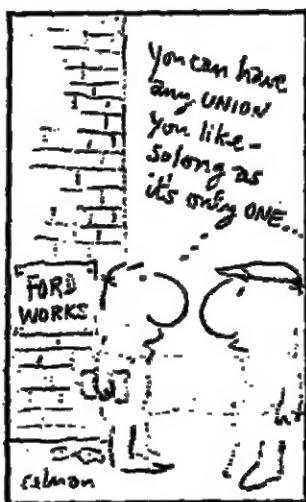
Mr Neil Kinnock suffered serious embarrassment in the Commons yesterday as Mrs Thatcher led a further Tory assault against the trade unions for having wrecked plans by Ford to build a components plant in Dundee.

The company has cancelled the 1,000-job plant because of union squabbles over a single-union agreement.

As Mrs Thatcher condemned the unions, Tory MPs shouted at the Labour leader to get to his feet and indicate Labour's stance on the issue.

But Mr Kinnock remained seated for far longer than he usually does at Prime Minister's Question Time and rose finally only to intervene on another point altogether.

Tory MPs jeered, as they had done at the end of the Budget debate the night before, when Mr Kinnock also



calmon

scorned an opportunity given him by Mr Nigel Lawson, the Chancellor of the Exchequer, to make his views plain on the Dundee issue.

Outside the Commons Mr Malcolm Rifkind, the Scottish Secretary, joined in the attack on Mr Kinnock, whom the Tories believe is in an intolerably weak position on the Dundee issue.

He said on BBC Radio's *World at One*: "The important point is that no one seems to have any influence on Mr Ron Todd and the Transport and General Workers Union. We have tried, the Scottish TUC have tried, the TUC as a whole have tried and failed."

"The one person who doesn't seem to have tried is a sponsored MP of the T&G called Mr Neil Kinnock. It may be he could carry some influence with his own union in the way the rest of us have been unable to do."

Mr Kinnock's office said

Continued on page 24, col 7

## Man who gave hope to parents

By Thomson Prentice Science Correspondent

Patrick Steptoe, the Oldham gynaecologist who delivered the world's first test-tube baby, and whose pioneering work helped bring living joy to many thousands of infertile couples around the world, has died at the age of 74.

More than a thousand infants were born in Britain through *in-vitro* fertilization. The happiness and gratitude of their parents easily eclipsed the criticism heaped on him.

With his colleagues of 20 years, Professor Robert Edwards, he played a leading role in the turbulent debate that began with the birth of Louise Brown on July 25, 1978.

Mr Steptoe tried to bridge the divide between those couples who endured the despair of infertility, and critics who saw his work as an ominous prelude to a "brave new world" of a made-to-measure, super-breed of children. Many of the complex issues surrounding artificial insemination, surrogacy, the freezing and storage of human embryos, and research applied to them remain unresolved.

Mr Steptoe's death from cancer at the Chaucer Hospital, Cambridge, was announced on the day he was to be presented with the CBE.

"It is a very sad day and a great personal loss to me although it was expected," Professor Edwards said, last night.

Continued on page 24, col 1

## No rise in Land-Rover offer

By Craig Seton

Union leaders have failed to win any new money in a revised pay offer they will recommend to 6,000 striking Land-Rover workers at a mass meeting this morning.

The two-year deal formulated yesterday, after 14 hours of talks between management and unions, involves only a restructuring of the package that was put

forward as a final offer by the company and rejected by 66 per cent of the workforce five weeks ago.

The workforce has been called to a mass meeting outside the company's plant at Solihull, West Midlands, this morning and will be recommended by union leaders to vote for an immediate return to work.

The four-week strike has cost the company £63 million

in lost production and each striker about £1,000 in lost pay.

Mr Sam Robinson, the chief union negotiator, conceded yesterday that the company had stuck to its original offer and offered no new money during the talks at the offices in Birmingham of Acs, the conciliation service.

"We always recognized we

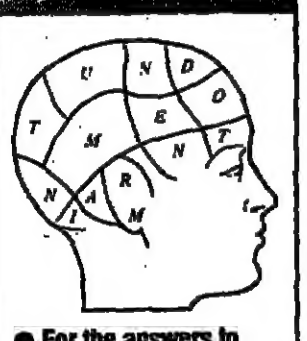
Continued on page 24, col 1

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● With one £4,000 daily prize winner yesterday (see page 3), Portfolio Accumulator stands today at £116,000

TOURNAMENT OF  
THE MIND



● For the answers to the first five rounds of The Times Tournament of the Mind, turn to page 9

## Wembley security

One of the most extensive security operations in football history will be mounted to-night at Wembley, where England play The Netherlands in a friendly. Hundreds of police will be on duty to segregate the 1,500 Dutch supporters expected to attend. Page 48

## Oil price slips

Mr Rikman Lukman, the Nigerian oil minister and Opec president, pushed the oil price below \$15 a barrel by cancelling a press conference. Oil markets had hoped for a firm statement on Opec policy. Page 25

## TIMES FOCUS

The promising outlook for northern Cyprus, and its attractions for tourists, are described in a Special Report. Pages 33-37

## INDEX

Home News	2-5
Overseas	7-8
Business	25-32
Sport	44-48
Arts	21
Births, marriages, deaths	13
City Diary	27
Court	12
Crème de la Crème	14-17
Crosswords	19, 24
Diary	9, 10, 19
Features	13
Horoscopes	22
Information	20
Law Report	11
Leading articles	11
Letters	11
Media and Marketing	38-41
Obituary	12
Parliament	4
Property	14, 42-43
Saleroom	10
Science Report	47
Snow reports	23
TV & Radio	43
Weather	24

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## Drink drivers may face lifetime ban

By Philip Webster, Chief Political Correspondent

Drink drivers face a lifetime ban if disqualified twice under a tough new crackdown on alcohol proposed yesterday by Ministers.

Anyone disqualified twice would lose their licence permanently unless they could prove they had cured their drink problem.

The recommendation comes from the 12 Ministers on the Government's Misuse of Alcohol Group, chaired by Mr John Wakeham, the leader of the Commons.

The group asked the Department of Transport to come up with detailed proposals quickly to act against convicted drink drivers.

Mr Wakeham said: "We think there are grounds for checking on anyone who has two or more disqualifications for drink driving offences whereby they would be required to satisfy the licensing authority that they did not

have a drink problem and were otherwise fit to drive before getting their licence back."

The group did not spell out how it thought drivers would be able to prove their fitness to have their licences back.

That has been left to the transport department, but it is clear that stringent medical proof and the possibility of double offenders having to take new driving tests will be considered.

Currently drivers have to show they are fit to get their licences back if they have two or more convictions in 10 years for offences at two and a half times over the limit.

The change proposed by Mr Wakeham's group means that anyone disqualified twice, however far apart, would lose their licence permanently.

Other measures to counter drink driving may soon follow.

## Mitterrand to seek re-election

Paris (AFP) — President Mitterrand yesterday ended weeks of speculation by announcing that he would seek a second mandate in the forthcoming election.

M Mitterrand said on French television that he would be a candidate in the first round of voting in the presidential election on April 24. A second poll is to be held on May 8 if there is no outright winner.

M Mitterrand defeated M Valéry Giscard d'Estaing in the last election seven years ago to become the first Socialist President since the Fifth Republic was founded in 1958.

The right-wing vote this year is expected to be contested between M Jacques Chirac, the Prime Minister, and M Raymond Barre, a former Prime Minister, who have both announced their intention to stand.

## EEC orders public supplies to tender

From Richard Owen, Brussels

EEC trade ministers yesterday passed into law a new directive obliging local authorities throughout the European Community to open up contracts for public supplies to free competition across EEC borders.

The directive is part of the EEC's drive to create a unified European market without frontiers by the end of 1992. "This means that Manchester City Council should advertise for tender throughout the Common Market if it wants to buy supplies ranging from pencils to computers," one EEC official said.

The directive applies to non-defence contracts worth over £140,000, and replaces previous regulations which Lord Cockfield, EEC Commissioner for internal market, had said was full of loopholes.

He said the 1992 programme was behind schedule because the Council of Min-

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## LWT makes radical cuts in jobs and overtime

By Richard Evans, Media Editor

London Weekend Television is to cut 239 jobs over the next 12 months, including compulsory redundancies, and is ending vastly expensive "golden hours" overtime payments.

The radical cost-cutting exercise was revealed to the 1,600 staff yesterday by Mr Brian Tesler, the station's chairman and managing director, who said the changes were essential if LWT was to be "a vigorously competitive television company in the 1990s."

He said: "Commercially, we must be able to compete with the new TV channels both satellite and terrestrial, with other ITV companies and independent producers for programme

commissions; and with the facilities houses for new productions.

"The cost reductions that our proposals will achieve will make us competitive on all fronts."

Apart from the sackings, LWT hopes to achieve the other job losses through retirement and not replacing staff. The most radical changes presented by an independent television company to its staff include:

● Management freedom to decide the size of crews and facilities needed for a programme "entirely on its merits".

● A maximum overtime rate of 2T — twice the normal hourly rate — except on Bank Holidays. Penalty clauses in national agreements can result in

compounded overtime rates reaching 5T — known as "golden hours".

● No "ghost" payments — cash for hours not worked.

● Management freedom to sub-contract work to freelancers and outside facilities. This is often vetoed unless all union members have rejected the opportunity to do such work — often on high overtime rates.

● Ending job demarcations that create "inefficiency and over-manning". This will particularly affect studio services, involving property hands, scene hands and carpenters who do not do each other's jobs, resulting in over-manning.

● Introduction of new technology without going through compulsory and lengthy consultative procedures.

LWT claims the package will make it competitive with independent producers and outside facilities houses.

Mr Roy van Gelder, director of personnel and administration, said LWT would offer "very generous" redundancy terms in the hope that they would attract a significant number of volunteers. "But the unions know they will be withdrawn if there is any interruption to normal work."

LWT's plans were presented to shop stewards of three unions, ACTU, representing television technicians; ETPU, representing electricians; and the Broadcasting and Entertainment Trades Alliance. The company believes the savings will be substantial "and will offset the effects of lost production and greater competition for advertising revenue."



## NEWS ROUNDUP

## GCSE students 'need not panic'

Examination board chiefs appealed to pupils yesterday not to panic after admitting they did not have enough examiners to mark the new GCSE - due to be taken by almost 700,000 fifth formers next month.

The Joint Council for the GCSE Boards insisted that, although there were still shortages, pupils and their parents had no cause for worry. Mr John Edmundson, the council's secretary, said he was confident that by the time the papers came in there would be enough examiners to cope. The GCSE, like the O level and CSE examinations it replaces, will be marked by experienced teachers in their spare time. Universities yesterday called on parents of sixth formers taking the new AS levels to denounce college admissions tutors who do not accept the new examination as valid. The Committee of Vice-Chancellors and Principals said that every university in Britain had agreed to accept AS levels as equivalent to half an A level.

## Buyout backed

The Government yesterday announced support for a management buyout of Rio Tinto Zinc's Cornish tin mines. But the move was condemned by Opposition MPs as leading to the loss of 200 jobs.

Mr Kenneth Clarke, the Chancellor of the Duchy of Lancaster and No 2 at the Department of Trade and Industry, told Mr David Harris, the Tory MP for St Ives, in a written Commons reply yesterday that after discussions between his department, RTZ and the corporation's subsidiary Canon Consolidated Ltd, RTZ would sell its interest to a new company to be owned 80 per cent by the present management and 20 per cent on behalf of employees.

RTZ had agreed to provide the new company with interest free loans of £10 million and the Government had agreed to convert its guarantees of commercial loans of up to £10 million to the existing company to a £10 million interest-free loan in addition to the £15 million loaned originally to Canon Consolidated under a 1986 agreement.

## Bird survey begins

The first comprehensive survey of breeding birds in Britain and Ireland was launched yesterday by the British Trust for Ornithology.

The survey, which is expected to take three years and to involve 10,000 amateur bird watchers, is being supported by the Nature Conservancy Council and sponsored by the Central Electricity Generating Board, which will provide £25,000 for each of the next four years through the World Wildlife Fund.

It is hoped that the atlas compiled from the results of the survey will help the Government in framing wildlife legislation, industry to select sites and conservation organizations.

## Stalker rebuke

Britain's senior police officers are expected today to issue a public rebuke to Mr John Stalker, the former deputy chief constable of Greater Manchester, after the publication of his controversial memoirs.

Last night officials of the Association of Chief Police Officers were putting the finishing touches to a statement on the book and the Stalker affair.

It will be issued by Mr Roger Birch, chief constable of Sussex and the association's president. Public criticism by the association would be unprecedented.

## Canon's legacy

Dr Gareth Bennett, who killed himself after controversy over his preface to *Crookford's Clerical Directory*, left £163,272 in his will, published yesterday.

The residue after personal bequests of £5,000 will go to the Dr Pusey Memorial Fund, which supports Pusey House, Oxford, a centre of theological study and pastoral work in the university.

Dr Bennett, who was aged 55 when he died, of Moody Road, Oxford, was lecturer in history at Oxford University and later fellow, dean of divinity, and tutor at New College, Oxford.

## Killers are sentenced

A man who walked up to a Methodist minister in a railway station and confessed that he had stabbed his former lover to death was jailed for life yesterday.

Ian Lowe, aged 39, and Patrick Healey, aged 18, both of Beaumont Street, Plymouth, were found guilty at Plymouth Crown Court of murdering Mrs Carol Thorne, aged 28, who was stabbed 70 times. Healey, who said he stabbed Mrs Thorne once because Lowe threatened him, was detained during her Majesty's pleasure. Counsel for Lowe had argued that he was suffering an abnormality of the mind.

## Ferry talks resume

## P&amp;O lifts threat to strikers

By John Spicer, Employment Affairs Correspondent

P&O has lifted the threat of dismissal against its 2,300 striking crewmen at Dover while talks continue to settle the seven-week old dispute.

Letters were sent to all employees at the port yesterday telling them that the deadline set for today for signing new contracts of employment, or face dismissal, had been set aside "to give everyone a breathing space".

The two sides met at the offices of the conciliation service in London yesterday for the first time in more than a week, with optimism being expressed on both sides. P&O representatives are convinced that a formula can be found to satisfy the National Union of Seamen over the company's new manning-level proposals,

which could mean the loss of 400 jobs on the cross-Channel routes.

Talks at Acas broke down 10 days ago.

Yesterday's talks began on the day the company announced an increase in profits of £100 million.

Despite yesterday's talks and expressions of hope that a settlement can be reached in Dover, the NUS still plans to go ahead with its national strike ballot, which could bring chaos to ferry traffic over Easter.

Yesterday, the company lawyers made preliminary court moves to challenge the union's decision in the High Court on Friday morning. P&O will be seeking an injunction to ban the strike ballot on the grounds that no

## We must avert civil war in Ulster, says prelate

By John Cooney and Paul Vallely

Church leaders in Northern Ireland must encourage politicians to find new ways of opening political dialogue, according to Archbishop Robin Eames, the Anglican Primate of All Ireland. Otherwise the province will slip before long into full-blown civil war.

"It never has been tougher than now to work for reconciliation. Time is running out very fast. Yet party politics have become a total irrelevance," he said.

Churchmen had to encourage politicians to stop point-scoring and instead to tackle the divisive issues. They had "to examine what ways are open to them to come to an agreement about the way in which Northern Ireland is governed."

"People are very frustrated because they are desperately trying to find a way forward out of a

A woman was stabbed to death late on Monday evening and her husband seriously wounded after an argument in a Birmingham public house.

Mrs Marie Kane, aged 52, died outside the Old Village Stump near her home in Quinton. Mr Michael Kane, aged 46, her husband, was in

a stable condition in hospital yesterday with stab wounds.

Phillip Downs, aged 37, of Four Acres, Quinton, was yesterday remanded in custody for a week by the city's magistrates.

Mr Kane was charged with murdering Mrs Kane and attempting to murder Mr Kane.

dangerous vacuum in Northern Ireland created because of a lack of real progress on the political front."

Yet the politicians were failing to address the problem. In many ways they were reinforcing it, he said.

Dr Eames, who is Archbishop of Armagh and the senior Anglican prelate for both Northern Ireland and the Republic, said: "I believe there is a dreadful responsibility (on politicians) to measure what they say in public and to make certain

they weigh their words carefully." This was particularly true in a situation where men of violence were eager to justify their actions by claiming they act in response to the words of politicians.

The archbishop was speaking immediately after a meeting between himself and other senior church leaders in the province and Mr Tom King, Secretary of State for Northern Ireland.

"We made three points to Mr

King. First we made sure he understood the willingness of the churches to seek ways of reconciliation despite the problems we face. Second, to reassure him that our concern would endure and not be put off by acts of violence, however disastrous. Third that ordinary people want nothing more than to get the terrorists off their backs."

The archbishop also appealed for Britain and the United States not to "write-off" the province.

"I want to reassure people outside the province that when they saw the television and newspaper pictures of the murder of the two British soldiers on Saturday their reaction of horror is shared by the people who live here."

"We are not a people sympathizing and endorsing what has happened. I want to try and get it

through to the outside world that a great many Roman Catholics and Protestants are sick, broken-hearted and absolutely shattered by what happened on Saturday. They want no part of it."

A ten minute silence was observed for Northern Ireland yesterday at a conference of the British Council of Churches. The silence, at their spring meeting at Llandudno in North Wales, was for "reflection, prayer and solidarity with the bereaved and suffering."

The Archbishop of Canterbury, Dr Robert Runcie, concluded the silence with a prayer.

A statement issued by the council referred to the agony throughout the Irish Christian community, north and south "has violent crime tears at the social fabric and the human heart." It said they were praying for forgiveness, healing and unity.

## Hurd starts drive for big speed-up in jail-building

By Nicholas Wood, Political Correspondent

A key move to break the log jam in the £1 billion prison building programme will be announced today by Mr Douglas Hurd, Home Secretary.

Mr Hurd will describe attempts to ease the overcrowding crisis and remind local authorities that new prisons bring extra jobs in both the short and long term.

He will invite councils to apply for new jails in their areas in a move aimed at minimizing planning delays.

Mr Hurd was said yesterday to be highly impatient of the average six-year interval between the commissioning of a prison and its opening.

Although most of the 26 prisons in the current record programme aimed at tackling the overcrowding crisis have already been allocated, a number of local and training prisons still in the pipeline have yet to find sites because of difficulties in obtaining planning permission.

The Home Secretary believes that popular misgivings about living alongside a prison can be overcome if local councils become aware of the fact that an establishment can bring more than a hundred jobs to a town prepared to embrace it.

Building workers would be needed at once and in the longer term local economies would benefit from the work involved in servicing prisons housing several hundred inmates.

It was also being said yesterday by Home Office sources that in most areas where prisons are part of the local scene they are an accepted part of the community.

Whitehall sources said the Government was already taking a number of measures aimed at accelerating the plan to provide an extra 22,000 prison places by 1994.

The Home Office had transferred responsibility for the management of new projects from the Property Services Agency - the much criticized state quango - to the newly created prison building board containing private sector experts from the construction industry, architects and surveyors. The board had also been asked to speed up the programme by investigating so-called "fast build" techniques.

Mr Hurd's invitation will apply to all local authorities responsible for large centres of population, but it will be particularly aimed at those in London and the South-east where the overcrowding problem is most acute.

His speech today in London to prison governors will outline the Government's overall thinking on overcrowding and the work-to-rule by prison officers at Pentonville and Wormwood Scrubs, which is swelling the numbers of remand prisoners being held in unsuitable conditions in police cells.

Mr Hurd has allowed the Metropolitan Police an increase of 300 officers and 50 outside staff in the coming year.

The increase fulfils a promise by Mr Hurd in 1986 that he would authorize an annual increase of up to 300 in the police establishment and 150 in the outside staff ceiling provided he was satisfied that earlier increases had been properly used.

## How to avoid high-flyer trap



Lord Young among the high flyers. Left to right: Tessa Hopkins, a director of public affairs; Susan Swann, housewife; Gail Hill, personnel training manager and Ann Martin, colour analyst and image consultant (Photograph: Peter Trivelpiece).

By Ruth Gledhill and David Cazalet

Working women in Britain have avoided the career dilemma faced by high flying executives in the United States.

Women in Britain plan how to combine a career and a family from their early twenties, Mrs Joanna Foster, incoming chairman of the Equal Opportunities Commission, told the Conservative Party's Highfliers Conference at the Park Lane Hotel in London, yesterday.

And that planning avoids the trap

which has caught American women executives who panic when they realize in their late thirties that their childbearing age is almost over.

Employers in Britain are beginning to follow the lead set by the financial sector in helping women to combine a career and a family. Increasing numbers of companies have introduced career-break and job-share schemes to help women to have children and keep their careers.

Other companies still have a long way

to go, she said. Some mediocre middle managers feel threatened by women moving up through the hierarchy. Most have outdated ideas about family life and believe that at least three-quarters of all families are traditional, with two children, a working husband and the mother at home. "They are always surprised to find out that only 5 per cent are like this. We all think the world is as it used to be. But the world is changing fast. We have a changing workforce with changing needs."

## Drivers face M-way delays in summer

By Rodney Cowton, Transport Correspondent

Motorists will again have a torrid time this summer coping with another huge programme of renewal work on motorways and trunk roads. There will be 75 projects covering nearly 300 miles of road and costing £142 million. In addition there will be £22 million spent on bridge and tunnel renewals.

As last summer, about 80 miles of motorway will be renewed at a cost of £95 million. Work on trunk roads will cover about 212 miles as compared to 190 last year. The object of the programme in this and other years is to

eliminate the backlog of maintenance work on the national road network by 1992. The work on bridges is the start of a 15 year programme which could eventually cost £700 million to bring them up to modern standards.

Announcing the programme, Mr Peter Bottomley, Minister for Roads and Traffic, said the motorway and trunk road network was an important national asset which had to be maintained to keep it in top condition.

But to minimize the delays caused by roadworks the

department would be extending the system of lane rental, under which contractors receive a bonus for earlier completion of work. It estimated that this system produces a time saving of 33-38 per cent depending on the complexity of the work.

Mr Bottomley also said that the department would avoid work during peak holiday periods and on busy summer holiday routes whenever possible.

Once a stretch of road had been renewed it was unlikely to need substantial maintenance work for about 20 years.

Among the 39 motorway schemes which are likely to cause serious delays are work on the A10(M) at the Blackwell Tunnel between July and next March. There will be continuing work on the M25 between Chertsey and Staines, with serious delays likely from June until next March, and between junctions 11 and 13, in the Potter's Bar area, which is one of the older sections.

Among schemes in the North is work continuing until next March on the M63 in Manchester and on the M62 at Hartshead Moor until the end of the year.

## Single-union dispute

## TGWU softens Ford line

By Roland Radd

which we had all been hoping for."

He added: "Clearly there is an urgent need for the attitudes of those unions which are opposed to the TUC's position to be clarified and for them to give a definite and unequivocal indication that they are prepared to accept the single-union deal on which Ford based their original investment plan."

However, the Government made it clear that it is not optimistic, given the "sharp divisions among the unions concerned."

In Detroit yesterday, Mr John Emery, Ford's spokesman, said the company still considered its decision not to go ahead with the Dundee project as final. "We certainly intended it to be irrevocable,

and I don't have anything in mind which would suggest that it isn't," he said. Mr Bill Jordan, AEU president, said that he still planned to fly to Detroit with Mr Gavin Laird, AEU general secretary, who signed the single-union deal, to plead with Ford officials to come back to Dundee if the TUC council backed the deal.

Mr Ron Todd, TGWU general secretary, yesterday kept up his attack on Ford of America by challenging the management in Detroit "to reveal the real reasons why the company has pulled out of Dundee." He said that he was now clear that whatever the trade union movement said about arrangements for representation and pay at the proposed plant, Ford would not listen.

The Transport and General Workers' Union yesterday softened its hard line against Ford of America's attempts to sign a single-union deal at its Dundee plant after the TUC's "inner cabinet" narrowly backed the agreement by 11 votes to 10.

At a lengthy session which lasted into the early hours of Tuesday morning, Mr Norman Willis, TUC general secretary, said the crucial meeting of the finance and general purposes committee had endorsed his view that the single-union deal with the Amalgamated Engineering Union should stand.

Mr Malcolm Rifkind, Secretary of State for Scotland, said the decision was a step in the right direction but "sadly falls short of the unanimity

## Print talks sought

Union leaders at West Ferry Printers, which produces *The Daily Telegraph* and *Sunday Telegraph*, say they are seeking urgent detailed discussions with the management over the announcement that 220 printers are to lose their jobs.

On Monday the company gave the two print unions, the National Graphical Association (NGA) and the Society of Graphical and Allied Trades (Sogat), three months' formal notification of changes in working arrangements and

manning levels at the plant on the Isle of Dogs in east London, which would result in the workforce being cut by nearly a third.

Yesterday, Mr Ted Chard, Sogat national officer, said the union had still not received written notification of the proposals from the company.

The company said last night that local union representatives had been given details of the proposals. Meetings between the two sides would be arranged.

## 'EGG-CENTRIC': - Having an obsessive fixation, especially relating to the art of giving or self indulgence.

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Large Lacé Egg filled with English Chocolates - £35

FORTNUM & MASON

## Royal adviser on NHS is dismissed

By David Sapsted

A health authority chairman called in by the Prince of Wales to advise him on spending cuts in the National Health Service has been dismissed by the Secretary of State for Social Services, Mr John Moore, it was disclosed yesterday.

The Department of Health and Social Security last night refused to discuss why Mr John Cantwell, a Conservative, was being replaced as chairman of Gloucester Health Authority when his tenure runs out at the end of this month.

Mr Cantwell, who had expressed his willingness to continue in the £12,000-a-year post he has held for six years, said he was shocked and "bitterly disappointed" by Mr Moore's decision.

The Government, which has the final word on health

authority appointments, has caused controversy in the past for replacing critics of its policies with political allies.

At a meeting of the Gloucester authority in December, Mr Cantwell said services would have to be reduced because the Government was not providing enough money.

Mr Cantwell, a local businessman, was called in by the Prince of Wales to advise him on cuts confronting hospitals in the area around his home at Highgrove House, Tetbury, Gloucestershire.

Mr Cantwell said: "I am bitterly disappointed. I do not know why I am being replaced."

Buckingham Palace said last night that the Prince would not be commenting on Mr Cantwell's dismissal.

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# Father fights legal ban on access to his illegitimate son

By Frances Gibb, Legal Affairs Correspondent

The natural father of an illegitimate boy aged two has been banned by a High Court judge from seeing his child grow up.

The boy's mother aged 19 plans to marry another man and Mrs Justice Heilbrunn said the boy might suffer emotional upheaval by having two fathers.

She allowed an appeal by the mother against a ruling by Uxbridge magistrates granting the father access to his son. The decision of the magistrates to allow the real father to continue seeing him was manifestly wrong, she said.

The judge said the magistrates had attached disproportionate weight to the blood ties between the boy and his father.

The father, a prison officer aged 27, held his head in his hands as the judge gave her ruling. Outside the court, he promised to fight on for the right to see his son.

"I love him and want to watch him grow up. I will fight to the bitter end and will go to the highest court in the land if necessary. It is rubbish to say I would cause him emotional harm, and wrong for me to be banned from seeing him in this way."

The boy's mother, who had ended her relationship with the father three months before the boy was born, openly wept at the decision. She hugged and kissed her fiancé and

made no comment as she left the court with him.

The boy must not be identified and the judge said although both mother and father were respectable people, continued access to his real father could pose a threat to the boy's emotional stability.

He should be free from any possible conflict and the mother's husband-to-be was already a father figure to him.

Yesterday a barrister specializing in family law, Mr Stephen Bellamy, said: "This kind of decision is not at all unusual in a case where there has not been much contact between the child and his natural father — a naked blood tie case."

He added that such a ruling could very well also be made in the case of a father who was married to the mother, where, for example, the father had stopped seeing the mother during pregnancy.

"The welfare of the child is the first and paramount consideration," he said.

Mr Andrew Gerry, secretary of the Solicitors' Family Law Association, said yesterday that an order refusing access might be made where access was not in the child's best interests; where the father had not seen the child or where the father did not have a good relationship with the mother.

He added that access orders

could be varied: it would be possible for the father to go back to the courts at a later date to seek to have the order changed.

"But the problem is that the longer the father does not have access, the more difficult in practice such applications are to make."

Measures to deal with the growing problem of child-snatching between estranged parents are contained in the Family Law Act 1986, to be brought into force on April 4.

At present it is relatively easy for a person to remove a child from one part of the United Kingdom to another to avoid compliance with a custody order or frustrate it in some way.

The new Act provides that custody orders made in one part of the United Kingdom in respect of a child under 16 can be enforced in other parts.

There will also be new uniform rules of jurisdiction for each part of the United Kingdom to reduce the likelihood of courts in different areas having simultaneous jurisdiction to make orders.

This will ensure that the child's future is determined by a judicial forum in an area with which the child has the closest long-term connections. The new law was enacted in response to a report by the Law Commission, which had expressed growing concern about the increase in child-snatching.

# By appointment to the Prince

Yesterday was a fairytale come true for William Woods (left), aged 13, and Gordon Semple, aged eight, who met a princess and discovered that the bedtime stories they have written will be read to a Prince.

The Princess of Wales praised the reading skills of Prince William, aged five, when she was presented yesterday with *Tales for a Prince*, written by children to raise money for Third World immunization projects. And she said Prince William would read the stories to Prince Henry, aged three.

The book contains 15 stories chosen from thousands of entries in a national competition expected to raise \$60,000 for the United Nations Children's Fund.

The competitors aged seven to 15 were asked to write a bedtime story for Prince Henry and to find a sponsor.

The Princess was presented with a special edition in central London by Gordon Semple, of Quilters Junior School, Billericay, Essex.

He said: "The Princess told me that she would enjoy reading my story to Prince Henry."

Rachel West, aged 15, of South Molton School, Devon, said: "The Princess told me William was good at reading."

The Duchess of York visited Leaversden Hospital in Hertfordshire yesterday for the mentally handicapped, and learnt that some of the elderly patients had been admitted 40 years ago because there had been nowhere for them to live.

Betty Newman, aged 62, who presented the Duchess with a pair of white booties said: "I came here after my mother died because there was no one to look after me."

(Photograph: Peter Trevaor)



# Supermarkets deny 'price hike' claim

By Rosemary Unsworth, Retail Affairs Correspondent

The Office of Fair Trading is to study claims that supermarket chains are making simultaneous price increases.

If collusion can be proved, Sir Gordon Borrie, director general of the OFT, may refer the matter to the Restrictive Practices Court.

The supermarket chains, which include Asda, Tesco, Sainsbury and Gateway, have been accused of simultaneously increasing the price of a tin of Heinz baked beans so that shoppers would switch to more profitable own-brand products, according to a survey in this week's issue of the trade magazine *Independent Grocer*.

The survey was carried out

after claims that the chains all increased the price of the beans from 21p to 25p overnight although the manufacturer, which does not make own-brand beans, had not altered its wholesale price.

The magazine checked the price of other products, including Nescafe instant coffee (£1.49 or £1.45p in shops surveyed), PG Tips teabags (9p), and Carnation milk (24p and 25p).

Mr Alan Toft, its editor, said: "By lifting the price of the brand leader they are acting strategically to make customers buy their own brands". He admitted that the only firm evidence of a simultaneous "price hike" was with beans.

"They must be working together or using telepathy. The object of the exercise is to remind the housewife that the large chains do not always offer the lowest possible price."

The OFT said it would need details of price fixing before it could investigate.

A Heinz spokesman said: "We did not put up our prices but we are in a very competitive industry and some increases would not necessarily smack of collusion."

Asda said yesterday: "Modern food retailing is highly competitive. It is not in our interests to discuss pricing or marketing strategy publicly."

"The Monopolies Commis-

sion and Office of Fair Trading regularly look at the big five and they have been happy that we have competitive prices."

Tesco said: "It is not our policy to comment on pricing or pricing strategy."

Sainsbury also refused to discuss its prices policy but said the company "monitors prices closely across all the 10,000 products sold".

Spar, the independent grocery franchise chain, was selling Heinz beans yesterday for 21p, compared with 25p at Asda. Carnation milk was 39p, (24p) Nescafe 149p (140p) and PG Tips teabags 99p (99p).

# GPs accused over abortions

By Thomson Prentice, Science Correspondent

Many women risk late abortion because the unsympathetic and narrow-minded attitudes of some family doctors and consultants lead to delays in treatment, the Birth Control Trust said yesterday.

A report by the trust criticizes the "appalling" record of the health service in providing abortion facilities, and calls for improved services to allow unwanted pregnancies to be terminated earlier.

The report attacks the abortion Bill of Mr David Alton, the Liberal MP, which enters its committee stage today. Supporters of the Bill, which seeks to reduce the upper time limit for abortions, had views

which "devalue the humanity of women", the report says.

Mr David Paintin, chairman of the trust and reader in obstetrics and gynaecology at St Mary's Hospital, London, said yesterday: "More than half of all abortions have to be performed in private or charitable clinics by women who can often ill afford the fee, but are forced into the private sector by an inefficient or inadequate local health service."

In the report, Mr Paintin said: "Once the pregnancy has been confirmed there may be further delay caused by an unsympathetic general practitioner. Many doctors insist on seeing the woman twice before

they will agree to refer her to an NHS gynaecologist."

The gynaecological resources of many health districts were inadequate and women faced delays, even if their problems were relatively urgent, he said. "Also, some NHS consultants have a narrow view of the reasons for abortion and are reluctant to help women in this way."

Only 3 per cent of abortions in England and Wales are performed at 18 weeks or more, and only 0.1 per cent at 24 weeks or more, the report says. *Reducing Late Abortions - Access to NHS Services in Early Pregnancy* (Birth Control Trust, 27-35 Mortimer Street, London W1N 7RU; £5).

# Careers in police attract the young

By Richard Evans, Media Editor

Britain's school leavers are looking increasingly to the Armed Forces and the police for a career rather than seeking jobs in the City, a survey has shown.

Teenagers deciding what career to follow have also been put off becoming a doctor or nurse because of the industrial troubles in the health service.

A record number are thinking of becoming self-employed, mentioning the Prince of Wales's Youth Business Trust as a likely source of

start-up assistance. The survey into young people's job and political aspirations shows there has been a notable fall-off in support for the Conservatives and the Alliance parties since the general election. But rather than supporting Labour, the remainder nearly all say they would not vote.

The Youth Survey, carried out by the advertising firm of McCann-Erickson, involved interviews in July 1987 and February this year.

# Abuse of children 'may rise'

By Jill Sherman, Social Services Correspondent

Hundreds of thousands of children will be at increased risk of abuse because of next month's changes in the social security system, a charity said yesterday.

Families would be worse off and under greater stress, Mr Tom White, social work director of the National Children's Home, said: "In poor families, stress as a result of poverty does result in increased incidence of abuse."

"We are very concerned that the new benefit changes, particularly the introduction of the Social Fund, will put thousands more children at risk of physical abuse."

After April 11 the million families on social security will no longer be eligible for grants for cookers, furniture and clothing.

The single payment system is being replaced by the Social

## Benefit changes

# Man 'hidden from fellow workers'

# Man 'hidden from fellow workers'

An Indian-born Civil Servant who says he was put in a corner surrounded by filing cabinets to hide him from other workers has taken his employers to an industrial tribunal.

Mr Hirsch Sharma, aged 37, an accountant, says he was turned down for promotion because of his colour and is alleging racial discrimination by the Department of Employment.

He maintains that he was removed from his supervisor's duties at one of the department's offices in August 1985 for no reason.

The executive officer told a Liverpool industrial tribunal he was sent to an office which was rearranged so that he was almost totally hidden from the other workers by filing cabinets.

He said he was not given

any duties for four months in an attempt to spoil his hopes of promotion at the Runcorn office in Cheshire.

But his chief yesterday denied the allegations and said that Mr Sharma was removed from the supervisor's job because of complaints about his attitude.

Mr Malcolm Gamble, a senior executive officer, said: "There was never any problem about Mr Sharma's colour; the problem was his personality."

"He was refused promotion because he didn't have the get-up-and-go which separates the average worker from somebody with the qualities for promotion."

"Mr Sharma was reluctant to accept anything vaguely critical."

The tribunal continues today.

# Portfolio PLUS NEW Accumulator Gifts and a holiday to follow

The sole winner of the daily Portfolio competition prize of £4,000 is Sir Kenneth Jones, a retired Civil Servant, who has been a lifelong reader of *The Times* and a regular player of the contest.

Sir Kenneth, of Walton-on-Thames, said: "I intend to share my windfall with my family and to give some presents to my six grandchildren. After that, I think my wife and I will take a holiday."

# Rugby ban on 'drunk women'

A women's rugby team has been banned for a year for allegedly being drunk and disorderly in a friendly match. It was abandoned in chaos when one player burst into tears after being roughly handled.

The women's team from Leicester Polytechnic walked off 17 minutes into the match against a women's team from Pontypool in Gwent. The Women's Rugby Football Union decided that the Leicester players had been drunk.

The union's spokeswoman, Miss Deborah Griffin, said: "I am disgusted that the women of Leicester Poly could act so irresponsibly."

The Leicester captain, Miss Mandy Chaplin, said none of the players had been drinking. "We didn't break any rules and only started monkeying around when the ball was out of play."

"It was only supposed to be a friendly match but Pontypool took the game too seriously. It's they who should be banned for assaulting one of our players."

After the match a Leicester biology student, Miss Tiffany Lloyd, said she was kicked in the groin by a Pontypool player after she accidentally trod on her leg during a tackle. The Leicester students are to appeal.

# Wife charged over escape

The wife of Nikolaus Chrastny, the alleged international drugs baron, has been charged with offences connected with his escape from police custody.

Mrs Charlotte Chrastny, aged 41, will appear in court in Dewsbury, West Yorkshire, on April 19, accused of perverting the course of justice and helping her husband to escape from cells in the town.

# Power from a waste land

The first scheme to create electricity from waste gases at a rubbish tip will be officially opened today at Gerrards Cross, Buckinghamshire.

The privately run scheme is one of eight such projects which the Department of Energy has helped to fund. The electricity is sold to the Southern Electricity Generating Board.

# Raider seized

A would-be bank robber who shot a security guard in a bungled raid at Hove, West Sussex, yesterday was seized by Mr Terence Hawkins, aged 50, a former paratrooper. Police are questioning a man.

## 4

DAYS TO GO

NON-STOP FLIGHTS TO BANGKOK START SUNDAY

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... seen her for a while ... you're back, where ... have all ... Gotta do it soon ... from Italy somewhere ... over a ... rain ... bow, you live in Bow ... over the ... mooning, how gross ... overstatement ... said my bank manager ... El Tel ... ah Viv, how's tricks ... up your sleeve ... lovely photo ... shame about the ... boat race ... the pub's ... open ... line ...

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# Runaway solicitor is jailed

Jonathan Denby, the solicitor who went "on the run" for a year after being involved in the armed hold-up of two policemen, was jailed for six months at the Central Criminal Court yesterday.

Denby, aged 40, was found guilty of assisting the Irish gunmen to escape by providing £500 after the incident. He was acquitted of having a firearm and helping an offender who had threatened to kill one of the policemen in Mayfair on June 3, 1986.

The solicitor, who once had a six-figure salary, two expensive cars and two houses, now earns only £6,000 from the rent of a house he co-owns with his mother in Lancaster.

He now faces the outcome of a recent hearing against him by the Solicitors' Complaints Bureau: Fraud Squad officers from Scotland Yard are also investigating his taking of a "secret commission or bribe" of £133,000 from Greek shipping owners to help them in a dispute where he was acting for the other side.

Denby, who was also fined £15,000 and ordered to pay £1,000 costs, had claimed in court that he had disappeared for almost a year after the incident because he was in fear of his life from the gunmen, James and Philip Callaghan.

Judge Michael Coombe told

him: "I proceed on the basis that you were not concerned with whatever wicked criminal plan the two Irishmen were involved in."

"You were not really terrified by the threats. You, as an educated man and solicitor, knew you would get proper protection if you wanted it."

Denby's career should have been a glittering one. He was brought up by his uncle, Sir Richard Denby, a president of the Law Society, and moved through public school, university and articles with ease.

He had toyed with a political career, working first as a research assistant for Mr Wil

Proudfoot, a Conservative MP, and as a personal assistant to Mr Enoch Powell in the early 1970s, but eventually chose law. By the early 1980s he was established as a partner in a successful City firm specializing in marine law.

So worried were the police by the Callaghans' attack on the unarmed police officers that a large-scale investigation into the possibility of a terrorist plot began.

Members of the "Blue Beret" D11 firearms squad from the Metropolitan Police burst into Denby's home in Canonbury Square, Islington, soon after the incident. When Denby's car was found later in Kent, the fear that it might be involved in the supposed "plot" led police to blow open the boot.

Apart from the Law Society hearing against him and the possibility of a Scotland Yard investigation into his taking of the bribe, Denby also had £500,000 in debts.

From the night of June 3, 1986, when the policemen were held up in Down Street, Piccadilly, until his capture after his picture appeared on BBC's *Crimewatch* UK programme in April, 1987, Jonathan Denby was a wanted man.

What has never emerged



Jonathan Denby: year on the run as a fugitive.

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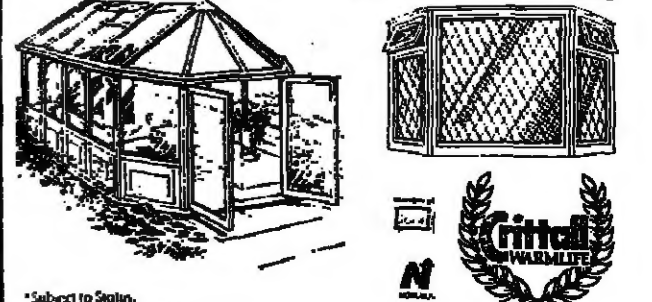
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March 22 1988

# PARLIAMENT

## Thatcher accuses unions over Dundee dispute

The inter-union wrangle that has led to the possible loss of a proposed Ford plant at Dundee caused noisy scenes during Prime Minister's questions, with the Leader of the Opposition being jeered and taunted by Conservative MPs.

The Prime Minister said that the unions had been more interested in demarcation and in their own sectional interests than in winning jobs for Dundee.

Mr Allan Stewart (Eastwood, C) had urged her to commend the immense efforts of the Amalgamated Engineering Union to try to gain agreement to attract Ford to Dundee.

The TUC position was, sadly, too little, too divided and too late. "Would she make it absolutely clear that ordinary trade unionists in Scotland are appalled by what has happened, in marked contrast to the deathly silence and total inactivity of the

### PRIME MINISTER

best known T & G-sponsored MP in this House (Mr Kinnock)?" (Conservative cheers.)

Mrs Thatcher said that she shared Mr Stewart's views about the great efforts of the engineering union to come into the twentieth century and to take the requisite action which would have persuaded Ford to give these much needed jobs to Dundee.

"One condemns the attitudes of other unions, who were more interested in their own sectional interests and demarcation than in winning the jobs for Dundee. "And one condemns the Labour Party, who have failed to bring the unions into the twentieth century."

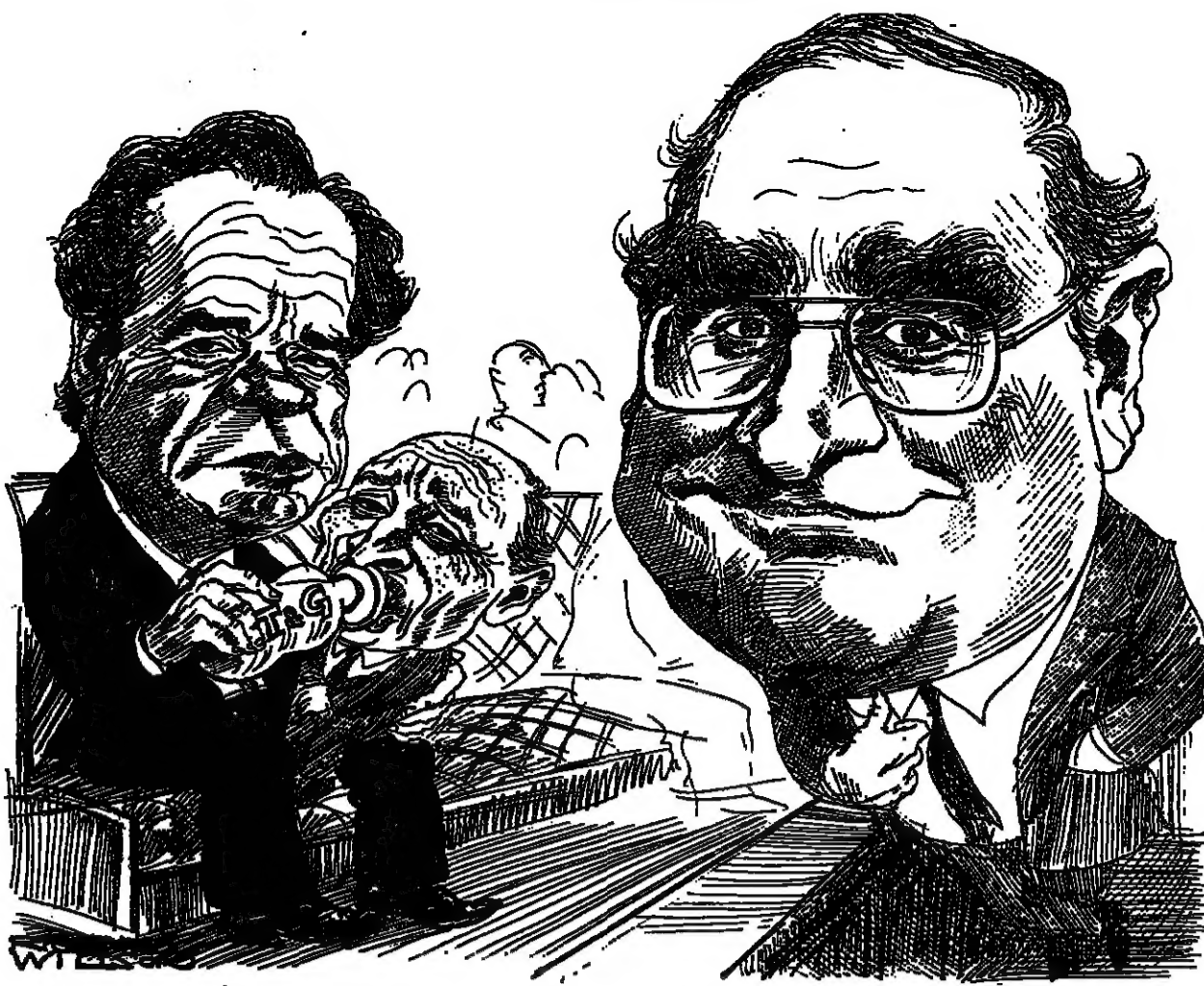
[Conservative MPs shouted "Up, up" to Mr Kinnock, who had not at that stage risen during Prime Minister's questions. They jeered when he remained in his seat.]

Mr John McAllion (Dundee East, Lab) said that only yesterday an all-party delegation from Dundee had successfully lobbied the TUC to support the deal which might yet bring Ford to Dundee.

Dundee still had a fighting chance, as a Ford spokeswoman had just said that no decision had really been taken on the location of the plant.

Mrs Thatcher said that Mr McAllion should address himself to the unions, which, after five months, had not been able to come to a reasonable agreement and, even now, were split.

She commended the words of Mr Gavin Laird, general secretary of the AEU, in *The Sunday Times*. "After five months, the patience of Ford has run out. Dundee has lost 1,000 jobs. But the trade union movement has lost much, much more. Once again, we, the trade unions, appear to be a destructive force in British society; ignorant, disoriented and living in the past."



Mr Allan Stewart (right), who attacked the "deathly silence of the best known T & G-sponsored MP in this House"

## Prime Minister is not to be drawn

Mr Kinnock failed to draw the Prime Minister on a wide range of differences between Lord Young of Grafton, Secretary of State for Trade and Industry, and the Chancellor of the Exchequer on the control of exchange rates.

During Prime Minister's question time, the Leader of the Opposition asked: In the public debates in the Government, does she back Lord Young's view that we have lost 20 per cent of our pound value and fall to its own level (Conservative shouts of "Dundee") or does she agree with the Chancellor of the Exchequer that greater exchange rate stability has an explicit role.

Mrs Thatcher: The economy is being superbly handled by the entire Cabinet which has led to growth far greater than any other European country. On the exchange of inflation, I am not prepared to take lectures from anyone who was in a government which had inflation, deflation and economic decline.

Mr Kinnock: Under this Government we have lost 20 per cent of world trade share while under the last Labour Government we gained 13 per cent. On inflation and her refusal to answer the previous question, is she saying that the pound should be allowed to go higher in the hope that it will bring inflation lower?

Mrs Thatcher: I am suggesting that the economy under the excellent management of this Government has had marvelous results, and if the unions would come into the twentieth century we would have even better results.

Mr Kinnock: She still has not replied to the question (more Conservative shouts of "Dundee").

Mrs Thatcher: He knows full well that it is reduction in taxation which has led to growth, to higher standards of living and social services and he is against the whole lot.

## Nuclear bomb denial

No decisions on a replacement for the United Kingdom's free-fall nuclear bombs had yet been taken, Mr Ian Stewart, Minister of State for the Armed Forces, said during questions.

Miss Dava Prizorolo (Bristol South, Lab) asked if it was true, as an article in *The Guardian* had stated, that a

decision had been taken to develop a new cruise missile without Parliament being told.

Mr Stewart said that she was wrong. No decisions had been taken. There were, however, many options. "The requirements of the UK and other countries need to be considered and it will be some time before a decision will be taken."

## Budget has given no benefit to the jobless, says Heath

Much of the following report of the final day of the Budget debate in the Commons appeared in later editions yesterday.

It was debatable whether the Chancellor of the Exchequer had been right to cut basic rate of income tax to 25 per cent, Mr Edward Heath, the former Prime Minister, said during the debate.

He did not oppose tax cuts, but there were still two and half million unemployed. How could they look at this Budget for any sort of benefit? He also questioned the wisdom of cutting the higher rate of tax to 40 per cent.

Mr Norman Fowler, Secretary of State for Employment, resuming the debate, said that the Budget was a further step in a strategy the objective of which was to defeat inflation and maintain a vigorous and enterprising economy with sustained growth of output and employment.

Further improvement in the employment position was not automatic.

"In the past few days, we have seen a clear demonstration of

the connection between jobs and industrial relations — the dispute at Dundee over which union should represent workers at Ford. More than 1,000 jobs are at stake.

"The only hope now is that union objections to the agreement already reached will be withdrawn."

Mr Bryan Gould, chief Opposition spokesman on trade and industry, said that the Budget had been rapturously received by the rich and powerful.

"But behind the deafening applause, there can be heard the cries of despair and pain of those left by this Government — and the measures to be introduced on social security and housing benefit with no benefits and very little hope."

There were also cries of protest from those not directly affected by the unfairness at the heart of the Budget, but who recognized that unfairness.

Mr Heath (Old Bexley and Sidcup, C) said that the Chancellor had every right to look satisfied after this Budget with his reputation as a great reformer of the structure of the

taxation system. "He never hides it" (laughter).

There were about seven million people in this country below the level described as the "decency threshold" for Europe as a whole. That raised the question of whether measures would have been taken to help them. He believed that they could, through allowances.

If the pound rose it would help the Chancellor on inflation, but it would put more British businesses out of operation. If it remained stable or went down there was a risk of increasing inflation.

That was the dilemma facing the Chancellor. But he should get sterling down and then get it up. The European Monetary System.

It was at present impossible to prevent the inflow of imports. The situation could be handled only by interest rates since the Chancellor had discarded taxation as a means of dealing with demand. That made membership of the EMS even more crucial.

Mr David Steel, joint leader of the SLD, said that young

people were living in a culture whose values were being warped by the kind of judgements made in the Budget.

Those who could afford to pay could buy themselves out of the inadequacies of the National Health Service and the education system.



Mr Heath: Tax cuts "a debatable issue"

people were living in a culture whose values were being warped by the kind of judgements made in the Budget.

Those who could afford to pay could buy themselves out of the inadequacies of the National Health Service and the education system.

That warped culture would create more rich individuals, but they would be living in an impoverished society where crime remained at record levels, squarism was not eliminated, where drug addiction continued and there remained chronic unemployment.

Mr Leon Brittan (Richmond, Yorks, C) said that if more money was available, the priority should be to take those at the lowest end of the income scale out of taxation altogether, or at least to reduce their tax burden. The poor needed incentives as well as the rich.

Mr Gordon Brown, an Opposition spokesman on Treasury and economic affairs, estimated that about nine million people would be worse off as a result of the Budget.

Mr Steel asked if the Labour Party would be fighting for the Ford jobs at Dundee.

To Conservative laughter, Mr Brown said that the House knew perfectly well of the Labour Party's determination to get those jobs in Scotland.

Mr Nigel Lawson, Chancellor of the Exchequer, said that the

changes in taxation consolidated Britain's move from a high tax country to a low tax country at all levels.

The big tax changes, including the cut in the basic rate, in the corporation tax and in the small companies' rate, needed to be seen, not as a reward, but as a challenge to British businessmen.

These reductions, coupled with the reform of trade union law, provided an unparalleled opportunity for British firms to compete with the best in the world and to succeed.

Britain was now experiencing an economic miracle comparable in significance to that previously enjoyed by West Germany and still by Japan.

Mr Nicholas Fairbairn (Perth and Kinross, C) intervened to say that the miracle, the prosperity and the freedom had been destroyed in Scotland by the bigotry of the Labour Party and the unions it supported in denying to Dundee and to Scotland the development of the future.

Mr Lawson agreed about "the criminal short-sightedness of the Transport and General

Workers' Union". The Government's success had been achieved by rejecting the idea that the state was the engine of growth and that the only way to stimulate it was by running ever larger fiscal deficits.

It was nonsense for the Opposition to talk of what they would have done with the revenue because, had they been in government, the revenue would never have been there.

The Government had achieved a virtuous circle of tax reform by rewarding enterprise, which was alien to Labour philosophy.

There were Government majorities for the following resolutions: Increasing duty on oil and petrol, by 339 votes to 33 — majority, 306; reducing income tax rates, by 335 votes to 223 — majority, 112; income tax (minor personal allowances), by 334 votes to 228 — majority, 106; relief for interest (home improvements) 335 votes to 218 — majority, 117; Business Expansion Scheme 335 votes to 218 — majority, 117; capital gains (assets held on March 31, 1982) 338 votes to 191 — majority, 147.

Mr Stewart said that one of the Government's policies for

### Belfast killing of soldiers

## Use terror Act to get film, says MP

### N IRELAND

Mrs Thatcher: The Secretary of State, with the chief constable and the reappraisal of the Government is prepared to make about its approach in Northern Ireland.

I am sure that she will carry full support for that aspect of her policy. The need for a debate was urgent because many who knew they were on the film would flee from United Kingdom jurisdiction.

The Speaker (Mr Bernard Weatherill) said that he had listened with concern to what had been said, but the matter did not fall within the criteria laid down for granting an emergency debate.

Mr Neil Kinnock, Leader of the Opposition: I welcome the approach of the Secretary of State and the chief constable and the reappraisal of the Government is prepared to make about its approach in Northern Ireland.

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## Peers drop proposal on jobs for the disabled

The House of Lords yielded to pressure from the Government to drop its proposal to allow disabled people to question firms on their record of employing disabled people before awarding contracts.

Peers voted by 159 to 134 — Government majority, 25, against insisting on their amendment to the Local Government Bill. In the Commons, the Government's majority had been cut to 50 when it pre-

viously reversed the Lords amendment.

The Bill, which forces local authorities to contract out certain services and also prohibits councils from promoting homosexuality, has now completed its passage through Parliament and is expected to receive Royal Assent before the Easter recess next week.

Lord Bassett (Lab), former general secretary of the General and Municipal Workers' Union,

urged the Lords to insist on their amendment as showing a sensible and caring approach to the problems of the disabled in finding jobs.

Rejecting the amendment would send out exactly the wrong message to contractors and local authorities and the disabled.

Lord Campbell of Croy (C) said that the amendment was well intentioned. But, having seen the lengths to which a few

local authorities would go, he now supported the view of Mr Nicholas Ridley, Secretary of State for Environment, that it could be used to tie up tendering firms with questions for their own ends.

"I wish it were not so, but I accept the reality of Britain today and I will support the Government today."

Lady Seear (SLD) said that there was no reason to change the view that the House of Lords

previously took in adding the amendment to the Bill. Lord Carter (Lab) said that he found it rather distasteful that Mr Ridley should use a modest clause intended to help slightly the employment prospects of the disabled as a vehicle for a whole raft of prejudices about local authorities.

The Earl of Caithness, Minister of State for the Environment, disagreed with Lord Bassett's "sincere belief" about the effect of the amendment.

## Security has precedence over politics

The proper reaction to the Northern Irish killings must be a security not a political response. To suggest otherwise would be the grossest insult of all to the Roman Catholic community.

It would imply that the average Catholic in Northern Ireland was prepared to condone such atrocities, but might be induced to take a more conciliatory line by more sympathetic political treatment. Whereas what in fact occurred was an act of mob savagery that was an affront to civilized people of both communities.

It was a shock to the Government of the Republic in Dublin as well as to the British Government in London. There can be no political solution for such behaviour. It requires the reassertion of law and order, as would any similar episode in any other part of the United Kingdom.

How far did Mr Tom King's statement in the House of Commons on Tuesday measure up to this requirement? It seemed to go far enough to satisfy most Conservative MPs, largely because they regard Northern Ireland with horrified resignation. So they are con-

### COMMENTARY



Geoffrey Smith

tentiously willing to go along with whatever seems right to the poor chap who happens to be Secretary of State at the time.

It satisfied both the Labour Party and the SLD, both of whom were eager to adopt a non-partisan position and both of whom were far more likely to be disturbed by Mr King being too tough rather than too soft.

He failed to reassure the

Ulster Unionists. But once again they were unable to win the understanding of the House in circumstances where it should have been easy for them to do so.

There are still, however, a number of Conservatives who remain unhappy with what Mr King had to offer. They are a minority within the party, but not an insignificant minority. My guess is that their numbers will grow if the Government is not seen to be taking firm enough action.

Mr King announced on Tuesday that the Chief Constable of the RUC was undertaking an immediate review of policing at the moment. That is surely the correct way to bring about the change of policy that is needed. It is right that such operational matters should be for police decision without political directive. But policemen take their decisions within a context of political and public expectations. Sir John Hermon should be expected to keep his head away from politically sensitive matters in future.

Not even the Dublin Government has been asking for that. All it has been seeking is

restraint, with the RUC having its judgement on particular circumstances.

The correct principle for the RUC must be the minimum presence, and the minimum force, consistent with effective policing — with the emphasis on the word "effective".

That principle does not apply only to the policing of criminals. Mr King was emphatic in the Commons that there are no go areas in Northern Ireland, but there are some areas which are, one might say, more lightly policed than others. From now on there should be no question of soft policing for the sake of community relations.

If swift progress is not seen to be made in improving security, then the calls will multiply for further action, such as a return to internment and the prescription of both Sinn Féin and the IRA. These would be controversial, and it is highly desirable that if intervention were reintroduced it should take effect both in Northern Ireland and in the Republic.

But the time is now on the British Government to show that it is going far enough to

strengthen security, and on the Dublin Government to demonstrate that it is prepared to do all in its power to co-operate effectively.

Beyond that, is Mr King right to use this crisis to try to secure a new agreement between the Northern Irish parties on devotion for the province? I believe that this is worth a shot, provided that two conditions are borne in mind.

The first is that no political agreement can be a substitute for effective security measures. The other is that no initiative is worth having unless it is acceptable to both communities.

Any development that has the consent of only one side will make matters even worse. The tragedy of the Anglo-Irish agreement is that it flouts this principle.

There is no political device that could bridge the difference between the two communities at this stage. All an agreement might do is to secure better working relations between their political leaders, and perhaps a more satisfying system of government. But more than that is required to control the bloodshed.

## Royal Navy's Gulf presence 'has led to greater stability'

The presence of the Royal Navy and other Western fleets in the Gulf had led to greater stability in the area despite the war raging on the land, Mr Ian Stewart, Minister of State for the Armed Forces, told the Commons during question time.

Mr Terry Patchett (Barnsley East, Lab) said that the Royal Navy's role in the Gulf had stretched its capability.

Would it not be better to order more ships to give genuine protection to the United Kingdom's interests rather than spending billions of pounds on Trident?

Mr Stewart said that out of a fleet of 150 ships, there were 49 frigates and destroyers and by the end of the week they would have been joined by HMS Sheffield.

Mr Paul Flynn (Newport West, Lab) said that the loss of life in the Gulf in the previous 24 hours had reminded the House of the courage of the seamen operating there.

### DEFENCE

using the Royal Navy by operating under a flag of convenience, not be secondary to the country's defence interests?

Was it not a betrayal of the North Atlantic role and the navy's anti-submarine function?

Mr Stewart said that in the Gulf it was necessary to concentrate more on air defence of ships than on an anti-submarine capability.

There was, however, a requirement to balance the need for training and exercises for a potential wartime role, the navy and the armed forces always had to do that.

Mr Jonathan Sayeed (Bristol East, C) said that the Soviet Union launched a new submarine every 37 days.

Was the United Kingdom matching that with its frigates and anti-submarine forces?

## Forces 'have to be updated'

With the Warsaw Pact showing no sign of slowing the modernization of its armed forces, it was essential for Nato to continue to update its nuclear and conventional forces, Mr Ian Stewart, Minister of State for the Armed Forces, said at question time.

Mr Christopher Mullin (Sunderland South, Lab) had suggested that one of Mrs Thatcher's aims was to sabotage or undermine the great gains made by the INF treaty.

Had she not let the cat out of the bag, he asked, by saying that a meeting of the Nato Nuclear Planning Group at Kolding, Denmark, on April 27 and 28, would have on its agenda proposals for new deployments to compensate for the withdrawals made under the INF agreement?

Mr Stewart said: "It is entirely right that Nato should consider what it needs to do both in the question of updating its nuclear weapons and conventional capabilities and to make sure that its own forces are deployed in the most effective way for the security of the West."

## Committees for audits

Sir Brandon Rhys Williams (Kensington, C) was given leave to introduce his Companies (Audit) Committee Bill, which allows public companies to set up audit committees where there was concern about the way a company was being run.

He said that the practice of appointing committees was well established in North America and was part of the listing requirements of the New York Stock Exchange. However, it had not made much progress among British companies.

The Bill would allow shareholders to have committees set up if they felt it desirable.

It was formally read a first time, but has little chance of becoming law.

## Worry over petrol duty

The EEC Commission proposal to harmonize excise duties on petrol by 1992 would cause difficulties for a number of member states, including the United Kingdom, Mr Peter Lilley, Economic Secretary to the Treasury, said in a written reply. He said that the proposal had important implications for a wide range of Community and national policies, including transport, energy and environment.

"As decisions on the proposals require unanimity, the United Kingdom's position is fully safeguarded."

## Labour MPs' paper dispute

Civil servants seated in a "box" in the Commons chamber have been passing papers to Conservative backbenchers during debates, Labour MPs said during points of order.

The Speaker (Mr Bernard Weatherill) told them that civil servants were admitted to the chamber to be at the disposal of ministers. They should not distribute papers to other MPs.

More police The Metropolitan Police establishment has been increased by 300 officers, to 28,115, with a ceiling on civilian staff of 13,701, a rise of 50, Mr Douglas Hurd, the Home Secretary, announced in a written reply.

Parliament today Commons (2.30): Questions: Scotland, Education Reform Bill, report, second day. Lords (2.30): Debate on the National Health Service.

Fear of women

Addicts ste

Slimming 'hid' his met

Families buy their heirlo



## Attitudes to crime

## Fear of attack stops most women going out at night

By Stewart Tendler, Crime Reporter

More than two thirds of women in Britain are afraid to go out at night in case they are attacked, according to a survey which shows growing public dissatisfaction with the police and increasing worries about discipline at home and in the classroom.

The survey found that 70 per cent of women aged between 15 and 24 went in fear of rape, and almost all people thought sexual abuse of women and children was the most serious single form of crime.

Three quarters of all people living on inner-city housing estates feared attack.

Responses to questions in the survey suggest that the campaign against drink driving offences may be having an effect on public views.

Drunk driving was considered a very serious offence by 83 per cent of people

interviewed, compared with 86 per cent for mugging, 91 per cent for murder and 93 per cent for armed robbery.

The survey, undertaken by MORI in November for Research Digest, reveals that an attack on the home is the form of crime which the public fears the most. Sixty-nine per cent of the 2,078 men and women questioned, in 173 constituencies across the country, said they worried that their homes might be burgled or vandalized.

The results have been sent to the Home Office, which publishes the official crime statistics for 1987 on Friday. They will show a fresh increase in serious crime and the fact that four million people in Britain were affected by crime last year.

The Home Office can take some comfort from the fact the MORI survey discovered

huge support for the Government's policy of encouraging neighbourhood watch schemes. Ten per cent of the people surveyed were members of such schemes and 78 per cent believed they were doing good.

The survey report says that crime was in the second rank of important issues, trailing with the health service and education, far behind unemployment. Three quarters of those questioned said their concern about crime had increased in recent years.

Asked what they thought was responsible for the increase in crime, 54 per cent blamed the lack of discipline in the home, 30 per cent believed the cause was lack of discipline in the classroom.

The survey also found that 73 per cent blamed the crime rise in drugs and 64 per cent on unemployment.

The survey found that 21 per cent of respondents had been victims of crime in the past 12 months and 40 per cent at some time in their lives. Theft, including burglary and stolen cars, was the most common offence.

A quarter of those who dealt with the police after reporting a crime said they were not satisfied with the investigation.

The proportion expressing satisfaction with the police dropped from the 67 per cent recorded in a similar survey carried out for *The Times* in August 1985 to 44 per cent last autumn of 59 per cent.

Contract, Police, a party offering to fund a British passport, was launched yesterday under the chairmanship of Sir Edward Gardner, QC, a former chairman of the Commons home affairs select committee.

## Thatcher on the clean-up trail



By Martin Fletcher, Political Reporter

Gardener Mr Paul Hallsworth helped the Prime Minister set the right example yesterday when Mrs Thatcher and Mr Nicholas Ridley, Secretary of State for the Environment, launched a nationwide anti-litter campaign. The business skins, crisp packets and other rubbish had been specially scattered for her benefit.

around St James's Park.

Mrs Thatcher spent 15 minutes in that curious endeavour before going on to a press conference and declaring: "We have seen this morning a beautiful park, lovely trees, a lake and plants designed by nature. It is not the fault of the Government. It is the fault of people who thoughtlessly and thoughtlessly throw down rubbish."

The National Union of Public Employees, which represents park attendants, commented: "For the sake of Mrs Thatcher's publicity stunt I am sure low paid workers were put to a lot of extra duties."

The campaign, to be run by the Tidy Britain Group, involves about 16 experimental one-year projects designed to establish the most effective components for a nationwide

"Clean Nineties" drive thereafter. The projects will cover such locations as motorways, streets, stations, tourist attractions and large public events. Mr Ridley, who announced a £700,000 increase to £1,254,000 in the Tidy Britain Group's grant, said: "Litter is everyone's problem for which everyone must contribute to a solution."

(Photograph: Chris Harris)

## Addicts steal £7m a year for drugs

By Peter Davesport

In two years 1,019 addicts treated at the Liverpool Drug Dependency Clinic were responsible for crimes netting at least £7 million a year to fund their habits, researchers reported yesterday.

The addicts, who attended the clinic between 1985 and 1987 were studied in one of the most detailed investigations ever undertaken into the link between rising crime rates and drug addiction.

In Wirral, where there has been a heroin abuse epidemic, there was a 260 per cent increase in house burglaries.

Dr Cindy Fazez, a senior lecturer in criminology, made an evaluation of the Liverpool clinic for the Mersey Regional Health Authority and her report has been sent to the Government.

Dr Fazez's research examined the link between crime and drugs, the criminal behaviour of addicts, their social background and the effectiveness of the main treatment methods used at the centre: detoxification and a maintenance regime in which addicts are kept on prescribed drugs.

The results were disclosed yesterday at a seminar at Liverpool University attended by 150 academics, doctors, police, Civil Servants, social workers and health service officials. Dr Fazez said that the average age at which illegal drugs were first used by the addicts she questioned was 16½ years but the range went from 10 to 15 years.

Addicts, she said, spent an average of

£280 a week on the drugs-black market with the most extreme cases paying £210 a day. Most of the money came from crime.

Dr Fazez said that if the 427 patients now attending the clinic were not being treated they would, between them, be spending £19,500 a week on illegal drugs. Patients treated at the clinic each year were responsible for spending a total of £7 million on drugs, with most of the money coming from such crimes as shoplifting, theft and burglary.

The value of the stolen goods must be "greatly in excess" of £7 million, given the difference in value to the owners of the goods and the price the addicts would be able to raise on them.

## Slimming expert 'hid' his methods

Dr Sidney Gee, a slimming expert, used a "method of secrecy" to treat his patients, it was claimed yesterday. They were given "not a title of information" about the drugs they took to treat their obesity, Mr Vivien Robinson, QC, told the General Medical Council in London.

The GMC's disciplinary committee was told that Dr Gee, aged 67, with practices in Harley Street and Rochester, Kent, used amphetamines, thyroid extract and laxative-caffeine tablets to treat patients, some of whom complained of side effects.

Dr Gee denies serious professional misconduct by prescribing drugs without pro-

perly examining patients or consulting their general practitioners. He said he did not want to advertise the fact he used amphetamines in case it attracted drug abusers and burglars.

Dr Gee, of Chester Close North, Regent's Park, north London, said he would co-operate fully with other GPs required, and in cases of emergency would identify immediately which drug a patient was taking.

In 1985 Dr Gee was awarded libel damages of £75,000 against the BBC television show *That's Life*, which featured complaints about his slimming treatment.

The hearing continues.

## Families buy back their heirlooms

The biggest attraction in the art market yesterday was the Cecil Henry Bullivant collection of Chinese armorial-porcelain at Phillips, the most important such sale since the 1920s. The prices, often up to six times their estimates, reflected a strong demand.

Armorial porcelain was supplied to order and shipped from Canton in the eighteenth century. It bears heraldic designs from the hundreds of British families who commissioned them. Four hundred such items were for sale yesterday, collected by Henry Bullivant, an author, lecturer and dealer, who died in 1981, aged 99.

The top price — unusually, within the estimate — was £19,800 paid for a pair of water jugs decorated with the arms of Jervis of Darlaston. It was bought by a private collector.

The world expert on armorial porcelain, David Sanctuary Howard, bought a number of lots, including a set of four hexagonal dishes decorated with the arms of Townshend impaling Harrison, for four times their estimate, at £16,500.

He also spent £13,000, double the estimate, on a set of nine soup plates with the arms of Cock quartering Roach impaling Trevor and £9,100, against an estimate of up to £1,500, for a dish with the arms of Tower of Hunsdon Park, the rim with a crest and motto "Love and Dread" supported by sprays of flowers.

Although dealers were dominant among the buyers, some families were able to buy back their heirlooms. One such was the Leake family, which bought a shallow Qianlong plate dated 1764, with their own arms within borders of Lowestoft floral garlands, for £572, against an estimate of up to £200.

The cheapest item of all was a teabowl and saucer which sold for £440 (estimate £100), while the most eccentric was a chamberpot, which fetched £3,740 against an estimate of £800 to £1,000. The total for the sale was £815,157, with six lots unsold.

Phillips also achieved a record price for the Danish artist, Michael Archer, when

SALE ROOM  
by Sarah Jane Checkland  
Art Market Correspondent

his painting of a family lunch outing, the adults having a smoke and a child playing with a dog, sold for twice its upper estimate at £132,000. The painting, considered an important social document as well as a master work by the artist, brought a windfall to an anonymous English family.

Otherwise Phillips's sale, of nineteenth century European paintings was routine, the next highest price being £19,800 (estimate up to £8,000) for a pair of Dutch fishing scenes by Abraham Hulk, senior.

A mysterious telephone bidder, thought to be a British dealer, scooped up all four top lots at Christie's English drawings and watercolours sale, spending a total of £255,200. His, or her, most expensive purchase was a dramatic vignette of a storm at sea by JMW Turner on which £90,000 was spent, four times over estimate.

The other three top lots were all by Thomas Gainsborough, consigned to sale by a descendant of the first Lord Northbrook. A rustic scene of cottages and a village church fetched £85,000 (estimate £20,000 to £30,000); while a rocky wooded landscape sold for £55,080 (estimate £15,000 to £25,000) and a wooded landscape with a farmhouse and figures by a pool for £24,200 (estimate up to £15,000).

All other prices paled into insignificance compared with those, starting at £16,500 for a painting of the Niwwe Kerk on the Damrak, Amsterdam, by William Callow. The sale totalled £539,682 with only 3 per cent unsold.

A Victoria Cross awarded to Troop Sergeant-Major James Champion, a hero from the Indian Mutiny, which was the main attraction at Christie's medal sale yesterday, was withdrawn. Good prices included £15,400 (twice estimate) for a Victorian Distinguished Conduct Medal awarded to Thomas Healey, of the Cameron Highlanders.

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WORLD ROUNDUP

# Decks cleared for summit progress

Washington — The United States and the Soviet Union have laid out their respective positions for the summit of a new treaty reducing strategic nuclear weapons, something a senior State Department official called a "monumental accomplishment" (Michael Binyon writes).

Mr George Shultz, the Secretary of State, and Mr Mikhail Shevardnadze, the Soviet Foreign Minister, yesterday began two days of tough negotiations to reconcile these and fill in the important details in an effort to have a treaty ready for signature at the Moscow summit.

A spokeswoman said the three areas covered by the documents recently presented by the two sides in Geneva were: definitions and procedures for inspecting strategic nuclear arsenals; procedures for eliminating or converting of other uses up to 50 per cent of the weapons; and the framework of understanding for exchanging information about the numbers, size and location of strategic weapons.

## 'Plotters' arrested

Monrovia (Reuters) — Liberia said yesterday it had foiled a plot to overthrow the Government and kill President Doe. The information Ministry said the Government had the situation under control and 12 of 19 suspected plotters had been arrested.

The rebels were said to include Mr William Kpofe, leader of the banned Liberia Unification Party, two other party members, and at least six members of the armed forces. According to the security forces, weapons, ammunition and uniforms were seized in a Monrovia building owned by a girlfriend of one of the alleged conspirators, Mr Joe Kaiyaye.

## Fears over arms cuts

M. André Gignat, the French Defence Minister, said yesterday that conventional arms reductions in Europe could increase the risk of war (Andrew McEwen writes).

In a speech at the Royal Institute of International Affairs in London, he urged the West to keep its remaining nuclear weapons in Europe and said that their deterrent effect would be more important than conventional arms reductions would make Europe dependent on US reinforcements. "Enemy forces could well be tempted to take a chance and wage a conventional war in Europe with the feeling that they could win."

## 100th Palestinian dies

Jerusalem — Mr Yitzhak Shamir, the Prime Minister, yesterday returned from an eight-day visit to the United States to an Israel still wracked by violence, with three more deaths reported in the occupied West Bank and Gaza Strip (David Bernstein writes). Hikmat Daragmah, aged 26, was found dead in Tubas on the West Bank, near Nablus. He was apparently killed by shots fired by Israeli troops during a demonstration on Monday, making him the 100th Palestinian killed since the start of the unrest.

## Armenian Papal call for unity

Moscow — A new wave of mass street demonstrations has taken place in the Armenian capital of Yerevan in defiance of a temporary moratorium on public protests agreed between Mr Mikhail Gorbachev and two prominent Armenian intellectuals (Christopher Walker writes).

Mr Gennady Gerasimov, the chief Kremlin spokesman, yesterday confirmed dissident reports that angry Armenians had taken to the streets on Sunday and Monday in protest against the status of the region of Nagorno-Karabakh. The demonstration was prompted by Pravda ruling out the transfer of the disputed region.

## Papal call for unity

Rome — To celebrate the millennium of the Christianization of Russia, the Pope has called for a reunification between the Catholic and Russian Orthodox churches (John Corcoran writes). In an apostolic letter, Pope John Paul II presented his vision yesterday. Cardinal Johannes Wenz, secretary of the Secretariat for Christian Unity, the Pope emphasized that this would also help to ease tensions in the political sphere.

Although it has become clear that the Pope will not attend celebrations in Russia, Cardinal Wenz announced an official visit for a Vatican delegation.

## Noriega offers to quit

Panama City — President Manuel Solis Palma and General Manuel Noriega had offered to resign (A Correspondent writes). But the President said his acceptance of the offer would depend on "national dialogue" with the opposition.

A coalition of business and professional groups opposed to General Noriega rejected an offer of talks, saying they would continue an indefinite national strike designed to oust the general. The President did not set a date for General Noriega's resignation, saying only that it would take place before elections scheduled for May 1989.

### Civil rights conflict

## Senate over-rides veto by Reagan

From Michael Binyon, Washington

The Senate yesterday voted overwhelmingly to over-ride President Reagan's controversial veto of a Bill that would expand federal enforcement of civil rights laws. The Senate vote, by 73 to 24, included many Republicans who joined Democrats in supporting a measure that had wide political implications in the presidential election campaign.

The confrontation is part of the battle President Reagan has fought with Congress over anti-discrimination laws and affirmative action. The emotional issue has sharply divided the country, led to intensive lobbying by Congress by conservatives and civil rights activists alike, and threatens to exacerbate further President Reagan's shaky relations with blacks.

President Reagan believes the Federal Government has gone too far in forcing colleges and employers to take special steps to help disadvantaged groups. The Democratic-controlled Congress has accused the Administration of trying to dismantle recent civil rights legislation.

At issue is a Bill passed by Congress that specifically overturns a ruling by the Supreme Court in 1984. This dealt with Grove City, a small private college in Pennsylvania, which separated boys and girls in its sports programme.

Government regulations insist that there must be no discrimination between the sexes, even on the playing field. But the regulations could only be enforced if the college was receiving funds from the Government.

Grove City refused all federal aid. But it did admit some students whose tuition was partly paid by federal grants of loans administered by the US Education Department.

Was this enough to expose the whole college to sanctions for defying the rules on anti-sexism? The Supreme Court did not think so.

Congress saw this as the thin end of the wedge. It argued that the ruling could apply to any institution in any institution, removing any effective way of banning it.

The emotional issue has now gone far beyond the question of mixed sports. Conservatives, supporting the veto, said the law would stop churches that run social service projects being able to impose any restrictions.

The Rev Jerry Falwell, head of the Moral Majority, declared that churches and religious leaders "should be forced to hire a practicing active homosexual drug addict with AIDS to be a teacher or youth pastor."

But minority groups see the issue as a test of the Administration's will to enforce civil rights. They call it the first veto of civil rights legislation in 120 years.

Mr Bush said yesterday that he was not going to start differing with the President after seven-and-a-half years. But Mr Bush recognizes the damage this may do to his support from women and minorities. And he promised to wage a campaign to "wage a campaign for the 'politics of inclusion', in an effort to demonstrate his commitment to civil rights."

# Hint of Gaullism colours the new franc

From Philip Jacobson, Paris

The new franc, which will be introduced on January 1, has a hint of Gaullism about it. The new franc, which will be introduced on January 1, has a hint of Gaullism about it. The new franc, which will be introduced on January 1, has a hint of Gaullism about it.

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## Bishops back Tutu as Church and State tensions rise

From Michael Hastings, Johannesburg

The confrontation between Church and State sharpened dramatically last week as the Archbishop of Cape Town, Desmond Tutu, and the South African Council of Churches, which fully back their stand against the Government, presented a further 10 million Christians.

Only the white branch of the Church, the Dutch Reformed Church, which nearly two million Afrikaans-speaking whites belong to, openly supports the Government.

Mr Stedman Botha, the Minister of Home Affairs, issued an order in the Government Gazette which "officially" prohibited "until June 1989" the publication of any issue of the weekly New Nation, which has a circulation of between 80,000 and 90,000 and is written and read mainly by blacks.

The paper, whose editor Mr Zwelinzansi, has been jailed without trial since December 12, 1986, is a weekly newspaper. It was founded in January 1986 with the aim of reflecting "the daily struggles, desires and aspirations of the masses". It is the first mass paper to be published from Johannesburg since 1977.

Bishop Desmond Tutu, the Archbishop of Cape Town, said that by silencing dissent the Government had turned itself into the "chief architect of the revolution". The churches, he said, were "not going to be intimidated by the Government's actions".

He added that the Catholic Church intended to retain the paper's 22 full-time staff and 32 contributing correspondents for the three-month period of the suspension, but that it was impossible to tell what might happen if the restrictions were prolonged.

The New Nation's battle with the Government began last October when Mr Botha issued a warning to the paper. The paper, which had been published since 1977, had challenged the validity of the emergency regulations in the Supreme Court.

BRUSSELS: The EEC yesterday unanimously condemned a raid carried out on Monday in Africa by the police at the home of the West German consul in Johannesburg (Richard Owen writes).

## Tibetan protester begs to be left alone



A Tibetan woman begging Indian police to leave her alone after three of her countrymen were arrested yesterday for staging a hunger strike inside the United Nations office in Delhi in protest at recent riots in Lhasa.

## Hungarian reform gathers momentum Party under pressure

From Richard Russell, Budapest

The Hungarian Communist Party's Central Committee convened here today, amid increasing pressure from within as well as from outside, to adopt more radical reforms.

Hungary, traditionally, is not regarded as the most economically and politically advanced of the Warsaw Pact countries. It has seen in recent weeks a number of developments which have led some observers to compare Budapest to day with Prague in 1968.

The orthodox party is on the defensive on all fronts. Hungarian journalists are calling for an end to party control and censorship of the press. Scientists and research workers are demanding the formation of an independent trade union and Budapest students met this week to call for a strike — the first for decades — in protest at compulsory Russian studies and military service for those studying at the faculty of humanities.

At a semi-official level, the establishment by writers has begun of the Hungarian Democratic Forum to open up a dialogue with the Communist Party has enabled the reform-minded members of the party hierarchy to link up with intellectuals outside the party.

The most important of the senior party members engaged in this dialogue is Mr Imre Pozsgy, who was quoted yesterday as saying that if the party did not continue its reforms it would be left with no choice but to "join these fighting for reform".

This week Mr Pozsgy, who has links with the Democratic Forum, is being "re-educated" by members of the party more radical of change, who are supported by the deputy head of the parliament, and propaganda department, Mr Janos Barabas. One of the old guards of the party, he called this "a task for Hungary to bring to the 'large reality that we have not little distance between ourselves and the legacy of Stalin's heritage'."

Writing in the official party daily Magyar Hirlap, he allied himself unequivocally with dissidents and intellectuals outside the party by calling for "not some kind of democracy, but democracy".

Now that Barabas has taken to the reformist line, one diplomat pointed out yesterday, "more Central Committee members will join him".

Above this pressure from within for more radical reform, the ageing Hungarian leader, Mr Janos Kadar, remains not only in the pink of health but clearly unwilling to step down. Those close to him, say nothing is incompatible in his advancing more radical reforms to the country.

The Writers' Union, which the Government was doing its best to "dissolve" only a year ago, has been invited for regular consultations with the Prime Minister, Mr Karoly Grosz.

## Chemical war puts focus on Baghdad

From Nicholas Owen, Tehran

Western hopes for an arms embargo resolution against Iraq appear to have suffered a severe setback after Iraqi missile attacks against Tehran and the use of chemical weapons against civilians by Iraqi warplanes.

Western diplomats in Tehran said yesterday that Iran was capitalizing on the propaganda war against Iraq and supporters of Ayatollah Khomeini to attract Iranian arms against Iraq.

There is now much more pressure on Baghdad from the West than on Tehran, said one diplomat.

In June, the UN Security Council passed Resolution 598, calling for a halt to the 72-year war and threatening an arms embargo against either side if they did not adhere to the terms of the settlement. Iraq accepted the resolution but Iran refused, insisting that Iraq be named the aggressor.

Since then the three Western powers have been trying to persuade Moscow and Peking, the other permanent members of the Security Council, to accept the follow-up arms embargo resolution. The Soviet Union in particular has resisted the move.

Over the past four weeks Iraq's air and missile strikes on Iranian cities, and its use of chemical weapons against its own Kurdish population last week, appear to have given Tehran a propaganda coup and may have destroyed any hopes the West had of achieving the embargo through quiet diplomacy.

Diplomats here added that Moscow was even less likely to support the arms ban while it needed Iran's support over its proposed withdrawal from neighbouring Afghanistan.

On Monday, Iran's Interior Minister, Hajj-Ali Akbar Mousavi, appealed to the UN High Commissioner for Refugees, Mr Jean Pierre Hocke, to send a team of observers to the displaced Iraqi town of Halabja, where thousands of Kurdish civilians were killed and wounded a week ago.

Witnesses said that Iraqi warplanes bombed them with cyanide, nerve and mustard gases after Iraqi ground forces were defeated. Western journalists have been taken to the deserted town. No aspect of the report was to be released to the public.

Yesterday, Iraq launched another missile attack against Iran, claiming that Iraqi bombers again used chemical weapons against Iranian Kurds.

If the United Nations agrees to investigate Iran's claims, its findings could leave Baghdad in an even more embarrassing predicament.

Arabia's revolution, page 18.

## Tactical dilemma for EEC

From Richard Owen, Brussels

West speaking contacts, and the security of mail and telecommunications. But on central human rights issues such as religious freedom, minority rights and freedom of travel, Moscow and its allies were pressing concessions, sources said.

Diplomats at yesterday's EEC Foreign Ministers' session, which reviewed East-West relations in Europe, acknowledged that there were differences between London and Bonn over tactics at Vienna.

Sir Geoffrey Howe, also called for an early and successful conclusion to talks between the EEC and Hungary on a new economic co-operation agreement. But Mr Willy de Clercq, the EEC Commissioner for External Affairs, said he was disappointed by the pace of talks between

Brussels and Budapest, and had urged the Hungarians to show more flexibility.

The EEC began talks with Comecon, the Soviet bloc trading organization, two years ago after an approach by Mr Mikhail Gorbachev, the Soviet leader.

But the EEC-Comecon talks have run into the doldrums despite efforts by West Germany, currently in the EEC chair, to revive them. The EEC tactic remains to pursue a treaty with Comecon while at the same time forging bilateral co-operation deals with individual East European states.

Mr de Clercq said that despite the obstacles, the European Commission hoped to present a draft agreement between the EEC and Hungary when EEC Foreign Ministers meet at the end of April.

## Nuclear issue thwarts de Mita coalition bid

From A Correspondent, Rome

Nuclear energy, an issue that has split Italy emotionally and politically for several years, has emerged as the main stumbling block in the formation of a new Italian government.

The symbol of this split, which cuts across politics and public opinion, is Montalto di Castro, a mammoth, unfinished nuclear power station 90 miles north of Rome.

As Prime Minister-designate, Signor Ciriaco de Mita, the chairman of the Christian Democratic Party, struggled to put together a programme on which to build a coalition, thousands of construction workers picketed the site of the Montalto reactor and blocked the nearby Via Aurelia. Fearing for their jobs, they waited for someone to decide if Montalto will be completed as planned, as a nuclear power station, or converted to a conventional source of energy.

The decision will be an essential part of the new government's programme, but paradoxically it cannot be taken until the government is formed.

The nuclear issue is much more open here than in other industrialized countries. Italy has only two modern nuclear power stations. In 1987, a national referendum succeeded in cancelling Italy's nuclear development plans and as a result the existing reactors were closed down.

Signor de Mita continues to negotiate and mediate, but it has become clear that the nuclear issue is the key to the next coalition.

As far as food for the refugees is concerned, Mr Tran says: "Twice a day they can go with their bowls and their cups to the canteen to get their food, but the food is not good and the children are not healthy. Rice they have plenty of, but the rest of the food is very poor."

And as more and more refugees arrive in Hong Kong, the sanitary and general health conditions in the centre have deteriorated.

In little more than a year the population of the camp has almost doubled to 1,850, about 700 of whom are single women and another 600 or so of whom are young children under the age of 15. The refugees live together in long huts.

Before they were told the visit had to end.

The Save the Children Fund, lays on educational programmes at the camp, but most of the teachers are unqualified refugees, with only slightly better education than their pupils, or well-intentioned volunteers. Adult refugees get an hour's school a day while the children spend three or four hours in the classroom.

here for four or five years without seeing anyone except the other refugees, Correctional Service Staff and a few volunteer workers. They have really begun to give up hope.

As memories of the Vietnam War fade and other areas of conflict produce their own refugees, so the rate of resettlement for the Vietnamese refugees in Hong Kong has steadily reduced in the past three years. "People do not seem to understand these refugees have fled from their fatherland and taken a dangerous journey looking for freedom, but instead finding themselves in a closed camp," Mrs Tran said.

Many of the refugees in Teen Men have been separated from the rest of their

families. Some have relatives who arrived in Hong Kong before the closed camp policy was introduced in 1982 and who live in the open camp at Kai Tak, administered by the United Nations High Commissioner for Refugees.

But visits from relatives are allowed infrequently and only for short periods.

"One day a refugee with her two children came to me and could not stop crying," Mrs Tran said. "Then she told me her brother, who had settled in Australia, had come to see her with his wife. She had not seen her brother for eight years and was so happy — but then after only 30 minutes the relatives were told they had to leave. They hardly had time to talk

Vietnamese refugees who arrive in Hong Kong face increasingly slim prospects of resettlement overseas and an indefinite period of incarceration in the Teen Men closed camp run by the Correctional Services Department.

Now, Mrs Anne Marie Tran, aged 60, who fled from Vietnam with her 13 children in 1975 and became a teacher in the United States, has come to the colony as a social worker to try to help the 1,850 inmates of the camp.

"Most of the refugees here are women and their problems are loneliness and depression. They do not know how long they will be here or if they ever stand the chance of being resettled overseas," she said.

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Latin American peace pact nears death

Capitals accuse each other over failures

From Christopher Thomas Tegucigalpa

The Central American peace agreement appears to be all but dead, with four of the five participating countries still flouting all or most of its principal elements seven months after it was signed.

Honduras and Guatemala have done almost nothing to adhere to it. El Salvador has made little progress, Nicaragua has made the most concessions, although it falls far short of full adherence. Only Costa Rica, which initiated the accord, is fully observing it.

Although Latin American and Western diplomats are virtually unanimous in believing that the peace pact is going nowhere, the agreement has brought about at least a temporary peace in Nicaragua for a weak political oppo-

sition, and an opportunity for a limited legal left-wing opposition in El Salvador.

The main impact is that it has been used as an effective political instrument by Congressional Democrats in Washington to deny arms to the Nicaraguan Contras. Beyond that, there has been little movement in Managua, Guatemala City, San José or Tegucigalpa to achieve the stated goals of an across-the-board amnesty for political prisoners, genuine respect for human rights, serious negotiations to end guerrilla wars, and the end of aid to rebel groups.

Since the treaty is supposed to be carried out simultaneously, each country has been able to blame the others for non-compliance. The Reagan Administration has openly defied the accord's basic aims by continuing to support the Contras

and persuading Honduras, a financially-dependent ally, to do the same. The Soviet Union, meanwhile, continues to give military aid to Nicaragua.

The Sandinistas desperately need to end the war with the Contras as Nicaragua's economy is on its knees, in large measure because of relentless rebel attacks on the country's basic infrastructure. Peace talks that began with the Contras on Monday were regarded by Latin American diplomats as a last flickering hope that the pact would achieve something lasting and worthwhile.

The Sandinistas claim, with some justification, that the peace accord has turned into a string of demands directed principally at Nicaragua, while the arrogant disregard of other countries goes largely ignored.

Although driven by necessity, the Sandinistas have honoured the treaty's call for negotiations with the Contras. The opposition newspaper *La Prensa* has reopened, as has the Catholic radio station. Nearly 1,000 political prisoners have been released under an amnesty, although many more remain in jail. And opposition parties are active again.

Nicaragua's neighbours suspect that the improvements are no more than window-dressing to persuade Congress to cease aiding the Contras. Diplomats noted that Nicaragua has plans to build a 500,000-strong army reserve force, which is directly at odds with the spirit of the peace agreement. And it is doubted that opposition parties will be allowed to get too strong.

El Salvador has released 500 political prisoners and allowed

more than 4,000 refugees to return to war zones. But it has done little to bring army officers to justice for past killings, and peace talks with Marxist rebels have got nowhere.

Honduras and Guatemala have virtually ignored the treaty altogether. In both countries the army remains the power behind civilian presidents, and human rights abuses continue.

The US prefers to ignore the excesses of the Honduran military — such as its profiting from supplying the Contras with food and equipment — so long as senior officers continue to co-operate by helping the rebels. Washington has also been silent on the failure of Honduras to resettle thousands of peasants from the southern border region who were forcibly moved to make way for Contra bases.

Guatemala and El Salvador have

also failed to resettle peasants removed from combat areas.

● SAPOA, Nicaragua: Señor Adolfo Calero, a Contra leader, called the first day of high-level direct peace talks here "a good beginning" (Martha Honey writes). He said that the two sides had a "serious, frank and courteous exchange" and added: "We feel we did accomplish something".

General Humberto Ortega, the Nicaraguan Defence Minister, echoed these views. Both sides said that the chances of progress were enhanced because the delegations were headed for the first time by senior leaders from each side.

As the talks got underway both sides announced they would cease all military activities for the duration of the meeting, which is expected to last three days.

'Triple spy swap' planned

Bonn — A new East-West spy swap is being secretly prepared by the Americans, Russians and East and West Germans, according to a Hamburg newspaper yesterday (John England writes).

Bild said Moscow was especially keen to free the three Walker family US Navy spies from their American jails, while Washington wanted an unidentified agent out of an Eastern prison.

East-West German swaps would include two spy-for-love Bonn government secretaries. One of them, Frau Margret Hoke, aged 52, who worked in the Federal President's office, was sentenced last year to eight years in jail for spying for the KGB for 18 years.

The other, Frau Elke Falk, aged 43, a secretary in the West German Ministry for Economic Co-operation, was arrested last week on suspicion of spying for East Germany for 10 years after being "turned" by a communist Romeo agent.

In return for their release, Bonn wanted eight of its agents back, Bild said.

Agents sent to prison

Tokyo (Reuters) — Four Japanese spies were convicted yesterday of stealing unclassified US Air Force documents from a base in Japan and selling them to China and the Soviet Union.

Masateru Tachibana, aged 60, a self-styled defence analyst, and Hiroshi Date were sentenced to 30 months in jail and fined one million yen (\$4,250). Two accomplices were given suspended terms.

Crash plans

Moscow (Reuters) — The Soviet Union is introducing new measures to cut road accidents which have claimed 220,000 lives in the last five years. They include better training of drivers, improved first aid facilities, updated traffic police equipment.

Whale hunt

Oso (Reuters) — Norway has said it will hunt 35 protected minke whales for scientific research in 1988, and Greenpeace, the environmentalist group, has described the move as a "cynical way of keeping the whaling industry alive".

Hope better

Los Angeles (Reuters) — The comedian Bob Hope, aged 84, is expected to be released from hospital soon after having prostate surgery on Monday.

Gorky coin

Moscow (Reuters) — The Soviet Union will issue a special one-rouble coin this week to honour the 120th anniversary of the birth of the writer Maxim Gorky, who died in 1936.

Burma blaze

Rangoon (AP) — A fire that began in the kitchen of a home in Lashio, northern Burma, spread to more than 2,000 buildings killing 113 people and leaving 20,000 homeless.

Rhine in flood

Koblenz (Reuters) — The ban on Rhine shipping, which ended after five days on Monday, may have to be reimposed if recent heavy rains swell the river further.

Rat plague

Prague (AP) — Prague's city fathers have launched a campaign to eradicate the fast-growing rat population estimated at 15 million.

Labor in disarray as New South Wales chief quits after defeat

From Our Correspondent, Sydney

The Australian Labor Party, after its humiliating defeat in the state elections in New South Wales, plunged into further disarray yesterday when Mr Barrie Unsworth, the deposed Premier, quit as the party's state leader.

His decision came only 24 hours after he had vowed to fight on as opposition leader. But yesterday he said: "The best interests of the party will not be served if I stay at the helm. Clearly I must accept the major proportion of the blame for the defeat."

Mr Unsworth admitted that his election campaign promise to introduce new gun controls had cost many rural votes. Labor is now leaderless in New South Wales and six ministers have lost their seats.

In Canberra, Mr Bob Hawke, the Prime Minister, came under personal attack for the election rout, but denied accusations by Mr Unsworth that the problem was Labor's image of cigar-smoking, dinner-suiting leaders, hob-nobbing with rich capitalists.

"I think that is a very superficial analysis," he said. "All sections of the party, myself included, will intelligently have to look at not just what we are doing but how we

are communicating what we are doing."

Mr Hawke assured a meeting of back-benchers that the 10 per cent swing against Labor would not be repeated in a federal election. But MPs complained about a lack of government discipline and a lack of grass roots contact.

The image problem was not helped by disclosure in the Queensland Parliament yesterday by Mr Bill Gunn, the Deputy Premier, that Mr Hawke had won \$12,000 (about \$5,000) one night in a Gold Coast casino. Mr Hawke, he said, had been accompanied by a controversial Gold Coast entrepreneur, Mr Eddie Kornhauser.

● CANBERRA: Mr Kim Beazley, the Defence Minister, yesterday pinpointed Australia's north-west coast, facing Indonesia, as the country's prime defence concern and announced an upgrading of the northern defences (AP reports).

Mr Beazley, speaking in Parliament, unveiled a new northern military command to be based in Darwin, capital of the vast, sparsely populated Northern Territory.

He said that the command would be a joint Army, Navy and Air Force headquarters

with responsibility for the 1,864-mile northern coastline, and would be operational by July.

He said the biggest military exercise in Australia since the Second World War would be held next year to test the northern defences. Code-named Kangaroo 89, the joint Australian-US exercise is to involve more than 17,000 ground troops supported by navy and air force units.

Mr Beazley also said that Australia's main fighter force of FA 18 aircraft would be permanently deployed at Tindal airbase south of Darwin from October. He said construction of Tindal and another base at Derby on the west coast were on schedule.

Defence department experts said the opening of Tindal and Derby would put most South-East Asian cities within operational range of Australian F 111 bombers which are now deployed in Queensland.

Mr Beazley said that construction of the first of six Swedish-designed submarines would begin next year and that the others would be launched by 1999. Australia had also signed a memorandum of understanding with New Zealand for joint construction of 12 new Australian-designed patrol frigates.

Aquino reforms trim 'military fat'



Scout Rangers, marking the 91st anniversary of the Philippines armed forces at a parade in Manila yesterday.

heard President Aquino announce sweeping reforms in his latest move against Communist insurgents.

Mrs Aquino said that she would give more power to field commanders, but at the same time told troops that government officials were also in the front line of the anti-insurgency campaign (Humphrey Hawkes writes).

"I want to trim the fat off the military," she said. "I want more men behind guns, fewer behind desks. I want the officers in

the field with their men."

The new plan is to dismantle a clumsy system known as regional unified command, in which much of the control of the armed forces resides in Manila. More control will be given to field commanders. "This means the commander is king in his area," said General Cesar Tapia, who controls nearly half the armed forces in the southern region.

Mrs Aquino's announcement won applause from the officers, who have frequently complained about red tape and bureaucracy. The present system was set up by former President Marcos largely, it

is thought, to ensure that he kept control of the military.

Mrs Aquino also reaffirmed her Government's authority by calling for a clear cut division between civilian and military powers.

● Murder trial: A soldier on trial for the 1983 murder of the opposition leader Benigno Aquino denied yesterday that he had told investigators he was the assassin (Reuters reports). Constable Rogelio Moreno said that a fellow soldier's testimony last week, pointing to him as the killer, was all lies. He is one of 37 people on trial for Aquino's murder.

Russians prepare to leave Afghanistan

From Michael Hamlyn, Delhi

In the wake of the Afghan new year on Monday, signs of earnest preparations for a Russian withdrawal from Afghanistan are beginning to show in Kabul, according to Western diplomats reporting here.

Already, "knowledgeable sources" say, Russian officials have started an inventory of their equipment, which they will transfer to the Afghans when they hand over their barracks and bases.

They have also been taking over Afghan houses near the Russian Embassy in Darulaman, in the south of the city, a move interpreted as an attempt to put all Soviet civilians and families into a more defensible area.

At the same time, a senior Air Force officer has been in Kabul to look over arrangements for the withdrawal, and Russian personnel are said to have abandoned construction of a large Soviet project, the Tangi dam in Sarobi, west of the capital.

Ministries in Kabul have been told that they must be

responsible for their own safety because Afghan Army security guards are being withdrawn and posted to the city perimeter.

Anxious eyes are reportedly being cast in the direction of Geneva, where two possibilities are causing alarm among the Afghan official class. One is that the Russians will fulfil their threat to pull out even if there is no Geneva agreement, which would contradict years of assurances from the Rus-

sians that they would never withdraw until outside "interference" ceases.

The other is that in order to get an agreement the Russians will agree to cut off military aid, which would be a severe blow to the regime's morale.

Regime officials are quoted by the diplomats as expressing fears for their own safety and for the likely continuation of bloodletting.

A Western source familiar

with Afghanistan yesterday indicated, however, that the Najibullah regime might have greater survivability after a peace settlement than has hitherto been imagined.

The source drew a parallel with what happened after the Americans withdrew from Vietnam. There the Thieu Government survived for another two years before falling to a large-scale military onslaught, complete with heavy artillery and tanks. The

Mujahidin are much less well-organized and disciplined, and have nothing like the fire power available to the North Vietnamese.

On the contrary, the individual Mujahidin are likely to want to break off from fighting and return to their valleys.

If a limitation on Russian aid is agreed in the interests of symmetry at the Shultz-Shevardnadze talks in Washington, Pakistan will come under renewed heavy pressure to sign the Geneva accords without gaining much in the way of movement on an interim government for Afghanistan.

In preparation for such a surrender, the Pakistani authorities have begun conducting an opinion poll among the Afghan refugees as to whether they would return to an Afghanistan still ruled by Dr Najibullah.

Since the prime interest of Pakistani policy is that the refugees should go back, the result of such a survey could have a profound influence on their attitude at Geneva

Japanese fans flock to see Jagger's first act

From David Watts, Tokyo

Mick Jagger christened Tokyo's new £152 million "Big Egg" stadium last night — the first time he has been allowed to play in Japan.

He stalked on to an ear-cracking version of "Honky-Tonk Woman", a tiny dot on the stage a hundred yards away in what can only be described as a 180-ft high space ship resting in the middle of Tokyo.

The 60,000 fans, practically all young enough to be Jagger's children, were stacked four storeys high, sipping nothing more lethal than beer at three times the usual price.

It was a very different audience to the one that watched the Tony Tubbs and Mike Tyson world heavyweight boxing title fight in the Tokyo Dome the previous day. That lasted all of 354 seconds and cost ringside fans more than a pound a second.

Just out of his sick bed after suffering flu which caused the cancellation of one concert in Osaka, there was concern that

Jagger might not go the distance.

But he put the two much younger boxers to shame with a tightly-packed two-hour show of Rolling Stones' favourites from the 60s and 70s. But if it has taken Jagger until 1988 to get to Tokyo is it Japan that is speeding up or him that is slowing down?

"Jumpin' Jack" doesn't quite have the flash he had the last time I saw him in the north of England 20 years ago. Certainly, he was just getting over a nasty fever but you got the feeling that it would not have made much difference.

He even hinted that he was not overjoyed with his performance either. "I'm doing my best," he panted at one point.

The truth is that Jagger has slowed enough to be acceptable in Japan. That does not detract from the fact that the audience loved it.

In Japan, Western legends have a habit of lasting that little bit longer.

Race conflict haunts imperial ghosts of Singapore

Raffles lures day-trippers of new age

From Gavin Bell Singapore

The swash-buckling sea captains and the hard-drinking rubber planters are only vague memories in the Long Bar, and Somerset Maugham no longer composes his critical caucuses of colonial life in the shade of the frangipani tree in the Palm Court.

They are still serving gin slings in the Tiffin Room, but times have changed for Raffles, the nostalgic quintessence of imperial splendour in old Singapore.

White ducks and flowered chiffons have been replaced by jeans and T-shirts, and the portrait of Sir Thomas Stamford Raffles (the founder of Singapore) looks down with evident disdain upon a souvenir shop. The fans spin lazily on from the lofty ceilings, but beneath them Conrad and Kipling have been usurped by tourists from Bingley and Baltimore.

Raffles, always more than a hotel, has become in turn an institution and a tourist attraction. Forced to adapt to survive in Mr Lee Kuan Yew's bustling new city-state, the grand



Raffles: an oasis of elegance among sterile skyscrapers.

old lady has had to accommodate a less exclusive clientele.

That she has continued to exist at all may be considered an act of faith by her owners, of inspiration by her present manager, and of belated appreciation of her merits by the Singapore Government.

When Signor Roberto Pregarez left his native Italy to become the manager of Raffles in 1972, it was losing a great deal of money. "It was a case," he recalls, "of either getting taken over by the Sultan of

Brunei or building an extension of 1,000 rooms."

Eschewing both options, and realizing the potential of Raffles' fading charms, he set about exploiting her colourful past with the aid of writers and journalists around the world.

Two leaflets became nine books filled with anecdotes and legends, which went on sale in the lobby along with T-shirts, towels, ties, teacups and other trinkets bearing the distinctive Raffles crest.

His greatest marketing suc-

cess was in reviving the Singapore golfing, created in 1915 by a Raffles bursar, Ngiam Tong Boon. From selling less than 200 a week, Ngiam's successors now serve up more than 1,000 of the rose-coloured cocktails a day.

Thus the cane chairs of the Long Bar and the ornate garden seats on the Palm Court lawn are filled with day-trippers, much to the annoyance of an elder clientele to whom it is a cherished memory.

Having survived the Japanese war-time occupation, and the ravages of Singapore's rapacious developers, Raffles may contemplate a more secure future. Last year, on the occasion of its centenary, it was officially declared a historic landmark to be preserved for at least 99 years.

The transition so far has been achieved with minimal structural changes. Raffles remains a gracious, rambling structure in the neo-Renaissance style, with paint flaking from its white facades, and tropical songbirds trilling in the garden. It is an oasis of elegance in an otherwise sterile city of soaring skyscrapers.

Lee's motive under fire in move to retain ethnic mix of MPs

From Our Own Correspondent, Singapore

A perceived threat of racial conflict has disturbed the normally placid proceedings of Singapore's Parliament, with remarkably candid admissions of the fragility of the island's multiracial society.

Until recently the subject of race was taboo in public discussions and press reports in this secular state, where 2.6 million people live in an area roughly the size of the Isle of Wight.

This changed last week when a select committee debated a controversial Bill that would effectively enshrine racism in the political system for the first time.

The proposed amendment would require candidates for up to half of the seats in Parliament to run for election in groups of three, one of whom must be a Malay or a member of another minority community.

The Government argues that it is necessary to maintain multiracial representation in Parliament, which is dominated by the majority Chinese community. The opposition, such as it is, protests that it is merely a tool to keep the ruling People's Action Party in power.

The latest figures show that 76 per cent of the population is of Chinese origin, 15

per cent Malay and about 6.5 per cent Indian. In the present Parliament there are 62 Chinese members, nine Malay, five Indian and one Eurasian. All but one of them are members of the ruling party.

According to Mr Lee Kuan Yew, the Prime Minister, and his senior Ministers, recent voting trends indicate that the Malay community is finding it increasingly difficult to field suitably qualified candidates.

Mr Goh Chok Tong, the First Deputy Prime Minister, said the Government was acutely aware of the perils of an all-Chinese Parliament — a sense of rejection among ethnic minorities, especially the Malays, followed by alienation, with racial tension and strife not far behind.

"We take the view that it would be better for us to do something now, rather than wait for Humpty Dumpty to fall and crack," he said.

Mr Lee employed a more vivid metaphor in explaining his fears of ethnic strife: "It is already quite clear to me... my radar is an over-the-horizon radar. That is why I avoid collisions. I do not have to wait until the missile is looming right in front of me."

Referring to the "deep, abiding and enduring problems" of race in Singapore

that would "not go away in 20 or 40 years", he said that the issue boiled down to whether it was better to pretend there were no racial differences, or to accept that there were and that they should be accommodated through compromise.

Mr S. Rajaratnam, Senior Minister in the Prime Minister's Office, underlined the point in a speech to community leaders. "Do not believe that we have abolished racial problems. We have contained them," he said. "I myself am not sure whether it (the Bill) can prevent racial conflicts, but we are going to do our best to see that they do not occur."

This avowed altruism failed to impress Mr Chiam See Tong of the Singapore Democratic Party, the lone opposition MP. It may be impossible to eradicate race as an issue, he said, "but we are not here to enhance it, to establish it and to make it an institution".

Several academics, sociologists and others who addressed the committee shared his reservations about enshrining racism in the Constitution. However, the Bill was the best option for maintaining the racial status quo in Parliament, and it is assumed that a full session will approve it within a matter of weeks.



## SPECTRUM

## A paler shade of red

There is a new realism dawning among the once Hard Left Labour councils of inner London. Efficiency, flexibility and managerial competence have become the new watchwords, 'gesture politics' have been abandoned. But the about-face is unlikely to save them from the District Auditor. Is it, David Walker asks, too little, too late?

Just before dawn on January 19, Toby Harris, the Labour leader of Haringey Council, stood on the steps of his Wood Green town hall after a marathon budget debate and declared an end to "gesture politics".

Harris and the Labour moderates who had wrested control of Haringey from the Hard Left during the autumn had just pushed through what for Labour was a remarkable budget.

It was not just that real spending was being cut by upwards of £18 million and staff being made redundant. In a coded way he was saying something startling for a council that pioneered "positive images" of homosexuality and adopted an aggressive equal opportunities stance. Haringey, and all the other boroughs, would have to get back into the mainstream. If they cannot convince the public they can empty bins and run the schools, no amount of minority policy could save them.

Yet Harris's budget marathon was significant, and not just for Haringey. Since the 1987 general election Labour, in the London town halls, has been examining the entrails and started moving in the direction of tougher management. Neil Kinnock's New Realism has begun to dawn in the inner London boroughs. But this new realism is unlikely to excuse their past excesses: over the past few months 80 Labour politicians in London face fines and disqualification at the hands of the District Auditor.

The buzz words are now efficiency, flexibility, managerial competence. Once Margaret Hodge ran the red flag above Islington Town Hall (and allowed tenants to run up huge rent arrears); the borough boasted of its gay Mayor and serpentine committee structure on which trade union representatives called the shots. Now Hodge — who is also leader of the Association of London Authorities — preaches about "a more consumer-orientated attitude to promoting local services... quality must take priority".

More rhetoric? Hodge, on paper at least, is not afraid of taking a knife to some of London Labour's



A different sermon: in place of the red flag, moderation is now being saluted in Islington by Margaret Hodge (left)

## FOR WHOM THE INSPECTOR MAY CALL

Margaret Hodge, Labour leader of Islington Council, lives in a big house in fashionable Barnesbury, north London. One morning this spring there's a chance that through its letterbox will drop an official notice that might not only disqualify her from her council seat but require that her house and other assets be sold.

Her financial and political fate — along with that of another 80 London Labour politicians, among them lawyers for whom disqualification would be a professional disaster — depends on calculations now being made by the District Auditor about whether councillors in four boroughs are guilty of "wilful misconduct" involving the loss of public money. The auditor is a financial

policeman who has the twin jobs of ensuring council spending is legal and pushing town halls towards better value for money. He has power to investigate then surcharge any councillor he finds has broken the law governing spending and rate-making, but councillors can challenge his verdict in the courts.

What the auditor is doing in London is sweeping up after the collective hysteria of the 1984-85 period when several councils tried to thwart rate-capping by refusing to levy rates by the usual deadline.

The auditor has been closely examining the London councils. The scorecard so far is: Southwark 38 councillors told they may be held responsible for £294,000 of public money he believes has been wasted by their

tactics, including eight Conservatives, three Liberals and one Independent, on the grounds that they could have voted differently. Action expected after Easter.

Hackney: 25 members of the Hackney council in 1985 have been sent notices in relation to "possible losses". Though the total sum involved, £12,910, is not large, disqualification is still a possibility. Camden: The auditor has written to 59 of the 1985 council, including Tories, asking them to explain how they voted between May and June 1985. Further action is "imminent". Islington: The auditor has despatched notices to 36 members of the 1985 council and is considering their responses. He is expected to judge Islington "during the spring".

sacred cows — for example, managing the municipal unions. "Where a conflict of interest arises, the services must take precedence over trade union interests or even jobs."

And with the words, there have been deeds. John McDonnell, once Ken Livingstone's ultra Left assistant at the Greater London Council, as secretary of the ALA has been attempting to beef up management in member boroughs by, for example, sending in a team of officers to help Camden sort out the mess in its homelessness unit. Similarly, according to one witness, "the management consultants are crawling all over Islington Town Hall". More convincingly, perhaps, Hodge has got Islington's budget under control, and after a sharp round of cuts has had her borough taken off the list of authorities to be rate-capped during 1988-89.

There are signs of a new, tougher attitude in the other Labour bor-

oughs, too. Linda Bellos, black and lesbian leader of Lambeth, is hardly to be classed among the moderates. But last week she said, almost with a note of pride in her voice, "Lambeth Council has been forced to reduce its budget by £60 million in six months: it is a mark of the flexibility of local government, the staff and the trade unions to have responded to this rapid change."

Even in Camden, notorious for its prodigious generosity to less than efficient white collar staff, the worm has turned. Labour has shut St Pancras reference library and is closing the Shaw Theatre — painful signs of a dawning realism. It has also sold property, pushed its rents up and is trying, by April 1, to cut its work force by 22 per cent.

But is it all too little, too late. The gaps between resources and spending, between Government targets and outlays remain huge. London government will be a cauldron of

financial and political pressures for the next six years.

● **Staffing and manpower:** In the Labour boroughs, the London-wide problem of recruiting and retaining staff is worst. Computer staff are having to be paid between 15 and 20 per cent above the national average.

● **Poll tax:** Even Tory Westminster wonders if it will be able to collect more than 80 per cent of the tax. The figure could be higher in the poorer boroughs, with the result that poll tax rates will have to be pushed up to meet the shortfall.

● **Rate-capping:** The Government recently announced it is giving itself powers to "cap" the poll tax as well as with an eye to controlling amounts levied.

● **Rate support grant:** Lambeth is typical of the different assessments of need made by London councillors and the Government. Linda Bellos, the Labour leader there,

says the borough needs to be allowed to spend £212 million in 1988-89. Whitehall says its social and other needs amount to only £140 million. The Government is allowing it to spend £152 million maximum. Rate support grants reflect the disparity.

● **Creative accounting:** Many boroughs have been bridging the gap between income and projected expenditure by such means as switching current spending to the capital account, or entering into lease-back arrangements. During the next five years hundreds of millions of pounds worth of similar schemes will have to be paid for, imposing a heavy interest burden.

● **Education:** The Government wants the boroughs to take on the responsibilities of the Inner London Education Authority by April 1990, giving the boroughs less than 18 months to set up education committees and cut

hundreds of millions out of the total spent by the ILEA.

Howard Davies, controller of the Audit Commission and a relatively impartial witness to the deathbed conversion of the councils, says he recognizes a major step forward. "But let no one be in any doubt that the really tough decisions still lie in the future."

Huge problems have not yet begun to be tackled. In Brent and Lambeth, local Labour parties are still largely in the hands of the Hard Left, which is adamantly opposed to job cuts.

Even if the new realism persists in the other boroughs, its arrival has come too late for many. Yet the "managerialism" that is now lodged in the town halls of the capital shows that, under pressure, Labour councillors will listen and learn. And what they have learnt is that their political survival depends on more effective provision of mainstream municipal services.

## Nibbles at the black arts

There was blood all over the tables in the heart of the Normandy countryside last weekend. Some of it was British, but none of it was human, and all of it was in puddings. This was the 26th annual *Concours International du Meilleur Boudin* (black pudding championships), where our man from Burton-on-Trent has won a place in the finals.

He is Stuart Ellis, a 44-year-old butcher with a medium rare complexion and a recipe which he believes might lift the trophy from the perennial victors, Germany, when the *Confrerie des Chevaliers du Boudin* reach their verdict in the next three weeks.

As he arrived in the normally tranquil village of Mortagne-au-Perche with his wife and 17-year-old daughter (herself a butcheress) to become our sole ambassador of the black art at the championships, he was not alone in his optimism; the bookmakers William Hill had shortened the odds to five to two against his winning the British section.

Should one of his four entries win the overall trophy it will be, he believes, on



account of a bold culinary heresy; for Ellis has departed from the tried and tested formula by injecting a quantity of pickle into his produce.

At the preliminary rounds, when members of the public traditionally converge on the *Halle aux Boudins* to cast their votes on the 600 competing puddings, the proof of the pudding was not so much in the eating as in the restrained nibblings of tiny samples.

The entries had been inexplicably cordoned off by two rows of crash barriers, then subjected to loving attention by an army of white-coated officials. Had Katie Boyle been there, she would undoubtedly have been interviewing them in their native tongues. This is nothing if not the *Eurovision Sang Contest*.

If Ellis triumphs he will become the first Briton to do so. The smart money is still on the Germans, however, who this year excelled themselves with a bewildering array of idiosyncrasies, ranging in texture from pâté to plaster.

Alan Franks

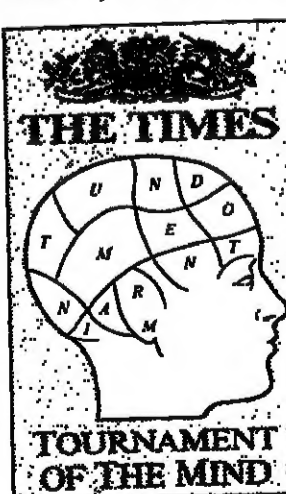
## DAKS Simpson



ONE LOOK TELLS YOU IT'S DAKS

## Tournament of the Mind

Today we present the first of the answers to *The Times* Tournament of the Mind, with a £5,000 awaiting the individual winner, and an IBM Personal System/2 Model 30 for the top school



As the *Times* Tournament of the Mind closed yesterday, British Mensa estimated that it had received well over 30,000 entries, and possibly as many as 40,000. But in the early stages of marking, with about 5,000 submissions having been assessed, there was not a single one that was entirely correct.

Harold Gale, executive director of British Mensa, described the response as "absolutely fantastic. This was quite the most successful competition of

its kind that we have ever run."

On Friday the BBC's switchboard had been inundated with callers asking for the answer to the question: Who wrote *Music for Supermarkets*? Many contestants had been stumped by this one, and had submitted such despairing answers as Lord Sainsbury and T. Esco.

The first batch of correct answers appears on this page, with the rest to follow tomorrow, Friday and Saturday.

## ANSWERS: ROUNDS ONE TO FIVE

## ROUND 1

Puzzles: 1 7. 2 MENT. 3 58. 4 1p, 2p, 5p, 10p. General Knowledge: 1 Jeffrey Archer. 2 Cumbria. 3 The Telecom Tower. 4 Vangelis. 5 Korean War.

## ROUND 2

Puzzles: 1 You might think this is easy but wait till later. 2 PLAY. 3 Multiply (x) and plus (+). 4 47 people, £21 per person. General Knowledge: 1 Charlie Chaplin. 2 Samuel Crompton. 3 A pickpocket. 4 William F Cody. 5 The Mormons.

## ROUND 3

Puzzles: 1 8. 2 NEWS, WEATHER, FINANCE. 3 8. 4 36 mph. General Knowledge: 1 A mythological beast (half man, half horse). 2 Cornwall. 3 The gurns. 4 Felix Mendelssohn. 5 Frank Whittle.

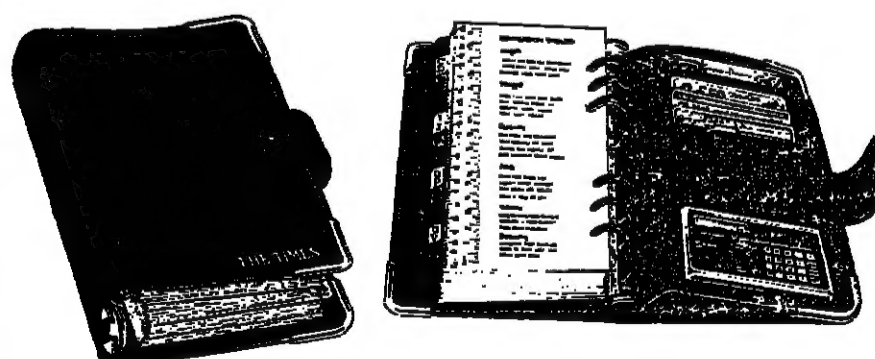
## ROUND 4

Puzzles: 1 100. 2 SALMON. 3 12. 4 58. General Knowledge: 1 Excalibur. 2 Greyhound. 3 Arsenal. 4 Pablo Picasso. 5 Sulphuric Acid.

## ROUND 5

Puzzles: 1 V. 2 REEF. 3 7. 4 6pm. General Knowledge: 1 A Palindrome. 2 John Milton. 3 George Gershwin. 4 Nick Faldo. 5 Lima.

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# TIMES DIARY

ALAN COREN

Nobody who was there was certain how it started. Nobody who was there can be certain how it will end. All that is certain is that nobody who was there will ever forget it. For the English do not sing at Twickenham. They do not have a song to sing, even on those rare occasions when they have something to sing about. Unlike the men of Harlech, they do not have a Little Sausage in which to boil the blood, nor the national mass glottis necessary to muster an orchestrated outburst at the drop of a hat-trick.

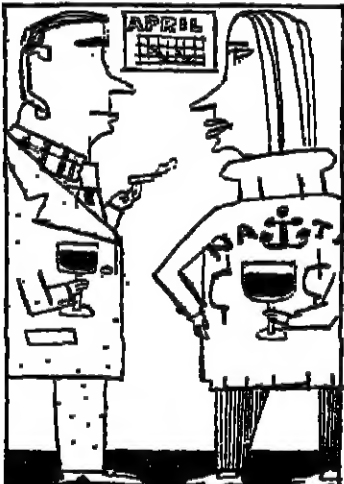
The paucity of hat-tricks, of course, may also have something to do with the lack of an anthem. Why struggle to commit a song to memory when you cannot even remember the last time you might have needed it? But suddenly, last Saturday, a hat-trick came. It came against Ireland, it came on the flying feet of Chris Oti, and a split second after we had leapt bellowing to our own, something very peculiar indeed happened. Everyone, pace Siegfried Sassoon, suddenly burst out singing. I do not know how it began, because it did not begin anywhere, it began everywhere at once, one moment, fifty thousand throats were roaring incoherently, and the next moment they were singing, in unison, *Swing Low, Sweet Chariot*, as if they had been rehearsing it all season.

As moments go, it was as fine as any I can recall, for umpteen reasons. Because Chris Oti is black, his skin found us an instant song, and because he's an Englishman the song became an English song, and we can do with unity like that, these days. Especially as, all around me, Irishmen — who were being thrashed on the mud below but who are a sporting and unpretentious lot when it comes to recognizing genius — joined lustily in; and an Anglo-Irish agreement, even if it lasts for only a couple of choruses, is not to be sneezed at.

Gentlemen in England, now a-bed, shall think themselves accursed if they were not here. And do not argue that it is October 25 which is St Crispin's Day, not March 19, because if you do, I shall remind you that St Crispin is the patron saint of bookmakers, and those of us who watched Chris Oti jink past the statue of Trevor Ringland last Saturday knew that only a holy hammer could have clobbered his cleats. Indeed, the only difference between Twickenham and Agincourt was that at Agincourt we beat the French; but then you can't have everything.

A further, um, footnote, and hardly less beautiful: my companion at Twickenham was the Greatest Living Irishman, and as we negotiated the throng on our way into the stands, it was clear that those who fought for a touch of his grey-suede raiment to reverent cries — in emerald brogue — of "Ferry! Ferry!" were convinced of the good fortune that this act would osmotically confer on their team. Nor, had you been there to see the famous smile beam from the blessed countenance, would you have been quick to deride their simple faith. It was somewhat different walking out again two hours later, the old country 35-3 down, and the beloved smile badly buckled. An Irishman behind us: "A fat lot of good yer Wogan did!" His friend: "What's the odds the bloody snakes are back, too?"

BARRY FANTONI



'Am I wrong or is Easter chaos early this year?'

On Monday, to Petty's vast printworks at Leeds for that gut-churning ritual in any editor's life, the printing of the first issue of his tenure. Gestatory metaphor prickles the skin: for some weeks now the redesigned *Litener*, fertilized in enthusiastic energy to the accompaniment of shrieks, groans, and breathy promises, has been swelling, taking on the embryonic form, developing its proto-personality, the big organic shapes have grown recognizable limbs, the limbs have played into detailed extremities, leaving only the staff's unspoken prayer that, by the projected birth-date of March 24, everything will be where it should be, and in working nick.

The printworks is thus, this morning, a maternity ward, a place for fraught striding back and forth through cigarette jetsam, with the ear cocked against any untoward sound that might betoken miscarriage. Like any father misguidedly coaxed into attending partition, lack of the ability to interpret is the real firefighter — what was that squeal, that clunk, that rattle, why is that stuff squirting out there, should that thing be rolling about like that, who are those men in blue coats who have suddenly sprung out from behind a partition and what exactly is persuading them to run that fast?

Managerial midwives smile those small smiles which do not reassure at all, sniff their professional sniffs, sigh their professional sighs; they have seen it all before, parents are civilians to be patiently tolerated but not indulged. On the huge production lines, glimpses of the whizzing baby flash by, stopping the heart — my God, surely something is missing there, something is twisted here, doesn't that bit look a peculiar colour to you?

And then it is out, fired from the business end, shiny and warm and smiling as only a new-born magazine can smile, and you are cradling it, and tentatively inspecting it, and hardly daring to count its fingers and toes; but everything seems to be there after all. And, though there may be a birthmark or two, a couple of wrinkles, the odd wart, you love it.

Whether anybody else will is something you do not even think about for at least two minutes.

Preoccupation with dangerous Middle East crises — the Palestine problem and the fresh activity in the Iran-Iraq war — has tended to distract outside observers, and some insiders for that matter, from recognizing the profound changes which have taken place in the area.

I am thinking not so much of the amazing material developments stemming from oil wealth in some states, nor of the consequences of Arab-Israeli wars, the collapse of Lebanon, the Iranian revolution, etc., although all these have been important. I have in mind more the evolution away from the quest for Arab unity towards state nationalism and the challenge to nationalism of Islamic universalism.

Until the late 1960s, most of the Arab world was dominated by a wave of secular pan-Arab nationalism and the competition for leadership of this movement between the three great Arab capitals of Cairo, Damascus and Baghdad. President Nasser of Egypt, with his colossal personal prestige as the Arab liberator from the shackles of "Western imperialism" and with the advantage of the superior political, cultural and propagandist resources of Egypt, looked as though he would carry all before him. The fragility of the pattern

Anthony Parsons on the forces at work in a turbulent region

## Arabia's deeper revolution

of states established by the great powers after the First World War became palpable. Traditional monarchies which had allied themselves to the West trembled in their shoes. Purely Islamic movements, such as the Muslim Brotherhood, which transcended and indeed rejected nationalism, were frowned upon and suppressed by the leadership.

With the defeat of the Arabs in the June war of 1967, followed only six years later by a massive increase in oil wealth, the scene changed fundamentally. Nasserism, its creator dead and its ambitions discredited, faded. Today the torch of Arab unity is carried only by the forlorn and marginal figure of Colonel Gaddafi. Economic and, to some extent, political influence shifted to the wealthy monarchies of the Arabian peninsula. The radical notion persisted that any regime which was not republican, socialist and fiercely non-aligned (anti-Western) was a legitimate target for overthrow by its own

people. Arab states became free to pursue their individual destinies, provided they maintained a degree of orthodoxy on the unifying question of Palestine.

As a result, state nationalism began to take root, notwithstanding the artificiality of the post-1918 settlement and the apparently archaic nature of the more traditional regimes. In today's lexicon, "solidarity" or "co-ordination" has replaced "unity" as a rallying cry, and there is a growing consciousness that each state has different national interests which can co-exist with the centripetal pool of common language and shared history.

Perhaps the sternest test of nationhood has been the Gulf war. Iraq was created not by the peoples of the three former and disparate provinces of the Ottoman Empire, but by the British government only 70 years ago. But in broad terms, and with certain exceptions, the people have fought and suffered for seven years as Iraqis.

By a similar token, important local institutions of statehood such as universities and public media have developed to such an extent over the past two decades, even in the smallest (but richest) states, that it would no longer be easy for any one centre of power, however culturally predominant in the past, to hypnotize the whole region as Nasser did, except possibly on the emotive issue of Palestine.

The contemporary challenge to the status quo of an increasingly well established pattern of states with differing systems does not therefore spring from pan-Arabism, communism or socialist revolution — most Arabs have had enough of these — but from Islamic revivalism influencing people disillusioned with the failings of secular governments they cannot change and resentful of Western imperialism on their traditions.

The Iranian revolution, with its pronounced national and

sectarian characteristics, is unlikely to be copied exactly in any Sunni Arab state but, whatever may be the future of Khomeinism, Shia communities throughout the region are no longer a passive, deprived underclass — look at Lebanon. All governments are obliged to take account of this change if they know what is good for them. Equally, the widespread return of educated classes (the people as a whole never left it), with their antipathy to Western or, for that matter, Eastern European social attitudes, is manifest to any observer, and even the least religious governments are already having to dance to some extent to this tune.

This wave, too, may pass but, even if it does, just as Nasserism left a legacy of determination to remain independent of foreign political and military domination, the Islamic revival will for years to come stiffen resistance to the permeation of the Arab

world by Western or any other alien culture or values. The Arabs are demonstrating their resolution to hold to their own traditions and to avoid being transformed into copies of Europeans or Americans.

Politically, the contemporary Arab world comprises a bewildering variety of systems, from the world Marxist-Leninism of South Yemen, and Colonel Gaddafi's bizarre *Jamahiriyah*, through the republican socialism of Iraq and Syria to patriarchal monarchies stretching from Morocco to the Gulf. Most have shown astonishing staying power and it is a long time since a colonel turned up with his tanks at palace and radio station. But this tranquillity should not be mistaken for stability in our sense. It may persist. But so long as the poison of the unsettled Palestine problem infects the region, so long as the Iran-Iraq war with its overtones of a clash of civilizations drags on, and so long as it remains impossible to change inadequate governments by peaceful means, it would be a rash man who would predict two more decades of domestic continuity comparable to the 1970s and 1980s.

Sir Anthony Parsons was British Ambassador to Iran, 1974-79. He has just returned from a trip to the Gulf and Egypt.

Conor Cruise O'Brien

## Last rites for Hillsborough

The IRA is good at exploiting military reverses for propaganda purposes. It's the martyr syndrome, and funerals are a prime vehicle, in the Irish Republican tradition: if the police interfere, that is good propaganda in itself; if they refrain from interfering, that can be represented as a victory; if the absence of the police results in violence, that can be blamed on the police.

Last week the IRA collected large propaganda dividends along those lines, though Saturday's killing of two British soldiers, partly witnessed on television, was a propaganda setback because it revealed the elemental and bloody hatred behind the facade of the mourning for those martyrs.

It is too early to assess the fuller impact of Saturday's events. Up to then, the IRA's propaganda campaign had been going great guns in the Republic, with no small assistance from Mr Haughey's government and a significant section of the media. Two days earlier Padraig Flynn, a Haughey minister representing the government at the St Patrick's Day festivities in the United States, said that in his view the 1985 Hillsborough Agreement was not going anywhere.

Haughey, it is said in Dublin, is displeased with Flynn's statement. I don't believe that Haughey is in the least displeased. For a subordinate to blurt the anti-British stuff, and for the Boss then to simulate mild displeasure, is a rather characteristic Haughey play, and well suited to his present dilemma.

Mr Haughey would like the agreement to collapse, provided he could be sure that middle-of-the-road Irish electors, who like the agreement, would not blame the collapse on him. If it could be seen to collapse in such a way that almost all Irish people put the blame on the Brits, that would be fine.

The result of Mr Haughey's dilemma is that he finds himself whipping up anti-British hysteria, fuelled by the Gibraltar shooting of the three IRA bombers, to get off the hook of the agreement. In these circumstances the agreement becomes an engine for making Anglo-Irish relations worse, not better.

That the agreement has failed, as applied to Northern Ireland, has long been obvious except to determined wishful thinkers — of whom, however, there is no shortage. The hope so fulsomely expressed that the agreement would lead to "reconciliation between the two traditions" looks like a sick joke after more than two years' experience.

The related hope that the agreement would reduce violence with its loss of the statistics of political violence up 75 per cent since the end of 1985. Before the agreement, violence had been declining. The current state of relations between the two communities in Northern Ireland was symbolized by the horror of last week.

In its systematic murder campaign against Protestants over the past 20 years the IRA has hoped to provoke a major Protestant backlash, thus allowing the IRA to emerge in its role of "defender of the people".

So far it has had only sporadic success. But the death of three people in the pistol and grenade attack on the crowd at the Gibraltar bombers' funeral on Wednesday is a good example of the kind of thing the IRA has been hoping to stimulate and use for tenuous "reprisals" — as by those "mourners" on the two soldiers on Saturday. They hope also that if the Protestants turn really nasty, the British may decide to quit and leave the locals to fight it out, as they did in Palestine 40 years ago.

The net results of the agreement inside Northern Ireland were judiciously summed up by



Sir Charles Carter on its second anniversary last year: it had "alienated the majority without reconciling the minority."

The failure of the agreement, and its effects on Northern Ireland, are obvious, although, in Irish affairs, the obvious has often a knack of becoming invisible. But there was, until recently, one area where the agreement did seem to be having benign effects. It seemed to be producing better relations be-

tween London and Dublin. And it did mean that in countries where it mattered — principally the United States — British and Irish diplomats could work together, rather than against one another. Now even that has collapsed.

Mr Haughey's government is sending signals to its friends in America and elsewhere that John Bull is up to his old tricks. Britain is not honouring its side of the Anglo-Irish Agreement.

The agreement is turning into just another grievance.

This is not just a case of pique, caprice or emotional stress. There is a structural problem of Irish politics here: an iceberg of which Mr Haughey is the tip.

Most Irish people are not anti-British. But a significant minority, somewhere around 20 per cent, are. That minority generally votes Fianna Fáil, so that the anti-British minority in Fianna Fáil is a lot higher than

20 per cent. And it was the anti-British section of his party that did most to help Mr Haughey in his rise to power, and also to defend his leadership when it was under threat. He simply cannot afford to lose these people; he has to anticipate their reactions and sound sufficiently anti-British not to let them down, while not sounding so anti-British as to put off the mass of ordinary voters.

This has always been a difficult role to sustain, and Mr Haughey has sustained it only passably well. Hillsborough has made it even harder: by accepting the agreement when in office, after denouncing it when in opposition, he forfeited some of his charisma.

To compensate for this he must be seen to stand up to the Brits, and not look tied by the agreement. Then, to hold the ordinary voters, he must stimulate the anti-British tendencies of the media, significantly more anti-British than the population as a whole.

So the Anglo-Irish Agreement, always counter-productive in Northern Ireland, is now counter-productive in the field of Anglo-Irish relations generally. Is there any good reason for keeping the thing alive?

"Security co-operation," some will say. But security co-operation between the two governments was not created by the agreement. Security co-operation rests on the solid base of mutual interest. It does not require this new-fangled and ill-starred Anglo-Irish Agreement.

It is true that a section of Mr Haughey's followers would like the Irish government to be, at best, neutral between the British and the IRA. But a Taoiseach who went on that tack would not be re-elected.

If Mr Haughey wants to wreck the agreement, let him. The sky will not fall. Mr Haughey might.

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Commentary • WOODROW WYATT

## Tax as punishment

The spirit of envy, the only effective ally left to socialism, lingers on. Two polls have demonstrated the hold it still has on popular imagination. Mori in *The Sunday Times* showed 63 per cent against the new top income tax rate of 40p, and 27 per cent in favour. Backing for it in *The Sunday Telegraph* Gallup poll was scarcely higher at 29 per cent. The notion that taxation should be a punishment against those who are determined enough and work hard enough to earn high is not dead.

Generations have been brought up impregnated with the socialist ideal of egalitarianism. Hugh Gaitskell was infected by it; so was Tony Crosland. Neither was an enthusiast for nationalization, recognizing that a country's prosperity depends on private enterprise, but both believed that taxes should be levied on high earners in the interests of decency and (mistakenly) of financing the welfare state. This did not prevent either of them enjoying a standard of living way above the average.

The Conservative governments of 1951-64 and 1970-74 accepted this socialist approach. It was the consensus politics which the Archbishop of Canterbury yearned after in a speech last Friday. "Conservatives like Rab Butler and Harold Macmillan had no major difficulty with the idea of the welfare state," the Archbishop said.

Quite true. The old Tory leaders accepted that Britain's position in the world was declining and nothing could be done about it. The nation, though better off than before the war, had no prospect of reaching the standard of living of the US or West Germany, so there must be as equal as possible shares for all.

Hence the catastrophic subsidies for failing industries and the government-induced subservience of managements to union leaders who opposed profits and clung to restrictive practices in the illusion they would save jobs. A fatalistic inertia seized the land and those who sought to create wealth were made to feel ashamed of themselves if they asked to be allowed to keep more of the new wealth they created.

There was a strange consensus that Britain's wealth was static, but a country's wealth is not static; it can go down or up. Accepting that Britain was in a more or less immutable time warp was bound to sap the country's energies and curb our potential.

The Thatcher government in 1979 was nervous about breaking the mould. Its members were brought up under the ethos of socialism. They thought themselves greatly daring when they cut the top rate of tax from 83 per cent to 60 per cent and shuddered under the accusations from Labour and the prelates that letting the rich keep more of their own money was immoral and a threat to the maintenance of the welfare state. They hesitated fearfully for nine years to take the next obvious and logical step of cutting the penal top rate of 60 per cent to the more reasonable rate of 40 per cent.

As a result of the top rate coming down to 60 per cent the top 5 per cent of taxpayers today contribute a third as much again in real terms as they did in 1978-79 and the contribution of the rest has risen. Cutting taxes at the top is good business for the desirable parts of the welfare state like the NHS and for helping the needy. Instead of employing armies of lawyers and accountants and working out

schemes for perks to reduce the effect of penal taxation on them, the high earners get on with earning more for the benefit of the country as a whole.

Lawrence Lindsey is assistant professor of economics at Harvard and a former member of President Reagan's council of economic advisers. Top rates in the US were 70 per cent until they were reduced to 50 per cent in 1981.

Lindsey says: "The evidence is now clear that we take in more tax revenue with the 50 per cent top rate than we would have taken in with rates ranging up to 70 per cent... the high tax rate served no revenue purpose at all... the only purpose being served was to create the illusion of soaking the rich."

So it has been with the further cuts in top rates to 33 per cent in the US and so it will be with our new 40 per cent top rate. The rich, now accepting that their taxes are fairer, will not feel so driven to minimize them and will get richer, making everyone else better off in the process. That will enable more, not less, to be spent on objects which the Archbishop of Canterbury holds dear, though I fear he is disappointed by the onslaught on the envy, nationally self-defeating egalitarianism.

Perhaps he might turn to St Mark, ch 14, v 6 and 7. There Christ angrily rejected the charge that the woman who anointed him with precious ointment which could have been sold for the benefit of the poor had been guilty of wasteful ostentation. "She hath wrought a good work on me. For ye have the poor with you always: the Archbishop's consensus politics is the recipe for more poor, with less help for them. The 40 per cent top rate is a recipe for fewer poor.

## SCIENCE REPORT

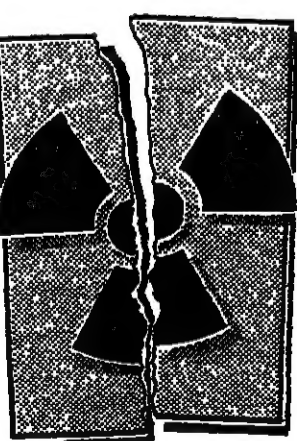
### Tale of two bombs

The seismic traces of two simultaneous Soviet nuclear explosions have been disentangled at a Ministry of Defence laboratory at Blackpool, Lancashire. The development has significance to the policing of any test limitation treaty.

Writing in the latest issue of *Geophysical Journal*, Dr R.C. Stewart and Dr Peter D. Marshall explain that by using seismic records from three monitoring sites they have shown that what seemed the trace of a single underground explosion in fact represented two nuclear explosions at underground sites roughly five miles apart.

Part of the interest of this development is the demonstration it provides of the sensitivity of the seismic techniques now used for detection and analysis of underground explosions. But the ability to detect simultaneous underground explosions has obvious practical implications for the control of any nuclear test treaty in which countries would be allowed an annual quota of explosions.

The double explosion took place at the northernmost of the Soviet testing sites at Novaya Zemlya, bordering the White Sea, on October 11, 1980. Marshall explained yesterday that he and his colleagues, who are constructing a catalogue of the world's nuclear testing sites, have only recently developed the analytical methods for telling single and double explosions apart, and have now applied them retrospectively to Novaya Zemlya records.



John Lawson

The three monitoring sites from which seismic records are collected are at Eskdalemuir in Scotland, Cambridge in India and Yellowknife in Canada. They differ from some other seismic monitoring sites in being equipped with seismometers able to record seismic waves spanning a wide range of frequencies.

The essence of the technique used for the detection of the double explosion rests on the use of seismic waves from the explosions which travel almost vertically downwards before being reflected from the surface of the Earth's molten core back to the groups of linked seismometers at the monitoring sites.

This seismic wave has a particularly simple form because it crosses the internal layers of the Earth's structure almost at right angles, and is used as a yardstick for analysing the seismic waves travel-

ling directly between explosion and monitoring site.

Stewart and Marshall have used their analysis not merely to tell that the 1980 test at Novaya Zemlya involved two underground explosions, but also that they were probably about five miles apart and that the farther south of them released roughly a third as much energy as the other.

Marshall said yesterday that the most probable explanation of Moscow's decision to carry out two tests simultaneously is that it was concerned to make the most economical use of the testing site. Novaya Zemlya is remote, and inaccessible for much of the year. He acknowledged that publication of his analysis would serve as public notice that double explosions can be disentangled.

The origins of the technical developments on which the new analysis is based go back more than 10 years, when there were suggestions that simultaneous nuclear explosions at sites spread out in a line might be disguised as an earthquake. Marshall argued in 1976 that it should be possible to penetrate the disguise by using broad-band seismometers.

The present general interest is based on the prospect of comprehensive test-ban treaties that would allow limited testing under a quota scheme. Proposals along these lines were first discussed between groups representing the US and Soviet academies of science just over a year ago.

JOHN MADDOX

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## PRINCIPLE OUT OF PLACE

As a general rule, the BBC and ITN policy of not showing untransmitted film to outsiders—even to the police—is right. But like all general rules it is not suited to every circumstance. There will be times when the seriousness of a crime, and the wider public interest, outweigh any threat to the independence of news organisations. This is one of them.

The refusal to let the police see material related to last Saturday's tragedy bears the marks of a sound principle applied too rigidly in a case to which it is wholly unsuited. As stated by various BBC and ITN spokesmen yesterday, the principle seemed to be twofold: television news must be seen to be independent, and the future safety of camera crews, covering events involving criminally violent people, must be protected.

Neither should be scoffed at. Concerning independence, there can be no general police right of access to a cutting room, or to a reporter's notebook, merely on the vague suspicion that previously undiscovered evidence might turn up. Television news, like any news service, is right to guard its independence of government and policemen.

But, whatever may be believed after the Stalker affair, Britain is a long way from being a state in which government and policemen are one and the same. For a news organisation to help in an exceptionally serious police inquiry is not in the same category in Britain as transmitting government propaganda, helping the government to deceive the public, or assisting the police in stifling dissent, functions which television performs in unfree societies. The television spokesmen's invoking of independence yesterday was entirely inappropriate to the matter in hand.

Furthermore, television news executives, reporters and camera crews are citizens first and news people second. Like all citizens, they are dependent on, and happy to accept the protection of, the legitimate civil power: the police and the rule of law. Television crews often could not go about their business without it. In many situations—on picket lines, for example—they are unwelcome, and rely on it for protection. This civil power could not function without the broad cooperation of all citizens it protects, including those who

comprise camera crews.

Admittedly, at Saturday's IRA funeral the cameramen had to submit to the authority of Sinn Féin and the IRA, who had been allowed to "police" the proceedings. But this was only because legitimate authority had temporarily—and in our view wrongly—been withdrawn. Had they come under attack, or been forcibly detained, the cameramen would very soon have looked to the police for rescue. That independent news organisations can somehow exist independent of the rule of law, and those who enforce it, is an absurdity. In reality, independent news organisations can only exist with the protection of the rule of law.

As for the safety of film crews, that is a legitimate concern of the BBC and ITN. Some cameramen and photographers behaved bravely in order to get their film out on Saturday. The IRA and Sinn Féin probably wanted the world to see the picture of the soldier brandishing a gun, but not the pictures of his subsequent fate. We owe it to the cameramen and photographers that the world saw both. But, again, the interests of camera crews—their continued ability to take the occupational risk of working in Northern Ireland—cannot outweigh the interests of justice or of society as a whole. If the BBC and ITN persist in their refusal, the RUC should apply for—and receive—the necessary court order, just as they should in the case of any other obstructive citizen.

Saturday's was one of those rare crimes some of the perpetrators of which, unknown to themselves, were caught on camera. Virtually the entire nation is crying out for those pictures to be minutely scrutinized by the police so that the murderers, and accessories to murder, can be identified and hunted down.

It was being said on behalf of the BBC and ITN yesterday that the untransmitted film lasts only for seconds and would not be much help, and that the refusal to make it available was to do with the principle involved. Let the police and the courts, acting on behalf of society as a whole, be the judge of what is helpful, rather than its being left to an interested party. And let the television news principle be superseded by a higher one.

## MR TODD'S WILD RIDE

Mr Ron Todd is a hero of the far left. He is one of Mr Ken Livingstone's models of a good socialist. Possibly the people of Dundee—whose elected representatives once expressed their municipal principles by flying the PLO flag over their town hall—also still see him as a good socialist. He is certainly good at destroying opportunities for work.

Despite yesterday's rescue attempts for the proposed Ford plant in Dundee, and despite all the rightful expressions of indignation, there now seems scant possibility that Ford will reverse its decision to build its high-technology automotive components elsewhere. The refusal by Mr Todd's Transport and General Workers' Union to allow the peaceful agreement of an exclusive manning deal between Ford and the Amalgamated Engineering Union has moved more than a thousand jobs to some other part of Europe.

The decision, by the narrowest possible margin, of trade union leaders to back the single-union agreement is too little, too late and appears to have been interpreted thus by the company. Mr Todd may claim to have pulled back from the brink by allowing his representatives on Ford's national joint negotiating committee to reconsider its decision. But that is dependent on today's TUC General Council giving the single-union agreement the green light. It will also require a change of heart from the transport union's local officials, who also appear more concerned with winning an inter-union membership war than in anything else, even than stemming the decline in trade union membership as a whole.

To Mr Bill Jordan, president of the Amalgamated Engineering Union, the behaviour of his "fellows" has been an astonishing rebuff. To those who stand somewhat further

away from this squalid battlefield Mr Todd's preference for his union rule book over jobs for Scottish workers is a timely reminder of the still great power of militant trade union leadership.

The sad reality for both Scotland's unemployed and the trade union movement as a whole is that, faced with a company's decision to cancel a £40 million technology plant, 10 out of 21 of Britain's trade union leaders still refused to back the agreement. Mr Todd says jobs cannot be made at the expense of the blue book agreement, governing relations between management and the unions at Ford factories. And in this wild ride through the dusty dogmas of trade union socialism he had the support he needed to shackle a city's future.

The trade union's special review body is now belatedly considering the implications of single-union agreements and strike-free deals. The TUC can erase its monumental failure over the loss of the Dundee plant only by giving its backing to future deals. There is no longer time for any ifs or buts. If the TUC is to have a role to play in British industrial relations it must speak with one voice and back single-union agreements in whatever form.

To sign such a deal ought to be a success story for a union. The TUC may wish to consider that the Electronic, Electrical, Telecommunication and Plumbing Union recently signed a single-union, no-strike deal with an American-owned company, Chronar Limited, which had never recognised a trade union before—in the US or in Europe. A new report by the British-American Deal Review illustrates the importance that foreign companies now attach to single-union agreements. The alternative for the union movement is to be pushed to the sidelines forever.

## ENTER THE PRESIDENT

It is a measure of M. Mitterrand's political skill that interest in the forthcoming French election has been centred for many weeks on the man who, until last night, had not even entered his name. His theatrical declaration, with just over a month to go before the poll, leaves him comfortably ahead of his rivals, as the most revered French President since Charles de Gaulle. But the hard part of his campaign is just beginning.

M. Mitterrand's great achievement has been to capitalize upon adversity. In the last parliamentary elections two years ago his Socialist party lost to a centre-right coalition led by his foremost neo-Gaullist rival, M. Jacques Chirac. This introduced an era of so-called co-habitation, in which the first Socialist President of the Fifth Republic had to work with a Conservative Prime Minister and make the best of it. "Co-habitation" (as the French press quickly re-christened it) seemed likely to pave the way for M. Chirac to enter the Elysée Palace two years later.

But it is the President, not the Prime Minister, who has derived most benefit from the experience. Leaving the day-to-day governance of France to the ambitious and hard-working M. Chirac, he has cultivated his other role as father figure—a President in the grand manner, above party politics.

By then refusing to enter his name as the fight for the Elysée Palace began once more, M. Mitterrand has won maximum advantage from his elevated position. Not only that, but by depriving his chief opponents, Messieurs Chirac and Raymond Barre, of a common enemy, he has obliged them to box it out between themselves. Last weekend's opinion polls showed the sitting tenant to move a muscle

to prove his point, while his rivals were fuming over his calm procrastination. It was on the basis of those reassuring figures that he presumably made his decision to join the battle.

Like that other presidential election across the water, it looks likely to be won more on personality than on politics. The French economy is performing reasonably well, with inflation running at only three per cent last year. Aside from M. Le Pen, of the National Front, who is unlikely to survive the election's first round on April 24, the main candidates represent the broad centre of French politics. Pragmatism, stiffened by a little principle, is the colour which all three are trooping round.

There is, however, the spectre of a constitutional crisis if M. Mitterrand wins again. M. Chirac has declared his wish to end "co-habitation". If he wins the election, this presents no difficulty, since a right-wing President will work alongside a right-wing Premier. He could also then call for fresh parliamentary elections, in which he would hope to increase the right-wing majority in the National Assembly.

But what might happen if M. Mitterrand wins? As the Socialists are unlikely to win any imminent parliamentary election, M. Mitterrand would hardly want to risk weakening his political position by calling for one. The inference must be that M. Chirac will either have to eat his words, or precipitate a fresh struggle for complete power.

Meanwhile M. Mitterrand has to descend to the level of party politics for at least a month. It promises to be the most difficult step he has taken for a very long time. How firmly he treads will determine the shape of French politics for seven more years.

## LETTERS TO THE EDITOR

### Obstacles to European harmony

From Dr Doreen J. McBarnet and Dr Christopher J. Whelan

Sir, In the recent debate on completion of the internal market in Europe by 1992, reference has been made to the example of the United States. While you cite it as the reason for scepticism in Britain regarding fiscal harmonisation ("Economic View", March 7), N. Patterson, MEP, appears to cite it to support the European Commission's proposals for "fiscal approximation" (letter, March 15).

Both points of view underestimate one of the central problems facing the harmonisation programme in Europe, a problem which is manifest in the US. Contrary to what Mr Patterson suggests, "shopping around" in the US is common practice, despite the great distances involved. Indeed, in an increasingly global economy, distances become more and more irrelevant.

This shopping around has become known colloquially as the "Delaware effect". Delaware has a more relaxed fiscal and corporate regime than other states. The result is that many US companies actually operating elsewhere register there. Only one major US corporation operates in the tiny state of Delaware, but 56 per cent of the largest 500 US corporations are incorporated there. If this is not shopping around, what is?

If the harmonisation programme in Europe does not

effectively prevent variation in regulations and practices in member states, loopholes will be exploited in the same way. This is no abstract fear. Concern has already been expressed about the lack of minimum capital requirements in UK company law.

European companies can avoid the requirements in their own countries by establishing a company here for the sole purpose of creating a subsidiary to operate domestically. There is also currently a case before the European Court of a French company refusing to disclose accounts on the ground that its German and Italian competitors were not required to do so.

The harmonisation programme is thus faced with a tantalising problem. On the one hand, the fundamental objective is to enable companies in the community to become more competitive at an international level. Yet it is precisely the drive for a competitive edge in the market which leads to the creation and exploitation of loopholes and devices, of which the Delaware effect is a prime, but, as our current research shows, by no means solitary example.

Yours faithfully,  
D. J. MCBARNET,  
CHRISTOPHER J. WHELAN,  
University of Oxford,  
Centre for Socio-Legal Studies,  
Wolfson College,  
Oxford,  
March 18.

### Argentine link

From Mr E. P. Carlisle

Sir, Sir Rex Hunt (March 12) is again encouraging the Falkland Islands Government to maintain hostility to the Argentines against the strategic and trading interests of this country and our historical good relations.

Contrary to his assertion of no material trade or contacts between the islands and Argentina before 1982, all oil and fuel supplies were bought from Argentina. Many islanders went there for medical operations and could take a holiday using the weekly air service at £50 return. Few can afford £1,000 to this country and few have relations here. Also cattle and sheep were shipped to Chile and Argentina intermittently over the years.

Having been assured by the Foreign Office that our Government wished to promote trade with South America, this company has tried for three years to ship sheep from the islands, where 10,000-20,000 are wastefully destroyed each year, to the mainland but has been prevented by the refusal of the Falkland Islands Development Corporation to give any financial support from the £30million they received from the British taxpayer for just such development projects.

Without an export market for meat or livestock the islands' farms are deteriorating through keeping too many old sheep till

they die, and far too few cattle, which are essential to improve the grazing for the sheep by eating the large percentage of grass which grows too long and coarse for sheep and so goes to waste, or is disastrously burned, causing pest fires.

Yours faithfully,  
E. P. CARLISLE, Director,  
E. P. Carlisle & Co Ltd,  
Penryn Road,  
Hay-on-Wye,  
Hereford and Worcester.

### Plea for animals

From Mr Edward Thorpe

Sir, In a street market recently, in Torrevieja, on the Spanish Costa Blanca, I saw at least 50 songbirds crammed into a cage that would have been small for one. In another small cage dozens of baby ducklings and day-old chicks were scrambling and trampling over each other in an attempt to find a resting place.

Uncountable numbers of goldfish were jammed almost solid in a bowl with a diameter of no more than 10 in. A live rabbit, with its feet bound, was pushed into a shopping basket along with the groceries.

Now that Spain is a member of the EEC there is no law or regulation that can put a stop to such casual cruelty?

Yours faithfully,  
EDWARD THORPE,  
42 Jacksons Lane, N6,  
March 11.

### Prisoners' rights

From Mr A. T. A. Edwards

Sir, Solicitors in London will be relieved that you have given some substantial publicity to the use of police cells for remand prisoners (reports, March 11, 12, 15). This can no longer be considered a temporary aberration. It has become a regular feature of the criminal process in London and Government must at last face up to its responsibilities.

In the meantime urgent steps are necessary to facilitate visits by doctors, probation officers and lawyers who are concerned with particular defendants. Every prisoner must surely be entitled to a telephone call to advise his lawyer where he may be found. Doctors

must be allowed access to police cells if that is the only way in which reports can be obtained, and if necessary the Legal Aid Fund must pay the additional cost.

Members of this association are gravely concerned by the loss of rights and the appalling conditions which incarceration in police cells involves. Government should at least be concerned by the additional costs as cases are unnecessarily remanded and delayed.

Yours faithfully,  
ANTHONY EDWARDS  
(Honorary Secretary, The London Criminal Courts Solicitors' Association),  
Park House,  
29 Mile End Road, E1,  
March 15.

### War memorials

From Mr J. A. Bruce

Sir, The plea of the Director of the Imperial War Museum (March 5) for a national inventory of war memorials is timely, especially in view of the approach of the 70th anniversary of the 1918 armistice. It deserves fuller support than that given to the museum's appeal (report, *The Times*, January 21, 1922) for photographs of all memorials erected in various parts of the UK and the colonies, together with the date of unveiling, name of designer, and other interesting details.

The resulting collection is valuable, and the staff of the section responsible for it extremely helpful, but it is, alas, incomplete. Examination of *The Times* index for the years 1918-1926 and beyond gives some indication of the vast extent of activity during the "war memorial" era and, of course, by no means all local memorials were mentioned in your pages.

### Electronic tags

From the Director of Nacro

Sir, In his article, "A non-prison package" (March 7), John Patten makes a number of points which will command general agreement among those working with offenders. It is encouraging to see a Home Office minister argue the case for non-custodial measures so powerfully.

It is unfortunate, however, that Mr Patten begins and ends his article by attacking Nacro and the Howard League for opposing his suggestions that curfew requirements, monitored by electronic "tagging" of offenders, might help to reduce the prison population.

The experience of recent years shows that giving the courts additional non-custodial measures is no guarantee of a reduction in imprisonment. Indeed,

When the database is established, I hope it will include information about architects, sculptors, builders etc, and the location of any relevant records, especially minutes and reports of war memorial committees, where these exist. The admirable studies we have of war memorials do not aim to deal fully with the mass of local First World War memorials which, as A. J. P. Taylor once pointed out, "present a curious picture of popular taste which has never been studied".

Some detailed examination of these—their origins, interconnections, local discussion about them—is overdue. Local history societies, archaeological societies and perhaps branches of the Historical Association are well placed to encourage such research.

Yours faithfully,  
ALEX BRUCE,  
Knoll Bank, Damage Lane,  
Upton, Chester,  
Cheshire,  
March 7.

curfew requirements were introduced for juvenile offenders in the 1982 Criminal Justice Act. The fact that they are imposed on only around 10 juveniles a year suggests that it is not Nacro which lacks realism about what the courts will accept.

We do not "simply dismiss" electronic monitoring as "degrading" without having thought it through. We have carefully examined the experience of the USA, where only a small proportion of offenders has been judged socially stable enough to be "tagged". On the evidence, tagging seems more likely to displace existing non-custodial penalties than to divert substantial numbers of offenders from prison.

Yours faithfully,  
VIVIAN STERN, Director,  
National Association for the Care and Resettlement of Offenders,  
169 Clapham Road, SW9.

### Chance for youth in small business

From Dr A. C. Copisarov

Sir, The Government's "Action for Cities" programme is a departure from the past for it will command a four-year budget of £12 billion, whilst delegating to others—without abdicating overall responsibility—tasks best done by others.

Ten years ago, after a loss of 15 per cent of all jobs in the big industrial cities in a decade, the Urban Programme was introduced and attention then turned to the interests of small businesses. Large businesses, more or less independently at first, recognised their own social responsibilities.

The multi-faceted enterprise agency movement was born and momentum gained when the professionalism and leadership of more company chairmen was attracted notably under the auspices of Business in the Community. The voluntary sector paid most attention to the needs of individuals.

The measure of success of all endeavours, as seen nationally, is the cumulative effect. But locally it is perceived as the impact on individuals who are seeking to improve their own lives and their immediate neighbourhood. To achieve success budgets, whatever their size, must be used productively. Quantity is no substitute for quality.

Not many are as successful as the young woman three years ago given advice and £1,000 for milk-testing equipment by the Prince of Wales's Youth Business Trust, who now has an annual turnover of more than £3 million. Yet, under this trust alone, with its 2,000 experienced volunteers, 4,000 small businesses in 23 regions of the country have been set up—and most are prospering. The young people selected and advised lack experience in preparing business plans and judging risks, but they do have "street sense", courage and determination and a profound influence on attitudes in their communities.

We know that many more are capable of setting up and successfully running their own business than get the chance. Each year an additional 20,000 at least in the 18-25 age group wish to do so but could not. Some of them are disadvantaged; one fifth have at least one A level; but though some literacy and numeracy is needed, the record shows that the potential for wealth creation is independent of intellectual potential.

The voluntary sector could do more. Even if the Prince's Youth Business Trust, for example, were to continue to grow at over 40 per cent a year, as it has over each of the past six years, it would take a

### Child witnesses

From Mr J. R. Spencer

Sir, In Parliament, the Government is resisting the introduction of videotapes of early interviews with child witnesses as evidence because it might worsen courtroom stress. It would lead, they fear, to vigorous cross-examinations to show minor discrepancies between the tape and the courtroom testimony.

But this problem is with us already. The defence may use any previous inconsistent statement a child has made in order to trip her up in cross-examination. If it is on videotape rather than in writing, so much the better for dramatic effect.

In fact the present rules of evidence encourage this. In court the child must repeat without help the story she originally told the police months earlier. As memory fades with time and stress impairs recall she probably forgets some bits of it and muddles others; and then the defence can take her apart on the discrepancies between this and her original statement.

If the prosecution could use a videotape of the original interview to help the child to tell her tale the damage the Government fears this change would cause would often be prevented.

Yours faithfully,  
J. R. SPENCER,  
Selwyn College, Cambridge,  
March 19.

### Mark of distinction

From the Clerk of the Feltmakers' Company

Sir, I was delighted to read that your correspondent, Mr T. Edward Bevin (March 16), was treated with such respect for wearing a bowler hat. Among our distinguished past masters is Mr John Bowler, whose family gave their name to the hats which they made.

Perhaps hats are in for a comeback. I certainly either wear a felt hat or a homburg and find them comfortable and convenient (the homburg being warmer and so more appropriate for the cold spells). Certainly, our 225 liverymen in the hat-making trade would welcome a renaissance.

The correspondence seems particularly apt since it was at the Armada parade in Tilbury exactly 400 years ago that our members first came to the attention of Queen Elizabeth, who was so struck by the tall gentlemen watching her progress that she decided that they must be known in future as "gentleman journeyman feltmakers".

Is there a moral there somewhere?

Yours faithfully,  
RICHARD FEEL, Clerk,  
The Worshipful Company of Feltmakers of London,  
10 Carteret Street,  
Queen Anne's Gate, SW1,  
March 16.

further seven years before it could fully cater for its own age group.

Many firms have contributed money and seconded staff. The Government has recently begun to match some of these donations on a pound-for-pound basis. It has also helped the young directly through the Enterprise Allowance Scheme and considerably improved training facilities through the Manpower Services Commission.

The most cost-effective schemes should be enabled to do more. One per cent of the Action for Cities budget could dramatically accelerate results. Without intervening in the management of voluntary organisations, a more careful monitoring of performance would be needed—the survival rate of business start-ups, the cost per job created, and success in attracting funds (including the EEC's European Social Fund)—to identify the most successful practices and means of recognising and launching those individuals prepared to help themselves.

Yours faithfully,  
ALCON COPISAROV  
(Former Chairman, The Prince's Youth Business Trust),  
25 Launceston Place, W8,  
March 22.

## ON THIS DAY

MARCH 23 1871

The Franco-German war ended in February, 1871. On March 10 the National Assembly voted for removal to Versailles. Extreme republican adherents formed a committee and proclaimed a commune in Paris, plunging the country into civil war. On This Day (March 30, 1871) the government returned to Paris.

## FRENCH NATIONAL ASSEMBLY

(From Our Special Correspondent.)

VERSAILLES, March 21. The meeting of the National Assembly yesterday will be memorable. The circumstances under which the representatives of the nation came together were more than extraordinary. Not only were the issues they were called upon to consider of the gravest moment to the country, but there was great doubt as to whether their Council Hall might not be invaded by armed bands intoxicated with success, and assuming to themselves the power of life and death over all who dared to question their behests. Up to Friday evening Versailles had been for more than a week a city of the dead. I came down from Paris on that day to see what preparations were being made for the holding of the Parliament of the French nation. A most dreary town I never set foot in then; it was then, The Prussians to a man had departed; the French inhabitants of the better class had not come back. In ordinary times the city is one of about thirty-five thousand inhabitants, if I remember rightly. Where were they last week? The streets were deserted by civilians. I met a few French soldiers stinking about with their hands in the pockets of their capacious red trousers, but there were no customers in the shops, no promenaders in those great avenues which run at right angles with the Chateau, and the immense Hotel des Reservoirs, with its many courtyards and its impossible bedsteads, and its use of which it is a puzzle to find, was occupied by a single locataire. The lodgekeepers hoped that with the coming of the Deputies on Monday things would brighten up a little, but they were afraid that most of the honourable representatives would live in Paris and merely come down here for a few hours every day to attend the sittings. The only signs of life I saw were in the Theatre of the Chateau, which was being filled up as the meeting place of the Assembly. There carpenters and upholsterers were at work at benches and a tribune, women were sewing carpets and cushions, and some score of Deputies were seeing that cards with their names were attached to the seats which had been apportioned to them.

What a change yesterday! Between Saturday night and yesterday morning Versailles had become the Washington of France. Paris had driven out the Executive, and the Executive had repudiated Paris as soon as it had got safely beyond the bridge of Sevres. The various Ministries had transferred their bureaux to Versailles, the Bank of France and all its money followed them, and all the prosperity in which they luxuriated during the German occupation was returning to the citizens with the coming of Government, the Deputies, and thousands of troops. All the gates of the enceinte are in the hands of the Committee, and they would not let any carriage pass... There are two [rail] lines from Paris to Versailles, one on the right and the other on the left bank of the Seine. The Station of the latter is at Mont Parneasse, in the Montroux district, where the revolutionary element is strong. At this Station National Guards insisted on searching the carriages...











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WEDNESDAY PAGE

# These women are DMPs. Do they really feel overlooked, insecure, depressed and stressed?



Are the rich indifferent? Lining up from the left: Susan Sangster (Mk II), not first, but foremost; Nancy Reagan, second wife though undoubtedly First Lady; Jerry Hall takes Mick Jagger's extended family in her stride

Alex Goldie is a mild, cheerful, tolerant sort of chap. But a great many women are very angry with him. First wives, to be exact. Goldie has been studying the problems and stresses of second wives and has come to the broad conclusion that their predecessors are the cause of a lot of distress. He also says that second wives are, on average, younger and better educated than first wives.

Goldie is chairman of the Divorce Law Reform Association as well as a researcher working with the Cranfield Institute's department of social policy, where he interviewed 102 women whom he endowed with a new name — DMPs, or Divorced Men's Partners. This is a term that can describe women who have never been married as well as women who have, and also women who are second and third wives. He himself lives with a DMP following his divorce.

These DMPs tend to feel that their needs are overlooked and ignored, which is why his report, part of a thesis for the institute (and the subject of his forthcoming book), is called *The Invisible Woman*. The law treats DMPs unfairly, Goldie says, and society tends to regard them as scarier women who leave a lot of impoverished single families in their wake. "There is little sympathy for the

financial hardship suffered by second wives," wrote one respondent. Another said of the judiciary and people in general: "They are oblivious to my existence and ignore my needs and those of my children."

These feelings have negative effects, according to Goldie. DMPs suffer from alienation, insecurity, illness and misery, or at least those in his sample do, the majority of whom are successful, middle-class women, working full or part-time. "They are accustomed to planning and thinking ahead and setting targets for themselves," Goldie says. "They find the lack of control they have over their lives very stressful, especially about financial distress."

They also object to the "scarier woman" label. One in three of divorces involves another woman, although any marriage guidance counsellor will tell you that an affair which develops into something more permanent is usually a symptom of marriage breakdown, not a cause. Women in the survey who were not involved in their partner's divorce felt particularly aggrieved and misjudged.

It is an insecure life, being a DMP. Goldie's sample expressed a sense of despair about a judiciary system that takes into account their economic means

## Divorced men's partners (DMPs) have been revealed as life's losers, harassed by the law as well as the world and his ex-wife. That is the theory — but is it the whole truth? Helen Franks reports

when claims for increased maintenance are made by a former wife. A couple might be taken to court every year and be expected to disclose every penny earned or gained. To add insult to injury, they will almost certainly be expected to pay legal costs each time, which may add up to more than £1,500. One result of this is constant anxiety about money.

Goldie would like to abolish the need for DMPs to reveal economic means in divorce ancillary proceedings. He also wants the "clean break" arrangement, where a wife is offered a settlement rather than maintenance, to be the norm (although children may still be provided for); he believes that the present situation only serves to spread misery, encouraging destructive forces between

ex-wives and new ones. "Some women resent being unable to stop work and have children. Others resent the children the ex-wives have, and their freedom to stay at home and be maintained if they choose."

More than 42 per cent of Goldie's DMPs said that pressures from their partners' past had caused them to develop anxiety or depression or other stress-related problems. A psychiatrist with whom Goldie discussed the figures points out that they are only slightly higher than he would expect from the population as a whole. (Goldie did not refer to the well-being of ex-wives, but for the record, a survey by Helen Weingarten of the University of

Michigan, compared married, divorced and remarried men and women and found that the divorced were less likely to feel happy than the other groups, but were more likely to mention personal strength as a quality they felt they possessed.)

Are first wives being made into scapegoats by seconds? "With some couples I definitely formed the opinion that the external pressures create a binding force between them, a kind of siege mentality," Goldie says. "In an earlier study on men, I found that some men said they stopped trying for promotion because any effort they made would only be reflected in higher financial obligations to their ex-wives. It's very difficult to diagnose whether the problems from the previous marriage exacerbate deeper problems in the new relationship."

Goldie points out that some second wives take on the role of general in the campaign against legal claims, with the poor weakening of the husband fighting in the ranks. One cannot help feeling that second wives who goad husbands and accuse them of being unable to stand up for themselves are saying more about their own marital dissatisfaction than about relations with an ex-partner.

First wives might also claim to be

feeling ignored, invisible and insecure. And while DMPs might envy them being full-time mothers, they may feel frustrated and resentful at not being able to go out to work because they cannot afford adequate child care or do not have an interesting or rewarding job. Sympathy has to be awarded all round, and there is no doubt that present divorce laws help to waste a tremendous amount of emotion, time and money.

The legal wrangles which become transmuted into personal conflicts spread ill will and unhappiness to all concerned. Any way out of the wrangles must take into account the predicaments of first wives, who do not get the kind of child care facilities that enable them to go out to work and be self-supporting and do not have anyone to look after their children in the holiday; they have to take low-paid part-time work, or find themselves being subsidized by understandably resentful, professional second wives. Divorce law reform is only part of the story; the other part has to make visible the needs of the women who are left behind.

© Times Newspapers Ltd 1988  
Remarriage: What Makes It, What Breaks It by Helen Franks is to be published by The Bodley Head on April 7 (£12.95).

## Women in favour

Network, "the association for women in the professions, commerce, industry and the arts", has canvassed its distinguished members for their views on abortion. An overwhelming 90 per cent favour abortion on demand up to 12 weeks — and do not see parental consent as essential if the mother-to-be is under-age. Seventy per cent like the idea of two doctors being required to approve a termination, and on "social grounds" 20 weeks is felt to be the latest desirable date, although nearly 50 per cent feel that the 28-week limit should remain for medical grounds. Only one member is totally opposed to abortion, and two-thirds of those who replied admit to personal or professional experience with abortion.

### Beauty spot

This morning in Harrods' new "men's grooming room" — evidence of the esteem in which this fast-growing sector of the cosmetics industry is held — Estée Lauder will launch a range of men's products. But as most women (and men) still report that "his" side of the bathroom cabinet contains nothing more than deodorant and aftershave, who exactly will be rushing to buy Lauder's Skin Comfort Lotion (£10) "to

## BRIEFLY

A round-up of news, views and information

improve elasticity and increase cell renewal", or Men's Skin Repair Complex (£26) for after-sun damage? Who for that matter will own up to using the men's hairspray in the new Lush Hairstyle range (in shops soon at an introductory price of £1.19 and, Prince of Wales please note, free of chlorofluorocarbons)?



### Quote me . . .

"Life gets better as you get older. The most difficult bit is the middle when you are neither young nor old but just about to get old. I suppose that's where I am now."

Susan Hampshire

### Cat's whiskers

Those who missed out on the Duchess of Windsor's diamond Prince of Wales feather brooch (snapped up by Elizabeth Taylor for £350,000) might like to know that a pair of antique diamond feather brooches which belonged to the late Princess Royal, Princess Mary, will be offered at Sotheby's auction at an estimate of £12,000. They are part of a spectacular fine jewel sale which starts at 10.30am, and which will include the first of the Cartier "big cat" collection associated with the Duchess of Windsor. As you can look at a cat even if you're not a king, viewing is free and the collection is on display today at Sotheby's.

### L'eau odds

And now the patriotic mineral water: this week in Parliament, Charles Irving, chairman of the House of Commons catering sub-committee, tabled a motion about mineral waters which pointed out that of the 24,000 pints of still and carbonated waters sold last year, only 10,300 were British. The remainder were French. "We propose to alter the odds in favour of British waters by selling our own exclusive Welsh, Scottish and English House of Commons waters — Brecon, Campsie and Cotswold — which will be available from Easter," Irving says. "Foreign waters," he adds in withering

tones, "will still be served on demand." And it seems they are still in demand: a survey of top watering spots around the country shows that Perrier is still the best seller, while at L'Escargot, one of Soho's most select restaurants, Badollet is preferred as it "comes in plastic bottles which are easier on the rubbish".

### Rapid transit

"Power Showers" are the latest accessory for the perspiring professional who is too busy to relax in an emervating bath. Launched at the Ideal Home Exhibition this month and available for £294-£494 from British Gas showrooms, they provide, by the inclusion of a booster pump and a large shower head, the kind of power the average American has been invigorated by for years. Choose from a suggestive selection of settings: "Sport" promises "cascades of needle sharp water"; "Pulse" gives "a vibrating massage"; and "Waterfall" for the whimsical "aerated bubbling streams of water".

### Following suit

Having come up with a cheeky lookalike of the signature Ferragamo shoe (the flat pump with grosgrain bow), but minus the signature, last season, Marks & Spencer has been following the trends in designer dressing very competently by producing the perfect suit. Its beige or navy double-breasted gaberdine jackets (£65) and matching short skirts (£30) capture Nicole Farhi's understated executive look to perfection, but at less than a quarter of that designer's price. Farhi, in the meantime, has moved on to fluorescent lime green linens and mock-jodhpurs.

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## CONCISE CROSSWORD NO 1521

ACROSS

- 1 Socially pretentious (8)
- 5 Unusually fat (4)
- 9 Jimmy Carter state (7)
- 10 Might (5)
- 11 Sad, dismal (5)
- 12 Unrestrained (5)
- 13 Adopt prayer position (5)
- 15 Drag for mines (5)
- 16 "Waste Land" poet (5)
- 18 Greek gods' vein fluid (5)
- 20 Thick (5)
- 21 Has as consequence (7)
- 23 Current events (4)
- 24 Public champions (8)

DOWN

- 1 Communicate (6)
- 2 Ear instrument (8)
- 3 Computer fault (3)
- 4 Tremble timidly (5,4,1)
- 6 Cultivated grass area (4)
- 7 Cask (6)
- 8 Diamond (8)
- 11 Scored contemptuously (8)
- 14 Discharge (8)
- 15 Bothnia Baltic state (6)
- 17 Puts faith in (6)
- 19 Chew on constantly (4)
- 22 Flap (3)

SOLUTION TO NO 1520

ACROSS: 1 Burnt 5 Sialog 8 Elk 9 Way-out 10 Ersatz 11 Zero 12 Rongtong 14 In the doldrums 17 Malvolio 19 Yawn 21 Leaves 23 Sewing 24 Tee 25 Stung 26 Ennuye

DOWN: 2 Usage 3 Shokhokh 4 Retired 5 Skene 6 Ass 7 Antonym 13 Garryowen 15 Nearest 16 Look-see 18 Lusty 20 Windy 22 Van.



# Landlord's intention apt in letting Employers to reveal job race history

**Antoniades v Villiers and Another**  
Before Lord Justice Bingham and Lord Justice Mann  
[Judgment March 17]

In determining whether residential accommodation was let to occupiers as tenants or licensees, where a court had decided that the written agreement between the parties was to be disregarded as a sham, it had to be shown not only that the occupiers intended to enjoy a right to exclusive possession, but also that the landlord shared that intention before a tenancy could be held to exist.

Where the agreement was not held to be a sham, the court's task, as with any other agreement, was to construe it and give effect to its terms in the context of all relevant surrounding circumstances.

The Court of Appeal so held in a reserved judgment when it allowed the appeal of the landlord, Mr Agis Antoniades, against the decision of Judge MacNair in Lambeth County Court, on July 3, 1987, refusing the landlord's application for an order of possession as freehold owner of the top flat at 6 Whitey Road, Upper Norwood, London, against the occupants, Mr William Villiers and Mrs Sharon Bridger.

The court made an order for possession execution of which was stayed for four weeks until an appeal was lodged to the House of Lords, leave to appeal having been refused.

The landlord in person, Mr James Harris for the occupants.

**LORD JUSTICE BINGHAM** said that the landlord, who had considerable experience in the management of properties and was fully aware of the disadvantages of letting out properties on tenancies, let the top flat to the occupants; it comprised four rooms, a bathroom, a kitchen and a bedroom.

In February 1983, the landlord in company with his wife and daughter (a solicitor) let the occupants into the flat and each of them signed an identical agreement; they read the terms,

the landlord explained that they were licensees, that the Rent Act did not apply, that he had the right under the terms to put other people in and that no exclusive possession had been granted.

They knew nothing about the Rent Act but signed because they were thankful to find somewhere to live. The landlord appreciated that they would share the flat and live as husband and wife, a double bed having been requested; he made exclusive possession but also that the landlord shared that intention before a tenancy could be held to exist.

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## Effect of tenants' overriding interest

**Ashburn Anstalt v Arnold and Another (No 2)**  
Before Lord Justice Fox, Lord Justice Neill and Lord Justice Bingham  
[Judgment February 25]

The overriding interest which the tenants of the shop premises in *Ashburn Anstalt v Arnold and Another* (The Times November 9, 1987), had under the Land Registration Act 1925 did not entitle them to restrain the landlords from developing the land without providing them with suitable shop premises.

The Court of Appeal so held in a reserved judgment when it considered the consequences of the decision which they had made in the case.

Mr William Goodhart, QC and Mr Peter Cowell for the plaintiff landlord, Robert Pryor, QC and Miss Erica Fogg for the defendant tenants.

**LORD JUSTICE FOX** said that the issue arose under clause 6 of a 1973 agreement, which provided: "Matlodge hereby warrants that it intends either itself or its successor in title to redevelop the property and the neighbouring property by the erection of a shop and undertakes that, itself or its successor in title will grant to Arnold on completion of the development a lease of a shop in a prime position at the development for a term of 21 years..."

The provisions of clause 6 were never registered by Arnold & Co as an estate contract, accordingly Arnold & Co had no enforceable rights in respect of clause 6 against the plaintiffs, with whom they had no contractual relationship, except such as they might have by reason of the overriding interest.

The plaintiffs owned, under several different registered titles, a block of property at Gloucester Road, part of which was 124 and 126, Gloucester Road. They intended to develop the whole block.

On February 24, 1973 the benefit of the agreement was assigned by Matlodge to Cavendish & Co Ltd, which was the owner of the freehold. In 1976 the provisions of clauses 5 and 6 of the agreement were novated between Cavendish and Arnold & Co, the successor in title of Mr Arnold.

Cavendish transferred the freehold to Legal and General Insurance Society, who transferred it to Ashburn Anstalt, the plaintiffs, in 1985.

In their previous judgment their Lordships had held, *inter alia*, (a) that clause 5 created a lease and not a mere licence and (b) that the provisions of clause 6 constituted an overriding interest under the Land Registration Act 1925 in respect of 124 and 126, Gloucester Road, the property actually in the occupation of Arnold & Co when the freehold was sold to the plaintiffs.

The provisions of clause 6 were never registered by Arnold & Co as an estate contract, accordingly Arnold & Co had no enforceable rights in respect of clause 6 against the plaintiffs, with whom they had no contractual relationship, except such as they might have by reason of the overriding interest.

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The provisions of clause 6 were never registered by Arnold & Co as an estate contract, accordingly Arnold & Co had no enforceable rights in respect of clause 6 against the plaintiffs, with whom they had no contractual relationship, except such as they might have by reason of the overriding interest.

any different rights against the plaintiffs than Arnold & Co had, as a matter of contract, against Cavendish. The overriding interest merely protected existing rights in respect of occupied land; it did not extend or otherwise alter them.

2 Arnold & Co had no enforceable rights under clause 6 over or in respect of that part of the development site to which its overriding interest did not extend.

3 Clause 6 conferred no rights upon Arnold & Co to require a shop to be built upon the Gloucester Road site.

4 If the plaintiffs built a shop completely on 124 and 126 Gloucester Road and did not offer to Arnold & Co any other shop, the plaintiffs would be entitled to insist upon the grant of a lease of the shop on the former site.

In the result, the answer to question (a) was "No" and the answer to question (b) was "Yes".

With regard to (c) an award of damages in lieu of specific performance was a discretionary matter and his Lordship did not think that the court could usefully speculate upon the circumstances in which it might be appropriate.

**LORD JUSTICE NEILL** and **LORD JUSTICE BINGHAM** agreed.

**Solicitors:** Fox & Gibbons; Pritchard Englefield & Tobin.

**North West Thames Regional Health Authority v Noone**  
Before Lord Justice May, Lord Justice Balcombe and Lord Justice Stocker  
[Judgment March 17]

Where, on a complaint of unlawful racial discrimination in selection for employment, the industrial tribunal was satisfied that the complainant had been treated less favourably than other applicants for the post but that there was no direct evidence of racial discrimination against him, the tribunal could legitimately infer, in the absence of some satisfactory non-racial explanation, that there had been racial discrimination.

A proper sum to compensate a doctor, who had been refused appointment as a consultant microbiologist, by reason of unlawful racial discrimination, for severe injury to her feelings, was £3,000.

The Court of Appeal so held in a reserved judgment allowing an appeal by the complainant, Dr Malila Rudman Noone, from the Employment Appeal Tribunal (Sir Ralph Kilner Brown, Mr A. F. Blackless and Mr T. H. Jenkins) which on November 14, 1986 had allowed an appeal by the North West Thames Regional Health Authority from a decision of an industrial tribunal that it had discriminated against her unlawfully on ground of race in refusing to appoint her as the consultant microbiologist at Ashford Hospital.

The industrial tribunal had, *inter alia*, awarded her £5,000, but the appeal tribunal held that the appropriate figure would have been £1,000.

Mr Janet Smith, QC, Mr Sepala Munasinghe and Mr Kuttan Menon for the complainant; Mr Jeffrey Burke, QC and Miss Cherie Booth for the authority.

**LORD JUSTICE MAY** said that the appeal tribunal had held

that *Khanna v Ministry of Defence* ([1981] ICR 653) was authority for the proposition that where the primary fact indicated discrimination and a difference of race, then the employer was called upon to give an explanation and that if that was inadequate, patently unsatisfactory or untrue it was open to the tribunal to infer that the discrimination had been on racial grounds. His Lordship did not find the decision in *Khanna* altogether satisfactory.

It was always for the complainant to make out his case. It was not often that there was direct evidence of racial discrimination and such complaints had more often than not to be dealt with on the basis of inferences from the primary facts. It was almost commonplace that if there were a finding of discrimination and of difference of race, then the employer was called upon to give an explanation and that if that was inadequate, patently unsatisfactory or untrue it was open to the tribunal to infer that the discrimination had been on racial grounds.

The complainant had said in evidence that she had been quite devastated when she had not got the job for which she was particularly suited. His Lordship had no doubt that she had suffered severe injury to feelings, and the award of compensation should acknowledge that.

On the other hand, although the post which she had been refused was an important and responsible one, particularly within her own specialty of microbiology, she had not claimed compensation for actual loss and it had not been suggested that the award should include any element of aggravated damages.

Taking everything into account, his Lordship agreed with the appeal tribunal that £3,000 was too high. The appropriate award in all the circumstances was £3,000.

**LORD JUSTICE BALCOMBE** and **LORD JUSTICE STOCKER** delivered concurring judgments.

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## European Law Report

## Luxembourg

# Council under an obligation to observe rules of procedure it laid down

**United Kingdom (supported by Kingdom of Denmark, Intervener) v Council of the European Communities** (supported by Commission of the European Communities, Intervener)  
(Case 68/86)

Before G. Bosco, President of First and Fifth Chambers, acting as President and Judges G. C. Rodriguez Iglesias, T. Koopmans, U. Everling, B. de Waele, Y. Galmot, C. N. Kakouris, R. Joliet and T. F. O'Higgins

Advocate-General C. O. Lenz (Opinion October 14, 1987)  
[Judgment February 23]

Efforts to achieve the objectives of the common agricultural policy (CAP) could not disregard requirements relating to the public interest such as the protection of consumers or the protection of the health and life of humans and animals, there was therefore no need to have recourse to article 100 of the Treaty where Community legislation involved the harmonization of provisions of national law concerning the production and marketing of agricultural products.

The UK sought a declaration that Council Directive 85/649/EEC of December 31, 1985 prohibiting the use of certain substances having a hormonal action (OJ 1985 No L382, p228) was void.

That Directive contained, on the one hand, rules concerning the administration of certain substances having hormonal action to farm animals whose meat was covered by common organizations of the market, and, on the other hand, rules concerning the necessary control measures.

In its judgment the Court of Justice of the European Communities held as follows:

been based not only on that article, but also on article 100, and that the organization might include all measures required to attain those objectives.

The agricultural policy objectives set out in article 39 of the Treaty had to be conceived in such a manner as to enable the Community institutions to carry out their duties in the light of developments in agriculture and in the economy as a whole.

Measures adopted on the basis of article 43 of the Treaty with a view to achieving those objectives under a common organization of markets might include rules governing conditions and methods of production, quality and marketing of agricultural products.

Efforts to achieve objectives of the CAP in particular under common organizations of the markets, could not disregard

requirements relating to the public interest such as the protection of consumers or the protection of the health and life of humans and animals, there was therefore no need to have recourse to article 100 of the Treaty where Community legislation involved the harmonization of provisions of national law concerning the production and marketing of agricultural products.

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That Directive contained, on the one hand, rules concerning the administration of certain substances having hormonal action to farm animals whose meat was covered by common organizations of the market, and, on the other hand, rules concerning the necessary control measures.

In its judgment the Court of Justice of the European Communities held as follows:

been based not only on that article, but also on article 100, and that the organization might include all measures required to attain those objectives.

been based not only on that article, but also on article 100, and that the organization might include all measures required to attain those objectives.

The agricultural policy objectives set out in article 39 of the Treaty had to be conceived in such a manner as to enable the Community institutions to carry out their duties in the light of developments in agriculture and in the economy as a whole.

Measures adopted on the basis of article 43 of the Treaty with a view to achieving those objectives under a common organization of markets might include rules governing conditions and methods of production, quality and marketing of agricultural products.



THE ARTS

# The box-office Bard

## Truth and little white lies

In the process of becoming mythological figures, Donald and Wendy Woods, whose story is told in the film *Cry Freedom*, were transformed.

Last night *Couples* (BBC1), a new series exploring the relationships of prominent people, incidentally revealed that the Donald of the film was thinner and more clean cut, the Wendy shorter and more blonde and the family dog less an unphotogenic black Labrador than a following Dalmatian.

Their lifestyle seemed more sophisticated in material aspects than that presented in the film, but their journey to liberal consciousness longer and more arduous. There is something that belittles both subject and audience in this tailoring of reality towards

### TELEVISION

stereotype. However, that was not the concern of this programme.

Sidely interviewed by Dilys Morgan, the Woods recalled the arguments of their courtship days as he rejected the racist attitudes of their background. After Donald had met the black leader Steve Biko, the couple were united in an intensifying opposition to apartheid during a period which Wendy described as schizophrenic and alienated. Shortly afterwards the couple fled South Africa and arrived in Britain with their five children, £300 and one suitcase of clothes. These challenges strengthened their marriage, they felt. "Maybe all couples should land in political trouble, because it definitely does throw you together more," Donald suggested.

In Miami, as *The Media Show* (Channel 4) revealed, the difficulty is that real life is more lurid than stereotype.

In the city which now challenges the league leaders in the United States for both crime and film making, one writer described dreaming the sickest excesses of designer violence only to have the *Miami Herald* exceed his imagination the next day with a true story.

Celia Brayfield

Holly Hill reviews the all-American Julius Caesar which opened last night with a cast of film and television stars at the Newman Theatre in New York

In the United States, productions of Shakespeare are like jumble sales. The acting styles resemble bric-a-brac, the direction is anything from cluttered to comprehensive, the effect dreary to dazzling.

There is no modern American style of playing Shakespeare, a vacuum that the producer Joseph Papp has been trying to fill with a vigorously populist approach. Audiences who would otherwise never watch Shakespeare are lured to his plays to see film and television stars in leading roles, while the supporting and bit players are cast across lines of race, accent, acting experience and talent. Out of this policy may one day grow generations of actors, directors and audiences who make Shakespeare their own, but that future will be hard-won.

The till rings up a respectable artistic profit for the New York Shakespeare Festival's *Julius Caesar*, the second in Papp's six-year schedule of Shakespeare's canon. Even if this production were to be a catastrophe, the casting of Al Pacino as Mark Antony sold out the run before it opened. The audience, however, is evidently not dominated by lovers of the Bard — at one Press preview an audience member managed to take several flash-lit photographs of Pacino, and another said audibly when Caesar was stabbed: "Aw, heck, I was rooting for that guy."

Some film fans have also come to see the Brutus of Martin Sheen, who played *Romeo and Hamlet* for the Festival 20 years ago. I shall never forget his "To be or not to be" in a Puerto Rican accent, a bit of tomfoolery for which he would probably be called a racist today. Edward Herrmann is the third luminary as Cassius.

A brooding presence who often looks out of focus and uncomfortable, Pacino has thrown himself into Mark Antony with the wholeheartedness of a schoolboy in the class play. That he often sounds like one, declaiming lines in his gravelly voice with such measured phrasing that "but" is given equal emphasis with "courage" is on the minus side of his performance.

Pacino closes his eyes for emphasis too often, gestures too much, and tries too hard, but his funeral oration is a



Polling faces (clockwise from left): Al Pacino, Edward Herrmann, Martin Sheen and John McMartin. Below: Pacino as Mark Antony and McMartin as Caesar on stage in the play that sold out before it even opened

masterpiece of working the crowd. With a show of utter sincerity, with nary a hint of sarcasm in calling Caesar's assassins honourable men, he speaks as if he is trying to understand what happened and to let the listeners draw their own conclusions. Emotions flow through his words as he stirs the crowd into a frenzy: only as he exits and remarks with some glee on "how I have moved them" are we certain how firmly he held the reins.

Edward Herrmann's Cassius is surprisingly awful — a model of bad Shakespearean acting. He looks worst of all the cast in the ill-made Roman togas, handling his as if it were a flannel sheet. His performance is in italic style. For emphasis he punches words and phrases until he knocks them out of metre and out of sense. He shouts often in a voice not strong enough for such strain, creating an impression of Cassius too out of the control to lead the assassins. John McMartin's Caesar is no better — instead of over-emphasizing he shurs his words, giving the effect of a lackadaisical man the conspirators fear groundlessly.

The best performance I saw was given by the understudy for Martin Sheen, who missed the previews when



'Pacino has thrown himself into Mark Antony with the wholeheartedness of a schoolboy in the class play'

he lost his voice. Robert Murch, an actor widely experienced in American and Canadian regional theatres, was a beautifully spoken Brutus. He gave the impression of having intelligence and command without needing to

flout them, of being a true and troubled gentleman.

Murch, who probably had little or no rehearsal before he went on, was more at home with the language and his character than anyone else on stage. This does not give him star quality, but at least makes a plea for better balance between charismatic film talents and stylistically knowing supporting actors in New York's Shakespeare Festival production.

Given disparate talents, the director, Stuart Vaughan, has done a fine job of organizing them into a precise and effective ensemble. Bob Shaw's set of terracotta brick walls and columns with grey marble stepped platforms moves into varied configurations, versatile props like spear-mounted cloths are turned to serve as outside or inside of a tent, and Arden Fingerhut's sombre lighting breathes into the action.

Lindsay W. Davis's battle costumes compensate for the unwieldy togas. The design and such effects as the appearance of Caesar's ghost, a brief slow-motion battle, and a brazier-lit street fight give this *Julius Caesar* a sense of period and style that most of the actors cannot match, but not for want of trying.

## A gap bridged

### CONCERTS

#### YMSO/Blair Festival Hall

Schoenberg freely admitted to a discrepancy between the two halves of his *Gurrelieder*, saying it was obvious that his style of orchestration would have changed during a period of 10 years. Like many of his statements, this is a total honesty that conceals a partial truth: the final part of the work differs not only in scoring from what has gone before, but in substance.

The subtle recounting of the first part, where the orchestra summons the ghosts of Waldermar and Tove to sing in alternation of their fatal love, merging actions and recollections, present and past, becomes thoroughly disrupted later on.

Waldermar steps directly forward into the active mode, while the other contributing voices leave him progressively isolated as they go ever further into the distance of narration: we hear first a naive onlooker in the Peasant, then an ironical observer in Klaus the Fool, and finally a complete outsider in the Speaker.

At the same time, the Wagner-Strauss continuity of

the first part is broken up and often overtly parodied. Given that this was the last total music Schoenberg composed for 20 years, what we have here is a quite unusual demonstration of how the atonal revolution had changed the nature of the game, even for total composition.

James Blair, conducting his Young Musicians' Symphony Orchestra in Monday night's performance, had much more success with the rapidity and weightiness of the later music than with the luxuriating flow of the first part, which lacked a long line — though it was interesting to hear the gaps reduced with, in the earlier half, sharply clear woodwind interventions, powerful brass and clangorous harps.

The size of the *Gurrelieder* Orchestra, beginning with eight flutes and reaching down to 16 double basses, restricts the work nowadays to youth and semi-professional orchestras, but there need be no regrets after a performance that achieved such vividness so often.

Of course, the size of the orchestra is also an awkwardness for the singers. Jo Anne Pickens and Graeme Matheson-Bruce were too often not waving but drowning in the first part.

Paul Griffiths

the music seems part of something longer.

It was played, as was everything in this concert, with a firmly focussed but exquisitely beautiful violin sound and a gratifying deference to clarity, by no means found in every violin and recital partnership. Such an approach reaped glorious benefits in Beethoven's "Spring" Sonata Op.24, whose first movement, for instance, was spacious without being limp, and whose off-beat Scherzo was weighted with exactly the right degree of wit.

Hirsch and Lenehan then gave Prokofiev's D Major Sonata, Op.94, communicating its lyricism, tension, veracity, and sheer passion both with brilliant technique and with a clear sighted sense of shape. Such qualities were maintained in Chausson's *Poème* and Ravel's *Tzigane*, the final two works of a sensible proportioned programme.

Stephen Pettitt

#### Hirsch/Lenehan Wigmore Hall

It is always refreshing when a gifted young player sees fit to include in a recital programme something new.

If Colin Matthews's *Chaconne and Chorale*, which the violinist Rebecca Hirsch and her excellent pianist John Lenehan unveiled on Monday, gave us rather short measure as far as its time span was concerned — it lasted only about four minutes — there was much compensation in the craftsmanship and the elastic beauties it contained.

The work is simultaneously rather than consecutively Chaconne and Chorale, and is characterized by the ebb and flow of latent energies created by the tensions that exist between the two forms, as well as by the constant stretching and compression of the music's pace and density. These energies, however, are never unbridledly unleashed; thus

## Melting hearts in the heat

Chris Peachment reports on the Sadler's Wells Royal Ballet tour in Bangkok

Bangkok in mid-March, and the two main impressions are of traffic and heat, the streets are packed nose-to-tail with slow-moving cars, and the temperature is up in the high nineties with a humidity which makes inhaling like having your mouth packed with hot cotton wool.

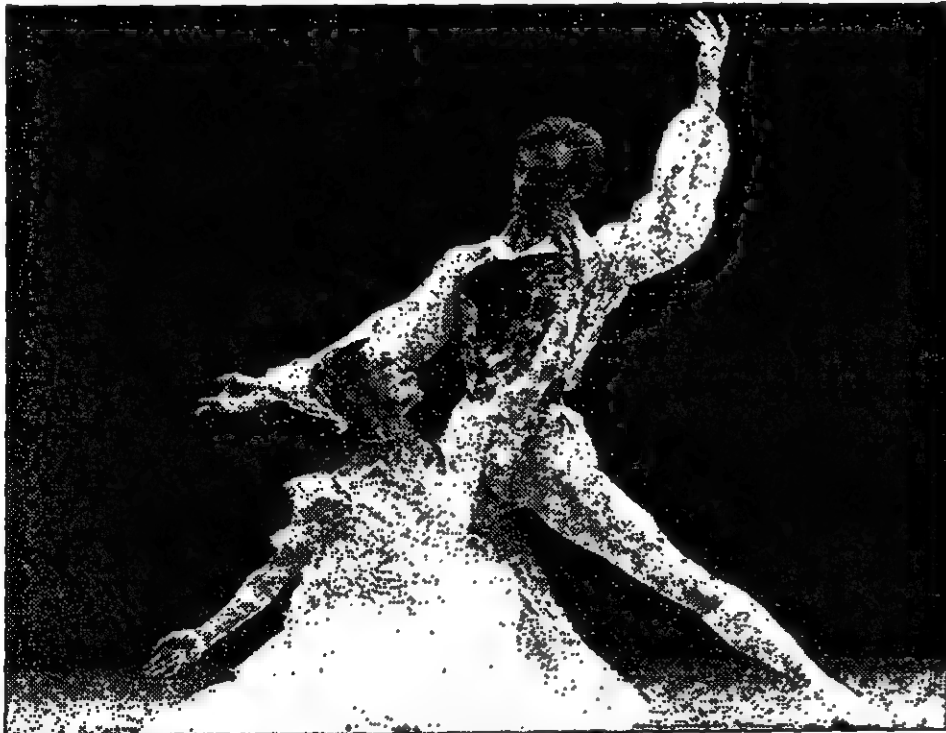
Quite why the Thais do not succumb to mass hysteria is a mystery whose solution can only be ascribed to the twin effects of devout Buddhism and air conditioning. In fact, far from being enraged by the heat, the Thais are all charming, modest and retiring. Everywhere one is greeted with helpfulness and smiles. I never saw a people so gracious.

The ballet, whose expertise with the problems of touring is by now well-honed with practice, but who still encounter the usual unforeseen snags, all confirm the Thais' helpfulness. There were a few initial worries, however, mostly concerned with the reception by local audiences.

At the first Press conference, the suggestion that the local media might like to interview some of the principal dancers was greeted with a polite refusal. It seems that the reporters are simply too shy to step forward. They are also, unlike the western Press, unwilling to hold forth on a topic in which they are not necessarily expert. They were much taken with the fact that the heat was melting the blue in the ladies' points, and so the slippers are all being kept in the fridge.

But there was much bewilderment when it was explained that the role of the widow, Simone, would be played by David Morse, and Lise, her daughter, by Marion Tate, who is Morse's wife. The idea of husband and wife playing mother and daughter was a joke they preferred to skirt around.

Nonetheless, the two reports in English language newspapers here, the *Bangkok Post* and the *Nation*, have been fulsome, with a half page in each devoted to what the audiences can expect. The English is fluent, the facts are straight and the names are spelt correctly, and that is



Winning pair: Marion Tate as Lise and Roland Price as Colas keep their cool in the nineties

considerably more than I could manage to do in Thai.

The performances are taking place at the Thailand Cultural Centre, which is a brand new theatre situated in a piece of waste ground on the edge of town. It was donated to the Thais by the Japanese, a fact which, as was explained to me by a local English businessman, makes selling British goods to the Thais that much more difficult.

The building is in pale stone, with the traditional steeply sloping roof, clad in metallic coloured tiles, and the foyer windows and entrance are triangular arches. It seems that even Japanese post-modernists fight shy of curves. The interior is clad partially in local marble, which has a pale grey vein in it, and the proscenium arch, walls and ceiling are lined with wood, a feature which lends the 2,000-seat auditorium excellent acoustics.

The company has elected to use a live orchestra which means that the conductor, Ormsby Wilkins, is faced with a disparate group of semi-professionals, many of whom are drawn from the Thai naval military band. "The problems are mainly ones of concentration," he says. "They are a people who never say 'no', and so one is never entirely sure that a problem is ironed out even though you have referred to it."

In fact they performed well on the first night, with a good strong attack in the Act II bucolic scenes among the hay

ricks, and a clear delight in the more percussive bits of humour.

*La Fille mal gardée* proved to be an inspired choice to begin the tour in Thailand. There had been some vague worries expressed as to whether the Thais would be in tune with the conventions of the Western pastoral lyric, but these proved groundless. It does not take long to understand the workings of a maypole.

'The Thais were much taken with the fact that the heat was melting the blue in the ladies' points, and so the ballet slippers are all being kept in the fridge'

The Thais are not known for unmanly displays of laughter, but the VIP lady next to me on the second night had trouble containing her mirth behind a modest hand. Especially popular is the ribbon dance — with a round of applause for the cats cradle which the lovers form after intertwining their ribbons — and the cart which carries the widow and her daughter off at the end of the first act, drawn by a small but perfectly formed pony.

One somehow doubts if any foreigner would ever appreciate the humour of Osbert Lancaster, but his sets are

holding up remarkably well after 28 years (the front cloth is signed and dated 1960), and the final interior of the widow's farmhouse, complete with pictures of Napoleon and a cow, get a round of applause.

Roland Price, who danced Colas the young lover, is an expansive performer, and he clearly enjoyed the space of this large stage, filling out his solos with a muscular breadth and energy. But it was Marion Tate, as Lise, who clearly won the Thai hearts. There was much made in the local newspapers of her pale skin, a particularly attractive feature to the Thais, and her large blue eyes. Her dancing on the first night was finely matched by her good expressive projection.

She is clearly also something of an actress, which can only help a foreign audience. She depends heavily upon audience response. "There is always the danger of pushing the jokes too hard if one cannot hear very much laughter," she said. "But there were no problems tonight, and I relaxed into the role very quickly."

Clearly *La Fille* has broken down much of the Thai natural reticence. Next the company moves to Seoul, South Korea, where it will perform *Swan Lake* for a week. Advance bulletins report that it is snowing in Seoul. A shift from a mid-summer bucolic delight to a mid-winter *Swan Lake* suggests programming of some meteorological aptness.

### DANCE

4D

The Place

Yet another new dance group, 4D is formed from students of the London Contemporary Dance School who wanted to continue working together for another year. Their programme at The Place on Monday was made up of works by three of their members and another recent LCDS graduate.

Aletta Collins seems to be a guiding spirit. She is full of clever ideas. One of her earlier comic pieces, *Stand By Your Man*, set its cast gesturing in sign language to Tammy Wynette's song. That has already won a competition in Italy; the prize is a commission for a long work, two parts of which were given on this programme.

*The Dress*, in which Barry Atkinson binds Trisha Childs into helpless immobility by progressively tightening her dress with big clips, accompanied by live music from Berlioz's *Romeo and Juliet*, is affectionate satire.

In *The Wall*, she introduced movement but still limited. Five figures in black coats, shoes and wide-brimmed hats, backs turned to us, are advancing to the rear wall, leaning on it and withdrawing, like the faithful at prayer in the Temple at Jerusalem, but repeated continually in moderately fast, rhythmically varied patterns. Then they begin climbing up and down the wall; all this to Bruce Gilbert's *Do You Mel I Did*, a strong rock score already used for two different ballets by Michael Clark.

Collins has a surprise ending which in fact she gives away in advance. Whether that represents misjudgement or cunning will presumably become clear in the context of the completed longer work. She clearly has a flair for theatrical effect: if she will put more trust in movement she could become a choreographer of individuality.

Amir Shakhmurov's *Serenade USA* contains a vivid duet (for Nicolette Lowe and Michael Fulwell). I'm told the cast list is unhelpfully alphabetical about a couple of intriguing, expressed by the angry infection of the dance movement. Unfortunately that is buried within a context that seems empty pretensions although redemptively quick-moving.

Other pieces by Andy Papas and Isabel Mortimer are better than average workshop material. Performances all evening were professional.

John Percival

## One crisis when you can't lose your head

Hilary Finch talks to André Engel whose production of *Salome* for Welsh National Opera opens at the Swansea Grand on Friday

André Engel worked his way through at least three hand-drawn Gaulois during the first 15 minutes of our interview. He was worried. It was the first day into the Grand, Swansea and the set for his new production of *Salome*, which opens there in two days' time did not fit. "I have big troubles now. We shall have to compromise, and any compromise is the worst thing!"

To stage a production inside any proscenium arch, let alone a series of them all of different sizes on tour, is something of a frustration to Engel. One reason Britain knows comparatively little about him is that he has spent the last 10 years staging plays in anything but theatres.

There was Brecht's *Baal* in a riding school in Strasbourg, a *Prometheus Unbound* in an abandoned iron mine outside Nancy, an *Orpheus* in a vast factory in Paris during which the audience had to take a train and a boat and go to hell with him. Most recently, Brian McMaster, managing director of Welsh National Opera, spotted his *Venise salvée*, Hoffmannsthal's adaptation of Otway, at the Théâtre de Bobigny (he has now made *Venise Preservée* into a film), and invited him to stage his first opera in Wales.

Something of Engel's obsession with real, unequivocal settings, turning his back on abstract artistic sets, has become focused within the four walls of this *Salome*. The set, designed by his colleague, Nicky Ricci, is the fruit of years of research and travel which took them to Egypt at a time when they were hoping to stage an entirely different production in the desert.

That was to have been a fusion of a novel by Kleist and an ancient Pharaonic tale, but money ran out. The visions of the Mameluk palaces of Cairo, and "the colour and sunlight of the East", which Strauss longed for in his opera, have



Guiding hand: André Engel makes a point during rehearsals

remained, though, and have helped concentrate Engel's mind on what he sees as the hard emotional as well as physical reality at the heart of the opera.

When speaking of *Salome* himself, all problems with the set are temporarily forgotten. "For me, *Salome* is a lover; a little princess, a spoilt child. Most important, she just wants to give her first kiss to the man she loves. That's all. The man refuses the kiss. She does what she has to do. She cuts off the head, and gives the kiss. And she is happy."

Between Salome and Jokanaan it was a great, great *malentendu*. There was a woman saying to a man who is only soul. "I love your body"; and there is a man telling a woman who is only body, "You have to change your soul." That is the problem. And between those two poles are all the emotions there can be when a human being asks himself about what love is.

When Jokanaan says to Salome: "Du bist verflucht" (You are cursed), I tell him to think "Wie wir verflucht" (Not you, but we too).

"Yes. People can say, with Herodias at the end, that she's

a monster. But I tried to show that she's closer to love than to death. That is what I hear in the music. *Salome* travels, nobody knows where. The audience must travel with her too. But at a certain point she goes where only she is able to go. She abandons us. When Strauss wrote *Salome* he didn't want to give pleasure to his audience. It is all so short, fast, harsh. I like it to be like that (he makes the noise of a striking match): bar-bare!"

The experience of working with Stephanie Sundine (*Salome*) and Robert Tear (*Herod*) has certainly kindled a flame of enthusiasm in Engel to do more opera. He still expresses amazement at their willingness to think so intensely about what they are singing at any given moment; at the power of singing itself to heighten the sensitivity of expression and pinpoint an actor or director's relationship with the drama second by second.

Nothing is lined up yet, but "Perhaps *Elektra*, both the play and the opera. But not unless I have really something to tell about it. No, not unless. I don't want to be just one director *de plus*."



# THE TIMES INFORMATION SERVICE

This selective guide to entertainment and events throughout Britain appears from Monday to Friday, followed in the Saturday section by a preview of the week ahead. Items for inclusion should be sent to The Times Information Service, PO Box 7, 1 Virginia Street, London E1 9JXN



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## THEATRE

### LONDON

#### ★ THE BEST OF FRIENDS

Dramatised correspondence between Shaw, a Lady Abess, and the director of the Fitzwilliam Museum. Brings Gielgud back to the West End stage. Until April 23. Apollo Theatre, Shaftesbury Avenue, W1 (01-437 2663). Tue-Sat 8pm, mat Sat 5pm, £5.50-£15.

#### ★ CHILD'S PLAY

Accompanied by Jonathan Woffman, excellently played, three schoolboys and three girls sorting out the facts and fictions of a new play. New End Theatre, 27 New End NW3 (01-794 0022). Tue-Sat 8pm, mat Sat 4.30-6.30pm, £3.50-£8.50.

#### ★ CURTAINS

Award-winning play transferring from Hampstead; great cast led by Elaine Cusack, Alfred Lynch and Ralph Nussell, touching, shot through with humour, though the subject is how to help granny die. West End Theatre, Whitehall, SW1 (01-930 7765). Tue-Sat 8pm, mat Sat 4.30-6.30pm, £5.50-£15.50.

#### ★ THE FOREIGNER

Patricia Kennedy's play about a woman in the US desert with a nervous breakdown. Albery Theatre, St Martin's Lane WC2 (01-930 3678). Mon-Sat 8pm, mat Sat 4.30-6.30pm, £5.50-£15.50.

#### ★ HOLY DAYS

US session continues with Sally Nether's play set in the Kansas outback of the mid-1930s. Soho Play, 16 Riding House Street W1 (01-636 9050). Tue-Sat 8pm, mat Sat 4.30-6.30pm, £5.50-£15.50.

#### ★ LETTICE AND LOVAGE

Maggie Smith and Margaret Tyzack waging eccentric war against the modern world in Peter Shaffer's new comedy. Soho Theatre, Shaftesbury Avenue, W1 (01-437 3667). Tue-Sat 8pm, mat Sat 4.30-6.30pm, £5.50-£15.50.

#### ★ THE MIRACULOUS WORKER

William Gibson's celebrated play about how young and old learn to communicate with Hildegard, Daryl Bick, Ian Lavender. West End Theatre, Palace Street SW1 (01-934 0283). Tue-Sat 8pm, mat Sat 4.30-6.30pm, £5.50-£15.50.

#### ★ THE MUSICAL COMEDY

MURDER OF 1940: New York comedy-thriller starring Simon Cadell, Tom Baker, Margaret Courtenay, Sheila Steafel, Marie Friedman: set in a country mansion cut off by the weather. Trenchard Theatre, Cromwell Hill SE10 (01-858 7755). Tue-Sat 8pm, mat Sat 4.30-6.30pm, £5.50-£15.50.

#### ★ WORD-WATCHING

Answers from page 24

#### ★ SEWELLING

(a) A card with feathers or rags attached at intervals to form a tail. (b) A card with feathers or rags attached at intervals to form a tail. (c) A card with feathers or rags attached at intervals to form a tail.

#### ★ TEEL

(a) Common dialect corruption of "tail". (b) "Teel" you shall see, "ave" you? (c) "Teel" you shall see, "ave" you?

#### ★ PUDENCY

(a) Excessive inhibition, from the Latin pudor, modesty, and maybe St Paul's, worthy Roman matron and martyr, allegedly the daughter of the Emperor Nero.

#### ★ SLEUTHOLOGY

(a) A method of dating prehistoric skeletons, from the Greek skelos, hard and chronology.

#### ★ ORLANDO

New musical by Kit Hesketh-Devereux and James MacColl based on the Woolf novel with the hero-homage sung by baritone and mezzo. Eight performances only of the 1987 Vivian Ellis prize winner. Guildhall School of Music and Drama, Barbican, EC2 (01-626 1671). Tue-Sat 8pm, mat Sat 4.30-6.30pm, £5.50-£15.50.

#### ★ LONG RUNNERS

Reasonable Doubt: Queens Theatre (01-734 1166). ★ The 1987 Tube Station (Monsieur) St Pauls. Today, tomorrow, Fri, Sat and Tues 7pm, mat Thurs, Sat and Tues 2pm, £5.50.

#### ★ OUT OF TOWN

BRISTOL: ★ The Cherry Orchard. New Peter Luge play about Marie Stopes, starring Susan Hampshire. Yvonne Arnaud Theatre, Wilton Road, Bristol (01-275 4541). Fri and Sat 8pm, mat Thurs 7.30pm, £5.50-£10.

#### ★ NEWCASTLE UNDER-LYME

★ Buried Alive: New version of Arnold Bennett's comic story of a shipwrecked sailor who survives by living with his dead wife. New Victoria Theatre, Elmura Road, Basford (01773 71962). Wed and Thurs 7.30pm, Fri 8pm, £5-£5.50.

#### ★ SHEPHERD

★ A Call in the Heart: New production of the new play about young exiles recasting their homeland. Cuckoo Theatre Studio, Norfolk Street (01-636 9922). Wed 7.30pm, £5.50.

#### ★ FILMS

##### ★ Also on national release

##### ★ Advance booking possible

##### ★ BABY BOOM

Modish comedy about a power-hungry careerist (Diane Keaton) whose life is thrown haywire by the arrival of an apple-headed baby girl. Directed by Charles Fierstein (111 min). Empire Leicester Square (01-437 1234). Progs 1.00, 3.00, 5.00, 8.30.

##### ★ DRAGNET

Lavish attempt to parody the Filles TV police series, with Dan Aykroyd and Tom Hanks. Directed by Tom Hanks (106 min). St Pauls (01-437 1234). Progs 1.15, 3.45, 6.15, 8.45.

##### ★ FATAL ATTRACTION

A spurned lover (Glenn Close) takes revenge on Michael Douglas, his wife (Anne Archer) and family. Adrian Lyne directs this unsettling thriller (119 min). Cannon Bakers Street (01-925 9772). Progs 2.45, 5.20, 8.20.

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#### ★ THE LAST EMPEROR

Barbican's epic portrait of the young Pekingese emperor who became the last of his kind. Directed by Bernardo Bertolucci (175 min). Barbican Centre, London EC2 (01-626 1671). Progs 1.20, 3.30, 5.55, 8.20.

#### ★ MAURICE

Set before the First World War, E. M. Forster's novel about a man who falls in love with a young man. Directed by James Ivory (114 min). Barbican Centre, London EC2 (01-626 1671). Progs 1.20, 3.30, 5.55, 8.20.

#### ★ NO WAY OUT

A film noir classic, The Big Clock, with a new Pentagon setting and a new twist. Gene Hackman plays the Defence Secretary with a crime to cover up. Directed by John Guillermin (114 min). Barbican Centre, London EC2 (01-626 1671). Progs 1.20, 3.30, 5.55, 8.20.

#### ★ WHITE MISCHIEF

Glossy account of a woman's life in the 19th-century romantic world. Directed by John Guillermin (114 min). Barbican Centre, London EC2 (01-626 1671). Progs 1.20, 3.30, 5.55, 8.20.

#### ★ LA SYLPHIDE

London City Ballet's production of the 19th-century romantic world. Directed by John Guillermin (114 min). Barbican Centre, London EC2 (01-626 1671). Progs 1.20, 3.30, 5.55, 8.20.

#### ★ DANCE

##### ★ LA SYLPHIDE

London City Ballet's production of the 19th-century romantic world. Directed by John Guillermin (114 min). Barbican Centre, London EC2 (01-626 1671). Progs 1.20, 3.30, 5.55, 8.20.

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## Warhol's hidden world

The *Laughing Cat* (above), painted by Roy Lichtenstein in 1961, is expected to sell for between \$100,000 and \$300,000 when it comes under the hammer at Sotheby's in New York next month. Meanwhile it is one of 73 items from the Andy Warhol Collection on view at Sotheby's London branch from tomorrow. When he died last year aged 55, Warhol's fame and status as an artist was international, resting mainly on his ability to make popular art out of everyday icons, like the Campbell's soup tin or the face of Marilyn Monroe. Less widely known was his mania for collecting. The items on view are only a small fraction of the 3,000 lots which Sotheby's are to auction in New York over a record 10 days. Apart from junk and ephemera, such as biscuit jars and women's hats, the enormous collection contains superb furniture in the American classical and European art deco styles, paintings from Victorian Britain and designer jewellery. Visitors to the exhibition may see more of these items than Warhol did, for his interest was in amassing his trove rather than enjoying it and many of the items lay hidden away even from his eyes. The exhibition is at Sotheby's, 34 & 35 New Bond Street, London W1 (01-493 8888). Tomorrow and Friday 9am-5pm, Saturday 12 noon-4pm and Monday 9am-4.30pm, free. *Judy Prosser*

#### ★ HELP THE CLERGY

In aid of St Luke's Hospital for the Clergy St John's, Smith Square, London SW1 (01-222 1061). 7.30pm, £5-£5.50.

#### ★ BAX BONUS

Arnold Bax's symphonies are insufficiently heard, but Bryden Thomas conducts the LPO in No 7. It is preceded by Borodin's Prince Igor Overture and Prokofiev's Violin Concerto No 2 (Boris Belkin, soloist). Royal Festival Hall, South Bank, London SE1 (01-928 3191, 01-928 8800). 7.30-9.25pm, £2.50-£15.50.

#### ★ SORRIEST COW

Along with pieces by Mozart, Stravinsky and Schumann, Paul Patterson's The Sorriest Cow of Capriorn is sung by Jane Webster, soprano, with Steven Naylor at the piano. Royal Festival Hall, South Bank, London SE1 (01-928 3191, 01-928 8800). 7.30-9.25pm, £2.50-£15.50.

#### ★ DECKER/PHILHARMONIA

The Philharmonia Orchestra is conducted by Franz Paul Decker in Liszt's Les Mephistes, Mendelssohn's Violin concerto (soloist, Jo Haendel) and Dvorak's Symphony No 9 "New World". Barbican Centre, Silk Street, London EC2 (01-626 8795, 01-626 8801). 7.30-9.25pm, £2.50-£15.50.

#### ★ FROM CHELSEA

A symphonic programme from Chelsea Symphony Orchestra with Williams's Overture to A Midsummer Night's Dream, Goodwin's 555 Squadron, Royce's Star Trek. Janice Grigson sings Richard.

#### ★ CLASSICAL TOP 20

- (1) The Pavarotti Collection. Luciano Pavarotti, Stylus
- (2) Virgil's Four Seasons. Various, Trax Classics
- (3) 100 Greatest Classics I. Various, Trax Classics
- (4) 100 Greatest Classics II. Various, Trax Classics
- (5) The Collection. Placido Domingo, Stylus
- (6) Virgil's Four Seasons. Hogwood/JAM, L'Oiseau Lyre
- (7) Holst: The Planets. Loughran/Hall, CFP
- (8) Holst: The Planets. Loughran/Hall, CFP
- (9) Holst: The Planets. Loughran/Hall, CFP
- (10) Holst: The Planets. Loughran/Hall, CFP
- (11) Holst: The Planets. Loughran/Hall, CFP
- (12) Holst: The Planets. Loughran/Hall, CFP
- (13) Holst: The Planets. Loughran/Hall, CFP
- (14) Holst: The Planets. Loughran/Hall, CFP
- (15) Holst: The Planets. Loughran/Hall, CFP
- (16) Holst: The Planets. Loughran/Hall, CFP
- (17) Holst: The Planets. Loughran/Hall, CFP
- (18) Holst: The Planets. Loughran/Hall, CFP
- (19) Holst: The Planets. Loughran/Hall, CFP
- (20) Holst: The Planets. Loughran/Hall, CFP

#### ★ ROCK

##### ★ SIMPLY RED

Popcorn-soul from the Mancunian hitmakers. Wembley Arena, Empire Way, Wembley, Middlesex (01-928 3191, 01-928 8800). 7.30-9.25pm, £2.50-£15.50.

##### ★ PETER DINKlage

Starting double bill recalling the heyday of the Seventies' avant-garde new wave. Riverside, 57-59 Melbourne Street, Newcastle upon Tyne (0191 281 4389). 7.30pm, £2-£4.50.

##### ★ CLANNAD/ANDY WHITE

See caption. Town & Country, 9-15 Highgate Road, London NW5 (01-267 3334). 7.30pm, £2.50.

##### ★ DECKARD/PHILHARMONIA

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#### ★ OPERA

##### ★ UN BALLO IN MASCHERA

Less than happy revival but imported by a cast change which brings Rossini's new production, with Tompkins-Simmons in prominence. Royal Opera House, Covent Garden, London WC2 (01-430 1069). 7.30-10.45pm, £2-£25.

##### ★ BILLY BUDD

No effort should be spared to get a ticket for Tim Albery's new British production, with its outstanding performances by Thomas Allen, Philip Langridge and Richard Van Allan. Royal Opera House, Covent Garden, London WC2 (01-430 1069). 7.30-10.45pm, £2-£25.

##### ★ RIGOLETTO



## TELEVISION AND RADIO

## BBC1

6.00 **Ceefaz AM.**  
6.40 **Leon Errol** in *The Spook Speaks* (b/w). 6.55 **Weather.**

7.00 **Breakfast Time** with **Jeremy Paxman** and **John Stapleton.** Includes national and international news at 7.00, 7.30, 8.00 and 8.30; regional news and travel reports at 7.15, 7.45 and 8.15; and weather at 7.25, 7.55 and 8.25. 8.55 Regional news and weather.

9.00 **News** and weather followed by **Open Air.** **Pattie Caldwell** receives viewers' comments on yesterday's television programmes 9.20 **Kiroy!** **Robert Kilroy-Glik** chairs a studio discussion on the price of fame. Among the taking part are **Lulu**, **Mary Archer** and "Bungalo!" **Bill Wiggins.**

10.00 **News** and weather followed by **Go for Gold** (r). 10.25 **Children's BBC.** 10.35 **Crane** with programme news and birthday greetings followed by **Play School** (r), and **The Adventures of Spot** (r).

10.55 **Five to Eleven.** A round-up by **Rudolph Walker** 11.00 **News** and weather followed by **Open Air** presented by **Bob Wellings** and **Pattie Caldwell.**

12.00 **News** and weather followed by **Daytime Line.** Magazine series introduced by **Pamela Armstrong**, **Alan Trimmarsh** and **Judi Spiers** 12.55 Regional news and weather.

1.00 **One O'Clock News** with **Michael Buerk.** Weather 1.30 **Neighbours.** **Laura** orders **Grace** to leave **Erinsborough** 1.50 **Go for Gold.**

2.15 **Face Music** — leaving **Habibs** (1983) starring **Suzanne Pleshette**, **Chris Leachman** and **Sally Kellerman.** A made-for-television tale of a New Orleans "madam" who, instead of the usual fine she expects after her arrest, finds that she has to spend 90 days rehabilitation in a convent. Directed by **George Francis.**

3.50 **Pliny's House** (r). 4.00 **Animal Filly** with **Don Spencer.**

4.10 **SuperTed** (r). 4.15 **Jackanory.** **Brian Cant** with part three of **John Yeoman's The Hermit and the Bear** 4.25 **Yogi Berra** (r). 4.35 **Grey's.** Episode five of the six-part children's serial.

5.00 **Newsround** 5.10 **Running Scared.** Episode one of a six-part thriller starring **Julia Milbank** and **Amarjit Dhillon** (r). 5.35 **Neighbours** (r).

6.00 **Six O'Clock News** with **Sue Lawley** and **Nicholas Witchell.** Weather 6.35 **London Plus.**

7.00 **Wogan.** On tonight's guest list are **Robert Hughes**, **Samantha Fox** and **Welsh fly-half Jonathan Davies.** Plus, the last two *Song for Europe* hopefuls.

7.35 **The Clothes Shop** includes a new-look **Girl Guides' uniform**; a visit to the **Royal Coat of Arms**; and the latest in maternity wear (r).

8.00 **Daffies.** **Bobby** bears news that might be an embarrassment for **L.R.** and **Clayton** who looks an important date. (Ceefaz)

8.30 **Points of View.**

9.00 **News One O'Clock News** with **Maryn Lewis** and **Philip Hayton.** Regional news and weather.

9.30 **P.E.D.: Putting You in the Picture.** A documentary about a revolutionary form of cinema being developed by the Canadians in which audiences are housed in huge wrap-around screens filling the field of vision to the exclusion of everything else. (Ceefaz)

10.00 **Spoken!.** Football: highlights of England's game tonight against the Netherlands at **Wembley**; and from **Dublin** where the Republic of Ireland play **Romania.** The commentator at **Wembley** is **John Motson.** Starting the world championships from **Budapest** featuring the pairs team. The commentator is **Alan Weeks.**

11.05 **Weather.**

## BBC2

**6.55 Open University: Education – Can You Hear Me? Ends at 7.20.**

**9.00 Ceefax.**

**9.43 Daytime on Two:** French teenagers comment on cuisine around the world **10.00** For four- and five-year olds **10.15** Animals that live in soil **10.30** The senses taste, touch and smell **11.00** Words and pictures **11.15** Study skills for lower secondary pupils **11.40** Alternative energy sources **12.00** Four families talk about technology in their lives; and what it is like to live without electricity **12.25** Who gets the best roles in film? **12.50** Computer science **1.20** For the very young **2.00** News and weather followed by a song and story for the young.

**2.15 Antiques Roadshow:** Introduced by Hugh Souty in Sheffield (r). (Ceefax)

**3.00 News and weather** followed by **The Move**. A documentary following the experiences of three families who are to become new neighbours in newly-built terraced houses in North Belfast as they prepare to move and of the move itself. (first shown on BBC Northern Ireland)

**3.40 Holiday Outings:** John Witcombe goes up the sun in Myrtaco (r).

**3.50 News, regional news and weather.**


**4.00 Inside Story: The Treatment.** With Rosie Keady as she spends three days at Henlow Grange health farm in Bedfordshire (r).

**4.30 Life File: Heart Attack.** In this first of a series Kay Alexander reports on heart patients who are running for their lives (first shown on BBC Midlands).

**5.05 My Music (r).**

**5.20 Film 88. Empire of the Sun and Moonstruck** are among the films reviewed (r).

**6.00 Film: King Solomon's Mines (1950)** starring Deborah Kerr and Stewart Granger. An adaptation of H. Rider Haggard's adventure story about a woman who hires a guide to help her find her husband who disappeared in Africa while searching for the fabled diamond mines of King Solomon. Directed by Clifton Bennett and Andrew Marston.



**John Hall: on BBC2, at 10.20pm**

**7.40 The Rock 'n' Roll Years.** 1985 – the year Winston Churchill died; President Johnson takes office; the anger against the war in Vietnam increases; Rhodesia rumbles; and Edward Heath is the first Conservative leader to be elected to the post. Musical memories are provided by, among others, the Righteous Brothers, Joan Baez, the Byrds and Bob Dylan (r).

**8.10 Bookmark.** (see Ceefax)

**8.10 Mr Aspin.** The second and final part of the story in which the 407th is threatened by advancing Chinese. The camp reaches a safe site but they are not the only occupants and Klinger is forced to pay a high price in order that they be allowed to remain (r).

**9.25 A Very Peculiar Practice.** Episode five of the seven-part comedy series about the goings on behind the scenes at a red-brick university. (Ceefax)

**10.20 Up North: Beyond Jarro.** A documentary about John Hall, the man responsible for the Metro Centre, a few miles from Jarro, the largest out-of-town shopping centre in Europe.

**10.30 Newsnight.** Presented by Peter Snow and Donald MacCormick **11.35** Weather.

**11.40 Open University: Introduction to Psychology 12.05am** Geology Ends at 12.35.

ITV/LONDON

**6.00** TV-*an with Gail Morning Edition* Incorporating news, financial news, travel, sport and weather at **6.30** and **8.00** for half-an-hour. After Nine includes a report from Merrill Thomas on London Fashion Week.

**9.25** *Thames news.*

**9.30** *Lucky Ladders.* World game show **10.00** Santa Barbara **10.25** *Thames headlines.*

**10.30** *The Time... The Place...* Mike Scott chairs a discussion on a topical subject **11.10** *Alfords* **11.25** *Thames news headlines.*

**11.30** *Getting On.* Magazine series for the older viewer, presented by Gillian Reynolds and David Holman. Today's edition includes advice on solving companionship problems posed by couples in retirement. **12.00** *Wish You Were Here... ?* (1).

**12.30** *News with Julia Somerville* **12.50** *Thames news.*

**1.00** *What's My Line?* presented by Penelope Keith. Followed by *Chappanooga* **1.30** *A Country Practice.*

**2.30** *Votes for Women* presented by Sheena McDonald... one hundred women discuss and vote on enthusiastic. The guest is Jean Davies, head of the Voluntary Ethniasocial Society **3.00** *Gems.* Rag trade drama serial '35 *These news headlines* **3.30** *Sons and Daughters.*

**4.00** *Rod Jane & Freddy and The Riddle of the Clock* **4.10** *The Moonrakers.* Episodes 17 & 18 **4.30** *The Wind in the Willows.* Animated adventures of Mr Toad and his friends **4.45** *C.A.B.* In this episode Colin and Franny are in serious trouble.

**5.15** *Countdown*

**5.45** *Thames with Fiona Armstrong* **6.00** *Thames news*

**6.25** *Help with news of the Winged Fellowship* which provides hundreds of holidays for the disabled each year.

**6.30** *Emmerdale Farm.* Joe and Ruth are brought closer together by a crisis in the fish farm.

**7.00** *Headlines.* Quiz about newspaper stories of the past.

**7.30** *Coronation Street.* (Oracle)

**8.00** *Wednesday at 8.* Variety show from London's Victoria Palace Theatre presented by Jim Davidson. Among tonight's guests are the Temptations, Richard Dancie and Ches 'n' Dave.

**9.00** *Fizz: Unforgettable Years (1983)* starring Dudley Moore and Nastassja Kinski. Comedy romance about a world famous conductor who, through a series of misunderstandings, thinks that his wife is being unfaithful. Directed by Howard Zieff. (continues after the news)

**10.00** *News at Ten* with Carol Barnes and Alistair Stewart **10.30** *Thames news.*

**10.35** *Film: Unforgettable Years* continued.

**11.20** *Ice Skating.* The World Figure Championships from Budapest featuring the pairs' free/ original set pattern dance **11.25** *News with Terence Fisher* (1972) starring Barbara Eden and Robert Vaughn. A made-for-television thriller about a wealthy wife being trailed for a murderous thief in San Francisco. Directed by Bernard Kowalski.

**1.30** *America's Top Ten*

**2.00** *News headlines* followed by *Film: Frankenstein and the Monster From Hell* (1973) starring Peter Cushing and Bernard Lee. Found guilty of body-snatching, the mad Dr Heide is sent to a lunatic asylum where his mentor, Frankenstein, had been incarcerated years before. Directed by Terence Fisher.

**4.00** *News headlines* followed by *WGRF in Comedy.* Comedy **4.30** *Friday Years On.* Vintage newsreel clips.

**5.00** *TN Morning News.* Ends at **5.00.**

CHANNEL 4

9.30 **Schools:** the people and language of France 5.52 How the British countryside has developed 16.09 Safety at home, in the street and at play 16.20 What it means to be a Buddhist 16.45 The ordination of a Buddhist monk 1.05 Lighthearted sketches involving everyday language 1.25 **Reboursin** in springtime through the eyes of Gilbert White in the mid-18th century 11.41 Teaching CED.

12.00 **Business Days:**

12.30 **Heart 4 Film: *Hard in Hand*, the final programme of a special series for both deaf and hearing children.**

1.00 **Sesame Street.** Educational series for pre-school children.

1.30 **The Parliament Programme** presented by Nicholas Woolley.

2.30 **Film: *The Camels are Coming* (1954, b/w)** starring Jack Hubbard and Anne Lee. Vintage comedy thriller about a squadron leader who is posted to North Africa in the early 1930s to look after a squadron of First World War airplanes bought by the Egyptian government. Directed by Tim Whelan.

3.00 **Magoo *Sees the Bank.*** A cartoon in which the typist hero turns up at a race track instead of the bank.

4.00 **Mavis on 4.** Mavis Nicholson talks to actors and comedians Dora Bryan about her recently published autobiography *According to Dora*.

4.45 **Fifteen-to-One.** Fast-moving general knowledge quiz game presented by William S. Stewart.

5.00 **Ice Skating** from Budapest, etc.

**The World Figure Championships** featuring highlights of the pairs' short programme presented by Nick Owen.

6.00 **An Outside Chance.** This final programme of Robert Kee's series exploring the range of non-custodial options available to a court is a discussion on some of the issues raised by the series. Among those taking part are MPs John Wessells and Olivia Sealey; Sir Edward Gardner, QC; John Hosking, chairman of the Magistrates' Association;

Tchaikovsky, campaign organizer of Women in Prison; Audrey Hepburn; *Woman in Custody*; and Lorna Wythe of the National Internationals Treatment Foundation.

7.00 **Channel 4 News** with Peter Sissons and Nicholas Owen.

7.50 **Comment.** This week's political slot is taken by Malcolm Thornton Top MP for Crosby. Followed by *Westward*.

8.00 **A Love Affair With Nature.** Part four of Edwin Mullins's six-part series on the sunniness that a great deal of what we see in nature is a product of Brion's love of nature (r). (Oracle)

8.30 **A Week in Politics.** How the Opposition's effectiveness is stifled by the lack of finances; plus the Ulster debate.

9.00 **Girls on Top.** This week the deprived Shelley (Ruby Wax) is visited by her rich mother (Katherine Helmond) (r). (Oracle)

9.30 **Women in Nature.** In the last programme of the series, ex-woman Lynne Gunning breaks her four-and-a-half-year silence on how she was sexually hounded out of the fire service through sexual harassment. Plus, a report on the World Health Organization's discovery of dangerous chemicals in mothers milk.

10.00 **Cheneyford 1223.** Comedy series set in Roman Britain. Starring Roy McGarrig and Jimmy Mulville.

10.30 **Fresh Start.** The first of a three-part series on the life and times of the Austrian composer Franz Schubert. Starring Udo Samel in the title role.

12.30 **See The Late Shift** begin with Johnny Scattuto (b/w) starring John Cusack as a New York jazz playing on a New Year's Eve, tonight protecting a young woman with a valuable necklace.

12.50 **Big Fish: Catch Us If You Can** (1985, b/w) 60 musical starring Dave Clark as a firm stuntsman who runs off with television commercials actress. The first feature film directed by John Boorman. Ends at 2.30.

## VARIATIONS

**SBCL** Walkers 8:30pm-9:00  
News Today 9:25-9:30 News  
Followed by Neighbours 9:30-10:00  
Jazz 10:00-10:30  
12:00 News News and weather 12:00  
Landscape 10:00am-11:00am  
11:00am Sports and News  
11:50 Sports and News  
RELATIONS 7:30pm Today's Sport  
and News 7:55-8:00  
Neighbours 7:55-8:00 Smoother  
Landscape 10:00 Sports and News  
11:00-11:30  
TANES 5:30pm-7:00pm Regional news  
magazines

**BBC2** **ISOTLANDS** 11:00am-  
12:30pm Around Scotland  
sportsworld 14:30pm-15:30pm

**ANGIA** As London ex-  
cept 12:00-12:30pm  
Centers for 12:30-1:00-1:30pm  
6:00-6:30pm About Angia 12:30pm Film:  
Twice of Same Kind 3:00pm Three's  
Company 4:00pm The Colour of  
Our Onions 7:30pm... Man.

**BORDER** As London  
except 12:00-12:30pm-1:00pm  
News 2:30-4:00pm Young Doctors  
6:00-6:30pm Lookaround 12:00pm

**CENTRAL** As London ex-  
cept 12:00-12:30pm  
Young Doctors 12:30-1:00pm News  
1:00-1:30pm Falcon Crest 8:00-9:00pm News  
9:00-9:30pm  
The Best Club 2:30-3:00pm All Hitchcock Presents  
2:40pm Film: The Squaker 4:30-5:00pm

**CHANNEL** As London ex-  
cept 12:00-12:30pm  
Savants 12:30pm News 1:00-1:30pm  
Shamrock, Roses and Thistles 2:00-2:30pm  
6:00-6:30pm News 6:30-7:00pm  
Relations 7:30pm News 8:00-8:30pm Channel  
Reports 8:30pm Journal and the Doctor  
9:00-9:30pm News 10:00-11:30pm  
Election '88 12:00-12:30pm Film:  
The Executioner 2:30-3:00pm The Wild 3:30-4:00pm

**GRAMPIAN** As London  
except 12:00-12:30pm  
1:00 News News 1:30-2:00pm  
6:00-6:30pm News Tonight 12:00pm  
Close-down.

**GRANADA** As London ex-  
cept 12:00-12:30pm  
Savants 12:30-1:00pm News 1:00-1:30pm  
Reports 1:30-2:00pm Murder She Wrote 2:30-3:00pm  
4:00pm Young Doctors 4:30-5:00pm  
News 5:00-5:30pm News 5:30-6:00pm  
1:00 News The Best Club 2:30-3:00pm  
3:00-3:30pm News 3:30-4:00pm News  
4:00-4:30pm News 4:30-5:00pm  
5:00-5:30pm News 5:30-6:00pm

**HTV WEST** As London ex-  
cept 12:00-12:30pm  
1:00 News News 1:30-2:00pm  
2:30-3:00pm Falcon Crest 8:00-8:30pm News



## Literary test case for glasnost

● Paul Pawlikowski's film for Beolmark (BBC, 100pm) examines the literary life and troubled times of the Polish writer, Tadeusz Konwicki. He is best known here for his novel, *A Minor Apocalypse*, written nearly a decade ago, published in Britain in 1983 but still banned in Poland. If *glasnost* is to spread from the Soviet Union into the Eastern satellites, then Konwicki will make an interesting test case. His writing, while not without anger, black humour and despair in roughly equal doses has, not surprisingly, failed to commend itself to the Polish regime. The official line is that he is a negative influence. He sees himself as exploring the tension between the window dressing of an authoritarian state and the people's will to live. At the same time, he is far from advocating a Western type of freedom which he regards as synonymous with exploitation and greed. Konwicki's ideological journey has been a bumpy one, even for someone who has seen his native country (Lithuania) swallowed by

## TELEVISION CHOICE

# Farewell to fear?

● As numerology, with all its occult implications, has loomed large in Edward (the Man in Black) de Souza's introductions to *Fear on Four*, it is surprising to say the least that the run of creepy plays ends tonight (Radio 4, 6.30) at episode 12. Just one more week have given the series its ominous optimum. A good chance missed. Tonight's tale concludes with the Man in Black exiting echoingly down the steps to the basement of Broadcasting House whence he had been banished since the demise of his predecessor, Valentine Dyll. There is, however, the merest hint of yet another recall from the basement, and if that happens, it will probably be because *Fear on Four* has concluded on a triumphal note with a 100 per cent face-creeper in Stanley Ellin's *The Speciality of Haves*. Just as I would advise you not to listen to *Sweeney Todd* before tucking into pie and chips, I would advise you not to listen to Ellin's shocker if you happen to be having lamb for dinner.

**RADIO CHOICE**

Edward de Souza: *Fear on Four* on Radio 4, 6.30pm

BBC's, not mine, and if the purpose is to imply that the stories attempt to use words the same dynamic way that movies use pictures, then today's case history of J.K. Taylor, recovering her sight after 40 years of blindness puts my seal of approval on the experiment. It helps enormously, of course, that

## RADIO CHOICE



● **Second Sight** (Radio 4, 11.00am) is this week's **Sound-track** "film for radio". The quotation marks are the

## Peter Davalle

...the ...

LW (long wave). (a) Stereo on FM  
**5.55 Shipping Forecast 5.00**  
**New Evening Weather**  
**5.10 Farming 5.25 Prayer (a)**  
**5.30 Today, 6.20, 7.30, 8.30**  
**News, 8.35, 9.45 Business News 5.55, 7.55 Weather 7.00, 8.00 News 8.55, 9.25 Sport 7.45 Thought for the Day 8.35 Yesterday in Parliament 8.57 Weather; Travel**  
**9.00 Melodie**  
**9.05 Midweek with Libby Purves (a)**  
**10.00 News; Gardener's Question Time. Clay Jones and the team visit the Ashley Win in Coventry to answer listeners' questions**  
**10.15 Morning Story: Winners and Losers, by James Hanley. The reader is David Asford**  
**10.45 Daily Service, from Coventry, page 42 (a)**  
**11.00 News; Travel; Soundtrack: the story of Judy Turner, a young woman living blind for 40 years, had an operation which restored sight in one eye (see Choice)**  
**11.47 The World at One: Daily Barlow attempts to answer listeners' questions**  
**12.00 News: You and Yours; with Ann Buckle**  
**12.25 Outbreak of Fear: tonight's serial by R D Wingfield (episode 2 of 5). With Leslie Adams and Nick Orchard. Today: The Second Body (1)**  
**12.55 News**  
**1.00 The World at One**  
**1.40 News: Archers 1.55 Shipping Forecast**  
**2.00 News; Woman's Hour, includes a feature on marriage over the age of 60. And the tenth installment of Out of the Shelter**  
**3.00 News; No Shorter to Call His Own, play by Sue Ashby. With Pearce Cusley and Joan Campton. The story of a friendship between a young boy and an old woman (a)**  
**3.47 Time for Verses: George Macbeth talks to James Barry about his life and poetry**  
**4.30 News bulletin**  
**4.35 Thought: Florence Brodman; Ray Morse and Austin Moore encourage elderly people to take up 'rocking' with the help of dancing ladies in Birchington-on-Sea**  
**4.50 Kaleidoscope: another chance to hear last night's**

feature about the Tamba Theatre Company (includes an interview with Ally James)

**5.00 FM 5.50 Shipping Forecast 5.55 Weather**  
**6.00 News, and Financial Report 6.30 Focus on: The Significance of News, by Stanley Elin. With Paul Gregory in the cast. (1) (a) (see Choice)**  
**7.00 News bulletin**  
**7.05 The Archers: all the latest news from Ambridge**  
**7.30 In Business; with David Lewis**  
**7.48 The Cabaret Upstairs: Clive Anderson shows a selection of stand-up comedy from the London cabaret circuit; recorded at the Comedy Store**  
**8.15 Melodie News, presented by Geoff Watts (1)**  
**8.45 The Judges: Hugo Young talks to six judges from around the country. Mrs Justice Booth, in the Family Division of the High Court**  
**9.15 Home at Last: The Thompson reports on efforts made by staff at an elderly people's home in the Royal Borough of Kensington and Chelsea, to turn it into a home for each of the 95 residents**  
**9.45 Kaleidoscope: introduced by Leslie Whisen. Tonight's topics include Orlando at the Guildhall; Barbican; and the Vivien Ellis exhibition at the Gower Museum; Stephen Gary's book: Time of Our Darkness; and new recordings of the Britten/Tippett Singing Quartets**  
**10.15 A Book at Bedtime: Memories of a Soldier, by Mervyn Hill (13 of 15). Read by Janet Maw 10.20 Weather**  
**10.30 The World Tonight: Introduced by Alexander MacLellan**  
**11.15 The Financial World Tonight**  
**11.30 Today in Parliament**  
**12.00 News, and 12.20 Weather 12.35 Shipping**  
**FM above cutoff 11.00am-12.00 For Schools. 11.00 Singing Together 11.30 Junior Drama Workshop 11.40 Reading Corner 11.50 Poetry Corner 12.00 pm Schools. 1.45 Listening Corner 2.05 WPMF (a) 5.50-5.55 PM (continued) 11.30 Open University: 11.30 Modern Art; Pissarro 11.50 Languages in Herd Time 12.40 art 12.50-1.00 Schools Night-Time; Secondary English**

FREQUENCIES: Radio 1: 1053kHz/285m; 1069kHz/275m; VHF-88-90.2.  
Radio 2: 693kHz/433m; 909kHz/330m; VHF-88-90.2. Radio 3: 1215kHz/  
247m; VHF-90-92.5. Radio 4: 200kHz/1500m; VHF-92-95. LBC: 1152kHz/  
281m; VHF 97.3. Capital: 1548kHz/194m; VHF95.8. BBC Radio London:  
1548kHz/206m; VHF 94.9; World Service: MFF48kHz/463m.

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**THE  TIMES**  
**GENERAL APPOINTMENTS EVERY THURSDAY**







Executive Editor  
David Brewerton

STOCK MARKET

FT 30 Share  
1463.2 (+0.5)  
FT-SE 100  
1835.4 (-5.7)

Bargains  
31413 (31558)

USM (Datastream)  
152.17 (+0.49)

THE POUND

US dollar  
1.8310 (+0.0045)

W German mark  
3.0971 (+0.0112)

Trade-weighted  
77.1 (+0.1)

Buyout  
at tin  
mines

RTZ, which first moved into Cornish tin mining interests in 1979 and nursed them through the tin crisis of 1985, has agreed to a management buyout of its South Crofty and Wheal Jane tin mines in Cornwall by the management and workforce of Carnon Consolidated.

The DTL, in supporting the move, has agreed to improve its £25 million rescue package originally made in 1986. RTZ in turn is providing an interest-free loan of £10 million.

The buyout by Carnon Consolidated follows RTZ's decision that the tin price is not recovering quickly, and remains very weak in sterling terms. The group made a full £35 million provision for its Cornish tin operations in 1985.

MS hits at bid

MS International, the mining equipment group, is urging shareholders to reject Dobson Park's increased £33 million offer, due to close on Friday. Mr Michael Bell, MS chairman, said it undervalued the company. *Temper, page 26*

Ir£10m loss

Waterford Glass Group plunged to a pre-tax loss of Ir£10.3 million (£8.9 million) against a profit of Ir£23.3 million, due to the problems of a weak dollar and restructuring costs. *Temper, page 26*

SUMMARY

STOCK MARKETS

New York	2072.61 (+5.47)
Dow Jones	2072.61 (+5.47)
Nikkei Average	25842.75 (-123.51)
Hang Seng	2594.80 (-8.0)
Amsterdam Gen	250.3 (-2.5)
Sydney AO	1418.7 (-12.5)
Frankfurt	1438.7 (-7.7)
Brussels	4982.4 (+8.8)
Paris CAC	293.2 (-5.4)
Zurich SIK Gen	488.2 (-3.3)
London:	
FT-A All-Share	944.07 (-1.83)
FT-100	1038.08 (-1.88)
FT-Gold Miners	249.0 (+6.7)
FT-Fixed Interest	97.52 (+0.28)
FT-Govt Secs	90.28 (+0.14)
Recent Issues	Page 28
Closing prices	Page 31

MAIN PRICE CHANGES

RISER:	
Rossmore	667 1/2p (+27p)
Speyhawk	371 1/2p (+23p)
Helical Bar	322 1/2p (+15p)
Franklin	152 1/2p (+10p)
Courtney Pope	232 1/2p (+27p)
RMC Group	468 1/2p (+11p)
Scapa	25 1/2p (+10p)
England	77 1/2p (+10p)
Lockers	180p (+10p)
Church	435p (+15p)
Sharpe & Fisher	225p (+18p)
FALLS:	
Parrish	225p (-25p)
Handinger	700p (-25p)
Corn Gold	917 1/2p (-25p)
Prudential	857 1/2p (-20p)
TVS	302p (-18p)
GRE	912 1/2p (-11p)
Berkley Group	177 1/2p (-10p)
Cent Group	177 1/2p (-10p)
Wicks	260p (-10p)
Closing prices	

INTEREST RATES

London Bank Base:	8 1/8%
3-month Interbank:	8 1/8% to 8 3/4%
3-month eligible bills:	8 1/8% to 8 3/4%
buying rate	
US Prime Rate:	8 1/8%
Federal Funds:	5 7/8% to 5 7/16%
3-month Treasury Bills:	5 7/8% to 5 7/16%
30-year bonds:	10 1/4% to 10 1/2%

CURRENCIES

London:		New York:	
£/\$	1.8310	£/\$	1.8305
£/DM	0.971	£/DM	0.971
£/Sfr	2.5552	£/Sfr	2.5552
£/Yen	232.54	£/Yen	232.54
£/Index	77.1	£/Index	77.1
ECU	20.869614	SDR	10.747259

GOLD

London Fixing:	
AM \$448.40 pm \$447.90	
close \$448.00 \$448.50 (\$244.75-245.25)	
New York:	
Comex \$448.50-449.00	

NORTH SEA OIL

Brent (May) pm \$14.90bbl (\$15.29)	
Danish latest trading price	

Stock Market	26	Alpha Stocks	29
Temper	26	Share Prices	31
Comment	27	Money Markets	32
City	27	Foreign Exch	32
Traded Gps	28	Unit Trusts	32
Wall Street	29	Commodities	32
Romulop	29	USM Prices	32

# P&O goes full steam ahead

## Shipping group brings in £275 million profit

By Colin Campbell

P&O, the diversified shipping, property and construction group which is threatened by an Easter ferry strike, saw its shares jump 10p to 605p yesterday after a £100.6 million leap in 1987 pretax profit to a record £274.7 million.

Sir Jeffrey Sterling, the chairman, said after outlining a year in which turnover rose £938.5 million to £2.92 billion, that "1987 was a year of consolidation and development".

"We enter 1988 from a position of strength and I am confident of our ability to make further progress," he said.

After last year's stock exchange listing in Tokyo and Australia, a New York quotation is being planned as are listings in Paris, Frankfurt and Amsterdam, Sir Jeffrey said.

The group, celebrating its 150th year, is raising the final dividend from 11.5p to 13p a share, making a year's total payment of 22p (19p), covered 2.1 times by net earnings of 47.1p a share.

There was a strong advance at the operating profits level by all main divisions, with housebuilding, construction

and development profits jumping from £50.2 million to £108.9 million, and profits from passenger shipping up from £19.5 million to £41.2 million.

P&O's service industries brought in £70 million, compared with £51.7 million.

Operating results now include 100 per cent ownership of European Ferries Group, and of P&O Australia. During 1987, P&O reaped a net £9.6 million (£1 million) from insurance company and investment dealing profits as

Comment.....27

well as the result of currency hedging operations.

The pretax profit is struck after a £7.3 million allocation to the group profit-sharing scheme, compared with a £4.4 million allocation in 1986.

Sir Jeffrey, in reference to the seamen's strike at Dover and development of the Channel tunnel, said: "In the face of unrelenting competition, in every group company commercial success, and thereby the welfare of employees, will only be achieved if we manage each and every business with total realism."

P&O disclosed that the triennial valuation of property interests has produced a £113 million valuation surplus. In addition, a profit of £29 million over book values was realized from investment property sales. Net asset value is 341p a share.

Bovis Homes and Bovis Construction achieved an "outstanding performance", and there were improved contributions from Earls Court and Olympia and Sutcliffe Catering Group. P&O says demand for exhibition space is such that a big extension to Earls Court is under development.

The past year had been, however, a year when we lived with tragedy," Sir Jeffrey added in reference to the Zebrugge disaster.

Since the year-end, P&O has placed an order for a new container ship costing an estimated £28 million for the Europe-Far East route, and has recently reached agreement with Sealand, the American container shipping group, whereby P&O is provided with economical capacity on the North Atlantic routes.

# Lukman's silence sends oil price to below \$15

By David Young, Energy Correspondent

Mr Rihwanu Lukman, the president of the Organization of Petroleum Exporting Countries, was yesterday given an object lesson in the importance of the president's role when he single-handedly sent the world oil price down-wards by doing precisely nothing.

The oil price dropped to below \$15 (\$5.21) a barrel in most markets because Mr Lukman, who is the Nigerian oil minister, cancelled a press conference he had scheduled in Lagos to discuss internal developments in the Nigerian oil industry.

The world oil markets had hoped for a firm statement on Opec policy and when it did not come they reacted traditionally, by sending the price downwards.

It is clear that Dr Lukman had planned to use the conference to discuss Opec, but it is equally clear that he had no mandate to speak for the cartel

and announce any change in policy. His remarks were planned to be based on a strictly personal view of the current world oil market.

The Nigerian oil minister is one of the only three among the 13 oil ministers who form Opec who is politically acceptable to all factions within the organization, but, despite this, he has probably been the most effective chairman of the cartel and the most successful in keeping it united.

Because of the split among the Arab nations who form the majority in the cartel, only Nigeria, Indonesia and Venezuela are able to take the chair.

Dr Arturo Grisani, the Venezuelan oil minister, was notably unenthusiastic during his period in the chair because of family illness and Dr Subroto, the Indonesian oil minister, has been more effective in committees of Opec.

In any case, Dr Subroto has this week stepped down in a

cabinet reshuffle within Indonesia and the country will be represented at the next Opec meeting by Mr Guntard Kartasasmita, its new oil minister.

Mr Philip Morgan, the senior oil analyst at SG Warburg, the broker, said yesterday: "Unless Opec has something definite to say, it is best that as an organization it says nothing. Any sign of uncertainty or indecisiveness from the organization can only have a negative effect on the oil price."

"In any case the next full ministerial meeting is scheduled for June 8 and already traders are talking about the May price and some are doing deals for June delivery."

"In the second half of the year, prices should firm because of demand created by consumers of petrol and aviation fuels in the summer months and then re-stocking should start taking place."

# Warrant for Ward's arrest issued

Bow Street Magistrates' Court, in London, has issued a warrant for the arrest of Mr Thomas Ward, the American lawyer and former Guinness non-executive director, in connection with the far-reaching scandal surrounding the drinks group, the Metropolitan Police said yesterday.

Scotland Yard declined to give further details, but it was understood that proceedings to extradite Mr Ward from the US are also imminent.

The Metropolitan Police has meanwhile received key evidence it requested from the Channel Islands concerning the £5.2 million payment made by Guinness to Mr Ward through Jersey banks.

# New indicators suggest slowdown in growth

By David Smith, Economics Correspondent

The latest cyclical indicators for the economy suggest that a peak in activity was reached last autumn and that the economy will slow this year.

But officials at the Central Statistical Office emphasized that the figures were provisional and subject to revision.

The longer leading index for the economy, which is dominated by share price movements, turned down sharply in November and has been broadly flat since.

This index, which looks at movements in the economy 12 months ahead, is consistent with a slowdown in the economy occurring later this year, but limited in extent.

A slower pace of activity is also implied by the shorter leading indicators for the economy, which reached a peak last October and have declined since. This index points to an imminent slowdown in growth.

The coincident indicators for the economy were broadly flat in the second half of last year.

In spite of the expected slowdown in the economy, most forecasters, including the Treasury, expect Britain to have growth of about 3 per cent this year.

Last year, the economy grew by 4.4 per cent.

# BIC teams to focus on training and business creation

## Campaign to revive inner cities

By Derek Harris, Industrial Editor

Business in the Community has launched a drive to expand the role of established businesses in reviving the inner cities and other disadvantaged areas.

BIC has more than 3,000 companies helping communities through involvement in about 300 local enterprise agencies, but fresh initiatives are now under way, principally targeted on improving training and business creation in the inner cities.

In the latest initiative, more than 50 business leaders have been formed into eight "target teams", which plan to demonstrate the practical contribution businesses may make in key areas such as urban regeneration, enterprise, education and training.

The BIC target teams will shortly be choosing the locations for their flagship projects, which will also include looking at hiring and training policies, assistance for small businesses and investments which could trigger inner-city regeneration. Localized purchasing from small suppliers by bigger companies will be another aim.

Among the team leaders are Mr Kent Price, the chief executive of the Chloride group; Mr Brian Corby, the chief executive of Prudential Corporation; Sir David Scholey, the chairman of SG Warburg, the merchant bankers; Mr John Neill, the chief executive of the Unipart group; Mr Claude Hanks-Drielsma, the chairman of the management committee of Price Waterhouse, and Mr David Rowland, the deputy chairman of Willis Faber.

BIC is also hoping to expand various neighbourhood economic development partnerships, some of which have now been running for about a year. At Finsbury Park, in north London, for example, the Dixons retail group has guaranteed permanent work to young unemployed people who have successfully completed its training course.

Another scheme, in Spitalfields, London, is aiming to encourage financial institutions to recruit staff from local training schemes.

Individual company initiatives include the provision by SG Warburg of nearly £250,000 towards the develop-

ment of managed work space for new businesses in Hackney, east London. United Biscuits, on Merseyside, has donated £170,000 a year, including the secondment of four managers, to help provide job skills for those living in the area. In the past financial year, United Biscuits spent £1.4 million on community help.

Rowntree, the confectionery manufacturers, has established a £200,000 interest-free loan fund to help in the renovation of shops, houses and other buildings at Calderdale, Yorkshire.

Sir Hector Laing, the chairman of BIC and of United Biscuits, said: "Increasingly, commerce and business have recognized that they must take a step forward to help in community regeneration, if only in their own trading interests, since a thriving community will buy more goods and services."

He added: "The change in the past three years has been dramatic, with the creation of so many initiatives but there is plenty of room for more. I believe the rate of change now will be progressive."



No boardroom split: Sir Ralph Halpern, chairman of Burton Group, with Mr Anthony Raddock, manager, opening the new Radius store in Kensington High Street, London (Photograph: John Rogers)

# Burton gains 18% at half time

By Carol Ferguson

Interim pretax profits at Burton, the clothing retailing group chaired by Sir Ralph Halpern, continued their steady rise with an 18 per cent gain to £109.5 million. Turnover rose 21 per cent to £789 million and the dividend was increased by 0.4p to 2.4p net.

Sir Ralph said: "This performance was achieved in a period of uncertainty after the October stock market crash and in an economy in which retail sales grew by only 8 per cent."

The shares fell 6p to 255p.

The company described as "nonsense" reports that there had been a boardroom split over a move to have Sir Ralph ousted. Mr Richard Harris, a non-executive director, confirmed that a confidential report had been produced but said there was no boardroom split.

Mr Michael Wood, the finance director, said he had "seen no suggestion that the chairman should play a less prominent role."

The group was unable to

elaborate on the progress of the Department of Trade inquiry into its affairs. Sir Ralph said Burton was supplying the department with information all the time, but that it was a private inquiry.

Sir Ralph said Burton had no involvement with the Guinness bid for Arthur Bell and Sons and the Distillers Company, that neither he nor Burton had had any dealings with Mr Anthony Parnes, the broker, and that the conduct of the Debenhams bid was proper in all respects.

Debenhams' sales rose by 26 per cent in the half year to £323 million, 41 per cent of the group total. Mr Wood said 5 per cent of the turnover increase was due to price inflation, and 1 per cent to the addition of space. The balance of 18 per cent was volume increases.

Sales in the fashion multiples, including Principles, Top Man, Burton's and Dorothy Perkins, rose by 18 per cent to £465 million. Of this, 7 per cent was like-for-like volume growth. *Temper, page 26*

# Prudential profits rise to £206m

By Alison Eadie

The Prudential Corporation, Britain's largest life assurance company, made pretax profits in the year to end-December of £206 million, compared with £178.1 million last time. A change in accounting policy, to include realized capital appreciation, inflated the pretax figure to £260 million against a restated £250.9 million for 1986.

Unfavourable exchange rates lopped £10 million off profits and the October hurricane cost £18 million net of reinsurance and £40 million gross. Mr Brian Corby, the group chief executive, said household insurance rates were likely to rise this year, but the level of increase has not yet been fixed.

The Prudential's burgeoning estate agency network, which boasts 700 outlets and is well on target for 1,000 by the end of next year, made its first profit contribution of £4.5 million after a loss of £2.1 million last time.

The 5.8 per cent increase in profit from the life side was lower than expected because of sterling's strength. Jackson National Life, the US subsidiary, made a first full-year contribution of £19.4 million pretax.

The dividend was raised to 34p from 29p.

The Pru has strengthened its reserves to cope with potential Aids claims. Mr Corby said Aids was a major uncertainty for life insurers, but the Pru had sufficient financial strength in its life funds to cover the likely costs. *Comment, page 27*

# Scottish Amicable joins in insurance bonus rate cuts

By Maria Scott

Scottish Amicable, a leading life assurance office, is to trim bonus rates after similar moves by its competitors. This reflects lower returns from both equity and income-bearing investments.

Even annual bonuses, which life companies are reluctant to tinker, are coming down. Known as reversionary bonuses, once added they cannot be taken away. They track interest rates and play an important part in determining the level of pay-out on with-profits policies.

Mr Maurice Paterson, the general manager of sales and marketing at Scottish Ami-

cable, said yesterday that with interest rates lower now than for some years, it was no longer appropriate to continue with the old rate structure.

"Offices in general should have recognised this a year or two ago but I think we were a bit macho," he said.

"If this goes on for a period of years we are adding less to our liabilities and leaving more in free reserves, so the office will be stronger."

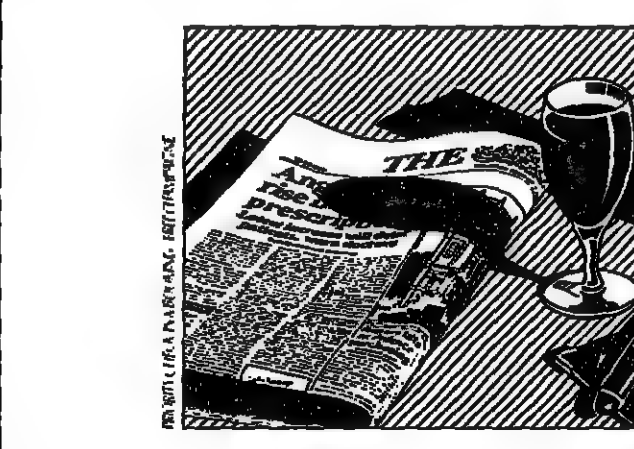
Scottish Amicable has adjusted its reversionary bonuses so that the effect is felt in the early years of a policy's life. It has reduced its "first-tier" rates, those paid on the

sum assured, from 4.5 per cent to 4 per cent. Rates on the "second tier" — paid on accumulated bonuses — are increased from 5.5 per cent to 7 per cent.

"This will increase the reversionary bonus addition on policies effected before 1979 and slightly reduce it on those effected after 1978," the company said.

"This change in shape of reversionary bonus declarations more accurately reflects the income from our investment portfolio."

The new bonus rates are effective from April 1.



Navigator CLASS: top executive

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HEATHROW TO LISBON	THUR 13.50
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HEATHROW TO LISBON	SUN 13.50
HEATHROW TO LISBON	SUN 13.50

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## TEMPUS

# MSI battle against Dobson bid becomes a family affair

When your mother-in-law is backing you, you must be doing a good job.

Mrs Patricia Saïpe yesterday snapped up 309,000 shares in MS International, lifting her personal stake in the company run by her son-in-law, Mr Michael Bell, to about 6.9 per cent.

Mr Bell, who was also buying on his own account (and snatching shares squeezed on to the market by the bidder, Dobson Park Industries) claims 22.5 per cent of the shares are now committed firmly against Dobson's 130p share offer.

But is it enough? With three days to go before the 3pm close on Friday, the City appears to have come down in favour of Dobson, but is far from unanimous. Mr Bell has fought every inch of the way, and if points were awarded for determination, the odds would swing MSI's way.

The industrial logic of matching Dobson's and MSI's mining equipment activities, whose products sell side by side in a £200 million and falling market, looks inescapable. Profit margins would benefit from the elimination of one set of marketing and distribution costs.

But MSI does not regard itself as a mining equipment company any more. Half its sales, and only a quarter of its profits, arise from its conveyors and face cutters, as the group has diversified into mechanical engineering and defence equipment, although here, as in mining supply, there is a worrying dependence on one product.

Unhappily, MSI is a company with a history of false dawns, and while the recovery looks more solidly based this time, doubts do persist. Can the momentum engineered in the past year be sustained over the next two?

Mr Bell's success is measured by the surge in the MSI share price from 79p to 130p since the day before Dobson launched its bid. Assuming MSI makes the £4.75 million in the year ending April 1989, it can probably justify the 130p rating, particularly if Dobson is still sitting there with the 22

per cent it has picked up during the course of the bid.

But the shares have exhausted their potential. The final count promises to be close, and while 130p or thereabouts is still available in the market, holders should take it.

But spare a thought for Michael Bell, who runs the risk of losing the company and incurring his mother-in-law's wrath at the same time.

## Burton Group

The Burton Group's record speaks for itself. Over the past five years, earnings per share have risen by more than 25 per cent a year and dividends per share by more than 30 per cent a year.

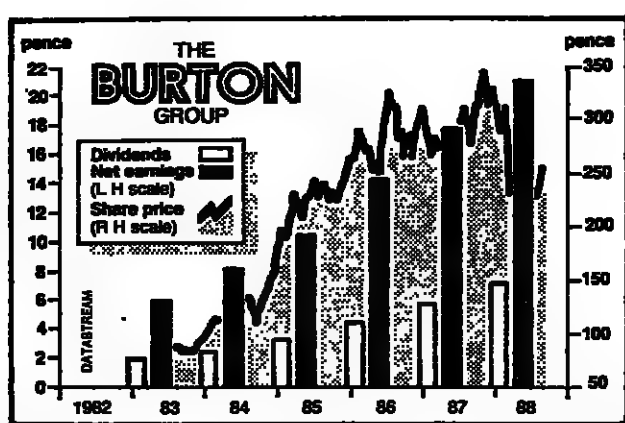
By any reckoning, this is a growth company which has expanded both organically and by acquisition to become the second-biggest clothing retailer in Britain's high streets. In the first half of this year it has continued the trend, chalking up a 19 per cent jump in pretax profits to £109 million, and an 18 per cent rise in earnings per share.

Its retailing strategy is to target sections of the market, defined by age, lifestyle or whatever, with merchandise in specific price brackets. The initial ideas can be test-marketed within its Debenhams stores, minimizing risk.

Burton's expansion plans, aided by the Budget's boost to spending power and possibly also lower interest rates, should allow its sales to continue expanding.

It is unrealistic, however, to expect the group to keep growing at its historical dizzy rates. And perhaps it was with half an eye on maintaining its earnings progression that Burton decided to scale down the Debenhams modernization programme from £250 million to £180 million over the next three years. Major refurbishments, which are seriously disruptive to sales, have been reduced in number, replaced by more "mini-modernizations" and "updates."

Burton is still showing annual earnings growth of 18 per cent, yet its shares are standing at a 20 per cent discount to



the market. This is the sort of rating accorded to companies whose earnings are flat, or falling, not to one whose growth rate has perceptibly slowed but whose earnings are still growing faster than the average for its sector.

The DTI investigation, adverse publicity about Sir Ralph Halpern, the chairman, and questions arising about the conduct of Burton's bid for Debenhams in the wake of the Guinness affair, have cast a long shadow. These worries have been overcome.

## Beazer

Brian Beazer is fighting a battle on two fronts. He is waging a £888 million takeover bid for Koppers, the US aggregates group. And he is endeavouring to win the support of the City which, judging from an analysts' meeting yesterday, is still not happy with the financing package put together to mount the bid or what might happen if the US goes into a deep recession.

But first the good news. Mr Beazer was able to unveil a fine set of half-time figures for Beazer, which has become a leading international contracting group and the country's fifth largest housebuilder. During the first six months, it made pretax profits of £42 million, a 74 per cent rise. Earnings per share rose 20 per cent to 9.05p.

All the operations, at least in this country, are doing well. The underlying buoyancy in the construction industry has fed through to all operations — housebuilding, property de-

velopment, construction and building materials.

Beazer has pushed up house completions by 12 per cent in Britain, with the property boom boosting the average house selling price from £45,887 to £55,400. Profits of the homes and property division went up from £18.2 million to £27.8 million although the much smaller US side was not as profitable as the domestic one.

In the construction division there are signs of better margins coming through throughout the country, with profits rising from £4.8 million to £5.6 million. A shortage of the right kind of staff could be the only constraint to growth.

Building materials is starting to benefit from the acquisition of Gifford-Hill, the US cement operation and the division made the strongest advance with profits up from £7.8 million to £20.4 million.

The rest of the year — and indeed well into next year — looks good for Beazer but the stock market still feels edgy about the Koppers bid although Mr Beazer went some way yesterday to dispel some of the "misconceptions".

There are risks, but the potential rewards are great. The shares, at 181p yesterday, should be held.

## Waterford

The precipitous fall in the value of the dollar forced Waterford into a restructuring that, by its own admission, had been overdue for 20 years. The treatment has been

short and sharp, with everything taken in one year rather than phased over a few years. The results were exceptional costs of £14.8 million (£12.8 million), caused by excess production costs and stock provisions and extraordinary costs of £235 million, relating to voluntary redundancy, early retirement and productivity payments offset by a £25.1 million gain on the sale of Aynsley China.

Even before the painful restructuring costs, Waterford crystal made a trading loss of £18.7 million against a previous profit of £17.3 million. Crystal sales in the US fell by 4 per cent in the first half, but could not recover in the second half, when US demand bounced back, because of supply problems caused by the restructuring. The weak dollar affected sales to American tourists in Britain and Ireland throughout the year.

Wedgwood, the recent acquisition, in for the first full year, also had to bear its share of the restructuring, shedding 986 jobs against the 1,005 redundancies at Waterford. However, it also managed to make record trading profits of £25.1 million and its factories are working flat out.

The streamlined group, which is now in shape to cope with the dollar at its present levels, is concentrating its efforts on selling more china and crystal all over the world. Dollar business still accounts for 30 per cent of group sales and the biggest opportunity remains in the US for Wedgwood china, where Waterford believes it has never been properly marketed. Waterford's crystal sales in America are twice the value of Wedgwood's sales.

Conversely, Waterford has a great deal of ground to make up in Japan.

The current year has started promisingly with Waterford's US sales 20 per cent ahead and demand for Wedgwood strong. The British Budget could persuade former high tax payers to spend some of their gains on fine china.

Waterford maintained its final dividend at 1r.68p despite the upheavals. The shares were unchanged at 73p.

# Investors on sidelines as worries continue over Wall St prospects

Investors on the London stock market were keeping an anxious eye on Wall Street, still worried by the prospect of further falls following its recent strong run.

Share prices in London made a hesitant start in the wake of the 20-point fall in the Dow Jones industrial average overnight and attempts at a rally were spoiled by another steady performance by the pound on the foreign exchanges. A firmer start to trading on Wall Street did little to reassure doubts and prices were left to drift gently lower.

As a result, investors remained entrenched on the sidelines, unwilling to commit themselves ahead of Friday's trade figures.

But brokers were keeping a stiff upper lip. They claim that the downturn remains firm and that further progress will be made over the next three weeks.

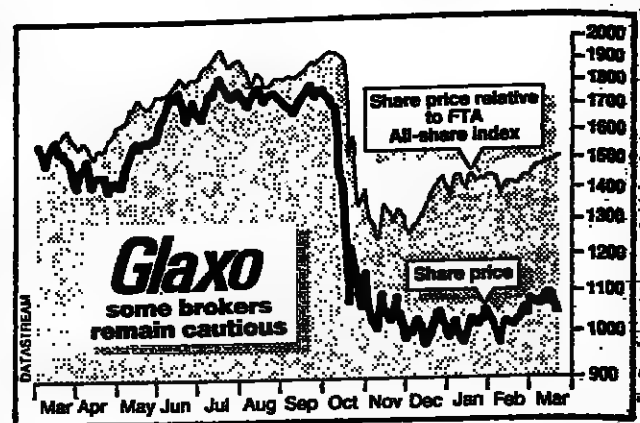
There were still plenty of situations for traders to sink their teeth into. These included an exceptionally long list of companies reporting, boasting such names as P&O, up 19p at 608p despite the threatened strike by the National Union of Seamen, Burton Group, down 7p at 254p, and Prudential Corporation, 17p lower at 864p.

But after fluctuating in narrow limits throughout the day, the FT-SE 100 was 4.3 points down at 1,836.8 by 4pm. Selling pressure was again described as light with market-makers experiencing little difficulty in mopping up available shares. By 4pm, a total of just 313 million shares had been traded on the Stock Exchange's computerized trading system (Seag).

A few selective gains in companies like P&O was enough for the narrower FT index of 30 shares to end the afternoon 1.2 points up on the day at 1,463.9.

Government securities reflected the firmer pound, closing with gains stretching to almost ½% at the longer end in thin trading.

Leading shares had a more settled appearance with ICI 3p better at £10.48, while Allied-



Lyons rose by 2p to 375p and British Aerospace hardened 1p to 376p.

But oil shares were dull, worried by the prospect of another oil price war. Analysts are still worried about the weak oil price and over-production among the Opec member states. Falls were seen

Later in the day, results from Pacific Sales Organisation, the leather goods importer, revealed impressive profits of £695,000. BZW, the broker, says the acquisitions of Westcoast and Cyprian was a good move and is looking for profits in the full year to grow from £700,000 to £2.8 million.

In Burmah, 4p to 514p, BP, 5p to 275p, the partly-paid, 2p to 77.5p, Enterprise, 7p to 340p and Shell, 11p to £10.62.

Ultramar, where Sir Ron Brierley's IEP Securities owns a 13 per cent stake, spent a volatile session. Stories circulating in the market earlier this year claimed that Premier Consolidated Oilfields had bought a 2 per cent stake after selling its holding in Tricentral. Some dealers reckon that Premier has since been adding to that holding.

But others are less enthusiastic about Ultramar. Miss Juliet Sychra, an analyst at SBCI Savory Millin, the broker, is urging clients to sell the shares. She expects limited earnings growth from the group's LNG business this year and is worried that upstream oil earnings will be depressed by the weaker dollar. She says: "Any share price

movement is likely to be driven by speculative interest."

Glaxo was again a dull market but managed to close above its worst levels of the day, restricting the fall to just 5p at £10.56. On Monday night, the company paid a visit to Citicorp Scrimgeour Vickers, the broker, which remains cautious on the short-term outlook.

Scrimgeour says that the shares look dull with margins under pressure. It could be 1991 before any pick-up is seen and as the first generation of new drugs start to filter through. But further price erosion is expected before then from competitive and government pressures.

Earlier this month, the group reported interim figures showing pretax profits climbing from £376 million to £397 million. Scrimgeour is looking for a full-year figure of £810 million. That compares with £746 million last time.

A rival, Merrill Lynch, the New York securities house, also takes a cautious view of short-term prospects, for Glaxo and expects sales growth to fall from 20 per cent to 13 per cent soon.

It looks as though American International is about to hit the takeover trail. The shares held steady at 496p after the company announced plans to enter the industrial microbiological testing market aimed at checking food, dairy and other products for bacterial contamination such as salmonella.

Michael Clark

# Record Results Again

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# Pleasurama profit advance trimmed by interest charge

By Our City Staff

Pleasurama, the casino and amusement machine operator which is fast becoming a leading force in the leisure industry, yesterday reported profits before tax for last year up from £42.3 million to £44.3 million.

A first-time interest charge of £4.4 million held back the advance in profits, despite a sharp increase in turnover from £191 million to £241 million.

Mr Nat Solomon, the chairman, said he was pleased with the outcome, which was achieved during a year when Pleasurama took steps to expand out of its traditional casino base.

He said the company is now intent on "achieving above

average growth in earnings in the future."

The shares rose 6p to 192p on the stock market.

The five London casinos, which include Maxims, the Clermont and Victoria, still remain the powerhouse of the group, although profits slipped slightly from £13.6 million to £13.4 million, reflecting a disappointing first half.

The current year has made a good start although the company is not expecting a return to the halcyon days before 1986.

The 19 provincial casinos continued to benefit from improvements and chipped in £1 million more at £6.7 million.

Pleasurama has built up a portfolio of 44 hotels comprising 3,300 bedrooms, which is becoming one of the most significant assets for the group.

Profits - including a contribution from the coach-based holidays business which carried 550,000 passengers last year - rose by £3 million to £9.3 million.

The acquisition of the Thetis Palace Hotel in Ostend, Belgium, marked Pleasurama's first move into the Continent which it believes offers "unlimited growth potential."

The group's Associated Leisure division - taking in more than 40,000 amusement machines - stepped up its contribution from £10.9 million to £11.7 million.

A number of acquisitions were made during the year and more are likely.

Pleasurama's takeover last October of President Entertainment has established a foothold in the restaurant business, helping to boost the contribution from catering and general leisure to £4.3 million compared with £3.0 million previously.

"It is our intention to expand significantly our restaurant and related leisure operations and we expect to announce several significant and exciting projects during the course of 1988," Mr Solomon said.

An increased final dividend of 4p makes a total for the year of 6p, up from 4.875p.

## Geest's profits ripen to £14m

By Colin Campbell

Geest, the bananas, tropical fruit and vegetables group in which the Kuwait Investment Office has a 15 per cent stake, may have been short of bananas in 1987 because of a drought in the Windward Islands in the first half of the year, but it was not short of cash.

Net balances rose from £600,000 to £20 million in the year ended January 2, making the group ripe for acquisitions.

Helped by a strong performance in the food preparation division, and a further advance by fresh produce, group pretax profit rose from £8.53 million to £14.1 million.

After the sale of discontinued activities, including the elimination of £32 million of sales to Fine Fare which did not contribute to profit, turnover was £391.4 million, compared with £421 million.

Pretax profits include an exceptional £1.56 million generated from the sale of land and buildings.

A final dividend of 2.1p a share makes 4p for the year, compared with the 3.2p which would have been paid for 1986 had the company been listed for the whole year.

Mr Charles Bystram, the chairman, said the growth in net surplus funds enables Geest to take advantage of growth opportunities available during 1988.

He said this year had started well, and forecast "another set of very satisfactory results for 1988".

The shares were 1p easier at 239p.

COMMENT David Brewerton

## P&O's rating offers striking good value

One of the age-old tricks practised by successful builders of vast corporate empires is in finding "situations" where the parts are worth more than the whole. Few entrepreneurs know that better than Sir Jeffrey Sterling, chairman of Peninsular and Oriental Steam Navigation Company, whose first major step down the takeover road, nearly two decades ago, was the acquisition of AW Gamage, the High Holborn department store. Gamage was worth more as a site than as a store; the management fought but could not win.

So Sir Jeffrey will be amused about, but probably not frightened of, the irony of the current market standing of P&O, which would appear to be worth more in parts than the valuation of the whole. The arithmetically neat £100 million profits increase to £275 million highlights the earnings capacity of P&O's collection of businesses, while the property revaluation draws attention to the steady growth of the value of investment property.

But if the two parts of the business were to be valued independently, they would add up to substantially more than the share price. The group is currently capitalised at some £2.25 billion. The property portfolio alone is worth, even allowing a discount, the best part of a billion pounds and after stripping out the rental income which the properties

generate, the remaining P&O interests could produce taxed profits approaching £200 million this year. Put that on an average rating and P&O looks to be undervalued by around a third. Such is the price of being a hybrid in a stock market still hooked on simplicity.

That said, P&O is hardly a sitting target. The profits increase was just above the targets of most analysts and moved the shares 16p to 605p. The house building, construction and development activities stole the show by doubling profits for the second year in succession: some slowing has to be expected this year. Service industries, incredibly brought on board a decade ago as a side issue to a property deal, are rattling along but passenger shipping, currently under the cloud of industrial action, is disappointing, probably a reflection of the Zebrugge tragedy.

In the current year, much will depend on currencies and the length of the strike. But taking neither an extremely pessimistic nor an impossibly optimistic line on both suggests that the group should ship profits of £315 million before tax, pushing earnings per share ahead by 15 per cent or so to 54p. That would leave the shares standing on a decidedly substandard rating for a group where the quality of earnings is well above average. Investors should follow the old adage and buy on the strike.

## New problem for auditors

Insurance company accounting is becoming ridiculous. The Prudential is the latest to take capital gains as well as the usual income into the results of its general (non-life) insurance business, pushing group pretax profits up £36 million to £242 million. That is as big as the profit growth over the year on the new basis, so the method is hardly a matter of detail.

Prudential has adopted its own twist. It has included both realized and unrealized gains - averaged over five years - in its divisional results for general insurance, while including only realized gains in the group figure since these alone are available for payment of dividends.

Among the field, Commercial Union and latterly Legal & General bring in realized gains, Eagle Star brings both into the BAT accounts while Royal includes a figure for gains in its accounts but not in the profit and loss account. Companies have to make decisions. It is the accountants who need to sort out the mess in consultation with the Association of British Insurers, which has no guidelines. After their embarrassment over the big banks' accounts, you would think the auditors might be keener to take the initiative.

The market was annoyed that the Pru, unlike Legal & General, had given it no

warning of the change. But the 23p fall in the Pru's share price to 858p yesterday reflected disappointment over the sluggish growth in profits from the dominant life side of the business, up less than 6 per cent to £154 million. The Pru is being energetic at switching to the new types of business through its Prudential Holborn division, but it is hard to replicate the dominance of the old industrial business and turn such a big ship quickly. The Holborn side showed a loss after special £6 million transfer to reserves to meet extra expenses (but only £500,000 for Aids).

On a crude comparison, life premium income was actually down, excluding Jackson, the American acquisition. But this partly reflects sterling strength and the ending of an unprofitable Mercantile & General Reinsurance contract. Business growth is much better than the gross figures suggest. M&G will bear the brunt of Aids provisions (£170 million of provisions over two years), but this does not yet seem to be a threat.

Meanwhile, being an old-established company has its virtues, not least in recoveries of pre-1982 capital gains tax after the Budget. Alan Curtis of BZW expects the Pru to deliver a more straightforward 20 per cent gain in earnings and 15 per cent higher dividend for 1988.

## MBS bid to raise £21.5m

By Our City Staff

MBS, with a gearing level of 114 per cent at December 31, is to raise £21.5 million net via a placing, with clawback provisions, to redress its balance sheet and allow it to fund expansions.

The microcomputer distribution group, is placing 29.8 million shares at 75p each, and ordinary shareholders can subscribe on the basis of two for five.

Loan stockholders may apply on the basis of 31 new shares for every £100 of loan stock held. After the placing, MBS's gearing will be eliminated.

MBS, coming out of two years of reconstruction, achieved pretax profits of £3.15 million in the year ended December, compared with a restated £1.59 million previously, on a turnover which rose from £106.8 million to £136.1 million. The dividend is doubled, to 1p a share.

There are extraordinary items totalling £1.21 million taken below the profits line and primarily associated with reorganization costs and a write-down on shares bought in an unidentified target company whose market value has fallen since Black Monday.

Mr Owen Williams, the chairman, says the group has performed strongly in the first quarter of the current year, and the board is confident of prospects for the year as a whole. MBS is now well placed to undertake further substantial expansion, he adds. The shares were unchanged at 83p.



Focus on Koppers: Brian Beazer who attacked 'misconceptions' about hiding borrowings

## Beazer hits out at bid critics

Mr Brian Beazer, chairman of the Beazer housebuilding and construction group, yesterday hit out at suggestions that he had set up a complex financial package to bid for Koppers, the US aggregates group, in order to hide the borrowings from his own balance sheet.

Mr Beazer, who was reporting a big jump in half-time profits for his group, reacted sharply to what he called "misconceptions" arising out

of the £888 million takeover bid.

He said the bulk of the borrowings raised to fund it were not guaranteed by Beazer and would never be unless the board wanted to do so.

The financing scheme, whereby the bid is mounted through a 49 per cent-owned associate company, BNS, was intended to protect shareholders from having to fund the

takeover. "There is no attempt to hide the figures," he said.

Mr Beazer said he had received no response from the Koppers chairman, Mr Charles Pullin, who had been told at the weekend that Beazer intended to raise its terms from \$45 to \$56 a share.

Mr Beazer reported pretax profits of £42 million for the first half of the year, a rise of 74 per cent. *Times*, page 26

## Oriflame in £43m sale of jewellery chain

By Alison Eadie

Oriflame International, the Swedish-based, direct-selling cosmetics and retail jewellery group, is selling its British Goldsmiths' jewellery chain for £43 million to a consortium led by Goldsmiths' management.

Goldsmiths was acquired a year ago for £42 million and its hotel and insurance divisions were sold last summer for £35 million.

Oriflame will repay to Goldsmiths £13 million of inter-company debt.

The sale price represents £8 million more than estimated net assets.

Oriflame will use the sale proceeds to expand the cosmetics direct sales operations into new markets worldwide, particularly in the Far East.

It will also establish a new mail order idea marketing another brand of cosmetics called "Vevay," which has been developed and successfully tested by the company over the past two years.

## Stanhope profits rise to £1.3m at half time

By Maria Scott

Stanhope Properties, the property development company which came to the Unlisted Securities Market last October, raised pretax profits in the six months to December by 76 per cent to £1.3 million.

About a quarter of this - £328,000 - came from interest earned on money drawn in from the flotation, a tender offer which was 11 times subscribed.

Stanhope repeated that its main aim was to increase the value of net tangible assets. At

this stage in the company's development, this was not reflected in the profit and loss account.

In line with its strategy and as forecast at the time of the flotation, there is no interim dividend.

Activity since the end of the half year includes the acquisition of a long leasehold interest in 1 London Wall, which has been let short term to the Stock Exchange, pending planning consent for redevelopment.

## New role for the Duchess

Perhaps it is just as well that the Duchess of York has given up her job in publishing - for, in addition to her royal duties, she is now about to have bestowed upon her the "duty" to "burn bad books". Next week she is, I hear, being enrolled as an honorary freeman of one of the City's historic livery companies, the Worshipful Company of Stationers and Newspaper Makers, which will apparently bestow upon her the aforementioned duty. Her enrolment is a rare honour, bringing the total number of honorary freemen of the Company to just three - the other two being the Prince of Wales and Sir Edward Pickering, former chairman of Mirror Newspapers, one-time editor of the *Daily Express*, and now vice-chairman of Times Newspapers. "We invited her because she used to be employed in publishing and she has supported us in the past," says Company spokesman Dr Ingram Lenton. "We don't burn books any longer, I'm afraid, but she will have to go through a rather old-fashioned ceremony, and then she and Prince Andrew will dine with members of the Worshipful Company's Court." Dr Lenton, who retired as chairman of Bowater last year, does not allow the Company to take up too much of his time, however. In the past year he has accepted seats on no fewer than six boards, including the Crown Agents and fully-quoted Chapman Industries. "You're too young at 60 to

## THE TIMES CITY DIARY

### Parnes, making cents

How are the mighty fallen. Tony "The Animal" Parnes, who not so long ago pocketed millions each year from his investments in British industry, has had to adjust to a radically different lifestyle in Los Angeles' Terminal Island. Parnes may have won jail, Parnes may have won himself many friends among his fellow pre-trial inmates by advising them on their own investments, but the prison authorities see his stock-broking skills as being of little

hang up your boots for ever," he tells me. Continuing the sporting analogy, he adds: "It is a bit like when you give up rugby - you do not stop altogether, you take up something like golf instead."



"The City is so quiet you could hear a bank rate drop"

## Dead line

The week's least convincing excuse has come from Dumo Oroubo, the head of public relations for Nigeria's National Petroleum Corporation, who had to explain why the Opec president and Nigerian oil minister, had cancelled a press conference on how to deal with the organization's oil price crisis at a few minutes' notice. "This became necessary because of other engagements that required priority attention," Oroubo's statement read. To destroy any remaining credibility, he added that "a new date, time and venue will be announced and communicated to the media, as soon as a decision is reached". Thereafter, the oil price, on which Nigeria's economy and standard of living depend, fell by 2½ per cent.

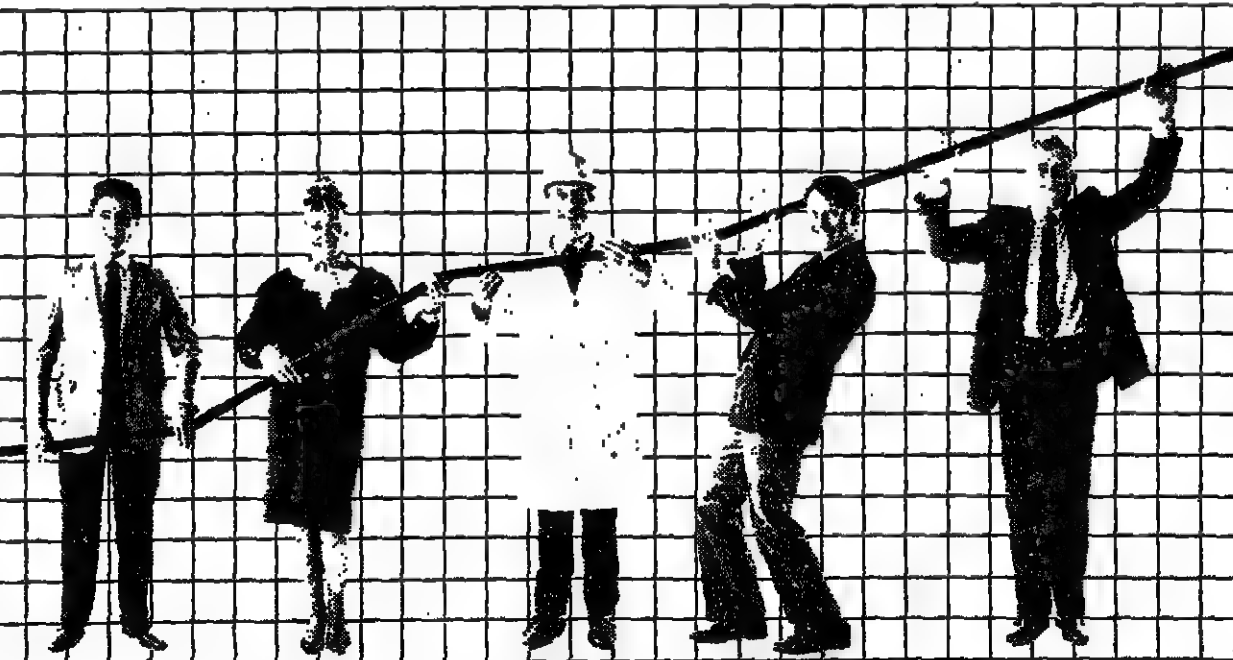
## Stevenson rockets

Kleinwort Grieson's new building team, Jamie Stevenson and Andrew Bell, goes into operation tomorrow, having spent the past three months in quarantine after resigning from Wood Mackenzie. Stevenson, who moved into the City a couple of years ago, has soared into the top three in surveys of building sector analysts. Indeed, in last month's Consensus Research survey, his position matched that of established industry guru, Angus Phaure. Ironically, Phaure, from County NatWest, would have been working alongside Stevenson had not the latter chosen to move on. The team's re-entry has come right in the thick of the sector's reporting season and, lest clients forget that they are back, two hefty directories will, I am told, be landing on institutional desks within the next 48 hours. One, entitled *The New Faces of Building in Britain* is a company-orientated review of the building materials sector, with industry projections for this year and next. The other will detail what to expect by way of results from those companies which have yet to reveal their figures.

● Ivan Boesky, who will begin his three-year jail sentence in California tomorrow, is also being haunted by the dreaded IRS. He and Seena, his wife, are due to appear in the US tax court in May to defend charges of not paying \$591,477 (£324,000) in taxes in 1977.

Carol Leonard

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1997, 1998, 1999, 2000, 2001, 2002, 2003, 2004, 2005, 2006, 2007, 2008, 2009, 2010, 2011, 2012, 2013, 2014, 2015, 2016, 2017, 2018, 2019, 2020, 2021, 2022, 2023, 2024, 2025, 2026, 2027, 2028, 2029, 2030, 2031, 2032, 2033, 2034, 2035, 2036, 2037, 2038, 2039, 2040, 2041, 2042, 2043, 2044, 2045, 2046, 2047, 2048, 2049, 2050, 2051, 2052, 2053, 2054, 2055, 2056, 2057, 2058, 2059, 2060, 2061, 2062, 2063, 2064, 2065, 2066, 2067, 2068, 2069, 2070, 2071, 2072, 2073, 2074, 2075, 2076, 2077, 2078, 2079, 2080, 2081, 2082, 2083, 2084, 2085, 2086, 2087, 2088, 2089, 2090, 2091, 2092, 2093, 2094, 2095, 2096, 2097, 2098, 2099, 2100, 2101, 2102, 2103, 2104, 2105, 2106, 2107, 2108, 2109, 2110, 2111, 2112, 2113, 2114, 2115, 2116, 2117, 2118, 2119, 2120, 2121, 2122, 2123, 2124, 2125, 2126, 2127, 2128, 2129, 2130, 2131, 2132, 2133, 2134, 2135, 2136, 2137, 2138, 2139, 2140, 2141, 2142, 2143, 2144, 2145, 2146, 2147, 2148, 2149, 2150, 2151, 2152, 2153, 2154, 2155, 2156, 2157, 2158, 2159, 2160, 2161, 2162, 2163, 2164, 2165, 2166, 2167, 2168, 2169, 2170, 2171, 2172, 2173, 2174, 2175, 2176, 2177, 2178, 2179, 2180, 2181, 2182, 2183, 2184, 2185, 2186, 2187, 2188, 2189, 2190, 2191, 2192, 2193, 2194, 2195, 2196, 2197, 2198, 2199, 2200, 2201, 2202, 2203, 2204, 2205, 2206, 2207, 2208, 2209, 2210, 2211, 2212, 2213, 2214, 2215, 2216, 2217, 2218, 2219, 2220, 2221, 2222, 2223, 2224, 2225, 2226, 2227, 2228, 2229, 2230, 2231, 2232, 2233, 2234, 2235, 2236, 2237, 2238, 2239, 2240, 2241, 2242, 2243, 2244, 2245, 2246, 2247, 2248, 2249, 2250, 2251, 2252, 2253, 2254, 2255, 2256, 2257, 2258, 2259, 2260, 2261, 2262, 2263, 2264, 2265, 2266, 2267, 2268, 2269, 2270, 2271, 2272, 2273, 2274, 2275, 2276, 2277, 2278, 2279, 2280, 2281, 2282, 2283, 2284, 2285, 2286, 2287, 2288, 2289, 2290, 2291, 2292, 2293, 2294, 2295, 2296, 2297, 2298, 2299, 2300, 2301, 2302, 2303, 2304, 2305, 2306, 2307, 2308, 2309, 2310, 2311, 2312, 2313, 2314, 2315, 2316, 2317, 2318, 2319, 2320, 2321, 2322, 2323, 2324, 2325, 2326, 2327, 2328, 2329, 2330, 2331, 2332, 2333, 2334, 2335, 2336, 2337, 2338, 2339, 2340, 2341, 2342, 2343, 2344, 2345, 2346, 2347, 2348, 2349, 2350, 2351, 2352, 2353, 2354, 2355, 2356, 2357, 2358, 2359, 2360, 2361, 2362, 2363, 2364, 2365, 2366, 2367, 2368, 2369, 2370, 2371, 2372, 2373, 2374, 2375, 2376, 2377, 2378, 2379, 2380, 2381, 2382, 2383, 2384, 2385, 2386, 2387, 2388, 2389, 2390, 2391, 2392, 2393, 2394, 2395, 2396, 2397, 2398, 2399, 2400, 2401, 2402, 2403, 2404, 2405, 2406, 2407, 2408, 2409, 2410, 2411, 2412, 2413, 2414, 2415, 2416, 2417, 2418, 2419, 2420, 2421, 2422, 2423, 2424, 2425, 2426, 2427, 2428, 2429, 2430, 2431, 2432, 2433, 2434, 2435, 2436, 2437, 2438, 2439, 2440, 2441, 2442, 2443, 2444, 2445, 2446, 2447, 2448, 2449, 2450, 2451, 2452, 2453, 2454, 2455, 2456, 2457, 2458, 2459, 2460, 2461, 2462, 2463, 2464, 2465, 2466, 2467, 2468, 2469, 2470, 2471, 2472, 2473, 2474, 2475, 2476, 2477, 2478, 2479, 2480, 2481, 2482, 2483, 2484, 2485, 2486, 2487, 2488, 2489, 2490, 2491, 2492, 2493, 2494, 2495, 2496, 2497, 2498, 2499, 2500, 2501, 2502, 2503, 2504, 2505, 2506, 2507, 2508, 2509, 2510, 2511, 2512, 2513, 2514, 2515, 2516, 2517, 2518, 2519, 2520, 2521, 2522, 2523, 2524, 2525, 2526, 2527, 2528, 2529, 2530, 2531, 2532, 2533, 2534, 2535, 2536, 2537, 2538, 2539, 2540, 2541, 2542, 2543, 2544, 2545, 2546, 2547, 2548, 2549, 2550, 2551, 2552, 2553, 2554, 2555, 2556, 2557, 2558, 2559, 2560, 2561, 2562, 2563, 2564, 2565, 2566, 2567, 2568, 2569, 2570, 2571, 2572, 2573, 2574, 2575, 2576, 2577, 2578, 2579, 2580, 2581, 2582, 2583, 2584, 2585, 2586, 2587, 2588, 2589, 2590, 2591, 2592, 2593, 2594, 2595, 2596, 2597, 2598, 2599, 2600, 2601, 2602, 2603, 2604, 2605, 2606, 2607, 2608, 2609, 2610, 2611, 2612, 2613, 2614, 2615, 2616, 2617, 2618, 2619, 2620, 2621, 2622, 2623, 2624, 2625, 2626, 2627, 2628, 2629, 2630, 2631, 2632, 2633, 2634, 2635, 2636, 2637, 2638, 2639, 2640, 2641, 2642, 2643, 2644, 2645, 2646, 2647, 2648, 2649, 2650, 2651, 2652, 2653, 2654, 2655, 2656, 2657, 2658, 2659, 2660, 2661, 2662, 2663, 2664, 2665, 2666, 2667, 2668, 2669, 2670, 2671, 2672, 2673, 2674, 2675, 2676, 2677, 2678, 26



**The prices in this section refer to Monday's trading**

## FOREIGN EXCHANGES

1987/88		Company	Price		Change	Gross div p	Yld %	P/E
High	Low		Bid	Offer				
88	42	Sabco	77	72	+1	3.0	4.0	36.4
228	78	Standard Metal	77	74	-1	3.0	4.0	36.4

[illegible]

THIRD MARKET									
12	13	14	15	16	17	18	19	20	21
485	155	160	165	170	165	160	155	150	145
155	160	165	170	165	160	155	150	145	140
160	165	170	175	170	165	160	155	150	145
165	170	175	180	175	170	165	160	155	150
170	175	180	185	180	175	170	165	160	155
175	180	185	190	185	180	175	170	165	160
180	185	190	195	190	185	180	175	170	165
185	190	195	200	195	190	185	180	175	170
190	195	200	205	200	195	190	185	180	175
195	200	205	210	205	200	195	190	185	180
200	205	210	215	210	205	200	195	190	185
205	210	215	220	215	210	205	200	195	190
210	215	220	225	220	215	210	205	200	195
215	220	225	230	225	220	215	210	205	200
220	225	230	235	230	225	220	215	210	205
225	230	235	240	235	230	225	220	215	210
230	235	240	245	240	235	230	225	220	215
235	240	245	250	245	240	235	230	225	220
240	245	250	255	250	245	240	235	230	225
245	250	255	260	255	250	245	240	235	230
250	255	260	265	260	255	250	245	240	235
255	260	265	270	265	260	255	250	245	240
260	265	270	275	270	265	260	255	250	245
265	270	275	280	275	270	265	260	255	250
270	275	280	285	280	275	270	265	260	255
275	280	285	290	285	280	275	270	265	260
280	285	290	295	290	285	280	275	270	265
285	290	295	300	295	290	285	280	275	270
290	295	300	305	300	295	290	285	280	275
295	300	305	310	305	300	295	290	285	280
300	305	310	315	310	305	300	295	290	285
305	310	315	320	315	310	305	300	295	290
310	315	320	325	320	315	310	305	300	295
315	320	325	330	325	320	315	310	305	300
320	325	330	335	330	325	320	315	310	305
325	330	335	340	335	330	325	320	315	310
330	335	340	345	340	335	330	325	320	315
335	340	345	350	345	340	335	330	325	320
340	345	350	355	350	345	340	335	330	325
345	350	355	360	355	350	345	340	335	330
350	355	360	365	360	355	350	345	340	335

Sterling index for March with 1975 was up at 77.1 (day's range 77.0-77.1).				
STERLING SPOT AND FORWARD RATES				
Market rates for March 22				
	Rate	Close	1 month	3 month
New York	1.8275-1.8315	1.8305-1.8315	0.81-0.26p	0.79-0.74p
Moscow	2.2760-2.2851	2.2817-2.2848	0.09-0.10p	0.06-0.10p
London	8.4625-8.4658	8.4770-8.4800	1p-1 1/2p	1p-1 1/2p
Brussels	54.47-54.53	54.76-54.83	24-26p	30-30p
Frankfurt	1.8699-1.8699	1.8779-1.8799	1p-1 1/2p	1p-2 1/2p
Paris	1.7850-1.7850	1.7900-1.7900	1p-1 1/2p	1p-1 1/2p
Comptoir	3.0889-3.0899	3.0963-3.0969	1p-1 1/2p	4p-3 1/2p
Amsterdam	2.0175-2.0175	2.0275-2.0275	1p-1 1/2p	1p-1 1/2p
Liban	251.65-252.94	252.26-253.11	8p-10p	24-40p
Beirut	216.00-216.00	217.40-217.40	2p-2 1/2p	2p-2 1/2p
Moscow	228.62-229.79	229.22-229.79	1-8d	10-15d
Oslo	11.6268-11.6311	11.6676-11.6683	4d-8d	18-18 1/2p
Stockholm	10.5370-10.5400	10.5220-10.5220	1p-1 1/2p	1p-1 1/2p
Stockholm	10.3216-10.3494	10.5370-10.5400	4p-1 1/2p	2d-3 1/2p
Tokyo	232.46-232.94	232.30-232.81	1p-2 1/2p	2p-2 1/2p
Osaka	21.00-21.00	21.00-21.00	1p-1 1/2p	1p-1 1/2p
Zurich	2.5352-2.5352	2.5360-2.5362	1p-1 1/2p	4p-4p

OTHER STERLING RATES	
Argentina austral*	11,3913-11,4930
Australia dollar	2.4705-2.4727
Bahian dollar	800.50-800.50
Brazil cruzeiro	200.50-200.50
Ceylon pound	0.82-0.83
Guinea guinea	7.4125-7.4225
Guinea guinea	24.25-24.25
Hong Kong dollar	14.2688-14.2688
Indian rupee	37.71-37.71
Kuwait Kuwait KD	2.00-2.00
Malaysia dollar	4.7063-4.7101
Malaysia dollar	2.75-2.75
New Zealand dollar	2.75-2.75
Saudi Arabian riyal	6.05-6.05
Seychelles dollar	3.6633-3.6671
Sri Lanka rand (R)	3.9067-3.9175
Sri Lanka rand (com)	3.9067-3.9175
U.A.R. diem	8.0705-8.0743

Premium = pr. Discount = da.		DOLLAR SPOT RATES		Euro and Barclays Bank, LONDON	
Inland	1.5765-1.5780	Denmark	6.5015-6.5065	Italy	1253.5-1254.5
Singapore	2.0180-2.0170	W Germany	1.8943-1.8950	Belgium (Com)	35.40-35.45
Algeria	2.7370-2.7370	Switzerland	1.2890-1.2910	Hong Kong	7.8045-7.8055
Australia	1.3222-1.3212	Netherlands	1.6555-1.6560	Spain	138.50-138.60
Canada	1.2480-1.2470	France	5.5750-5.7600	Sweden	11.90-11.91
India	5.5810-5.5800	Japan	127.30-127.40	Switzerland	11.50-11.51
Norway	6.5700-6.5710				

FINANCE MARKETS									
Base Rates 5% Clearing Banks 5% Finance Hise 5%									
Overnight Market Loans									
Discount High 6% Low 6 Week fixed: 8 1/2									
Treasury Bills (Discount %)									
3 months	5 1/2	3 months	5 1/2	3 months	5 1/2	3 months	5 1/2	3 months	5 1/2
6 months	5 1/2	3 months	5 1/2	3 months	5 1/2	3 months	5 1/2	3 months	5 1/2
9 months	5 1/2	3 months	5 1/2	3 months	5 1/2	3 months	5 1/2	3 months	5 1/2
12 months	5 1/2	3 months	5 1/2	3 months	5 1/2	3 months	5 1/2	3 months	5 1/2
Prime Bank Bills (Discount %)									
1 month	8 1/2	3 months	8 1/2	3 months	8 1/2	3 months	8 1/2	3 months	8 1/2
6 months	8 1/2	3 months	8 1/2	3 months	8 1/2	3 months	8 1/2	3 months	8 1/2
9 months	8 1/2	3 months	8 1/2	3 months	8 1/2	3 months	8 1/2	3 months	8 1/2
12 months	8 1/2	3 months	8 1/2	3 months	8 1/2	3 months	8 1/2	3 months	8 1/2
Treasury Bills (Discount %)									
1 month	9	3 months	9 1/2	3 months	9 1/2	3 months	9 1/2	3 months	9 1/2
6 months	9 1/2	3 months	9 1/2	3 months	9 1/2	3 months	9 1/2	3 months	9 1/2
Interbank (%), Overnight open 8 1/2 close 5 1/2									
1 month	5 1/2	3 months	5 1/2	3 months	5 1/2	3 months	5 1/2	3 months	5 1/2
6 months	5 1/2	3 months	5 1/2	3 months	5 1/2	3 months	5 1/2	3 months	5 1/2
9 months	5 1/2	3 months	5 1/2	3 months	5 1/2	3 months	5 1/2	3 months	5 1/2
12 months	5 1/2	3 months	5 1/2	3 months	5 1/2	3 months	5 1/2	3 months	5 1/2
Local Authority Deposits (%)									
2 day	8 1/2	7 day	8 1/2	1 month	8 1/2	3 months	8 1/2	3 months	8 1/2
6 months	8 1/2	3 months	8 1/2	3 months	8 1/2	3 months	8 1/2	3 months	8 1/2
Local Authority Bonds (%)									
1 month	8 1/2	3 months	8 1/2	3 months	8 1/2	3 months	8 1/2	3 months	8 1/2
6 months	8 1/2	3 months	8 1/2	3 months	8 1/2	3 months	8 1/2	3 months	8 1/2
9 months	8 1/2	3 months	8 1/2	3 months	8 1/2	3 months	8 1/2	3 months	8 1/2
12 months	8 1/2	3 months	8 1/2	3 months	8 1/2	3 months	8 1/2	3 months	8 1/2

- GOLD

**BULLION:**  
Open: \$450.25-450.75 Close: \$448.00-448.50  
High: \$450.75-450.75 Low: \$447.00-447.50

COINS		Per coin (Ex VAT)
Britannia	\$461.50-469.50 (\$226.25-235.25)	
Kruggerand	\$448.75-449.75 (\$234.00-240.00)	
Gold Proof	\$491.50-495.50 (\$252.52-255.25)	
American Eagle	\$501.50-498.50 (\$255.25-252.25)	
New Southwicks	\$516.50 (\$265.00)	
Gold Bullion	\$105.00-107.00 (\$57.50-58.50)	
Platinum	\$235.50 (\$126.50)	
White Bullion	\$6.45-6.65 (\$3.57-3.75)	
Silver	\$5.45-5.65 (\$3.15/29-3.25/25)	

**Monday's weak US stock spilled over into a nervous oil market**  
As Friday capped its rally with a record intraday price conference, the heavy and prices eased further. Products prices tumble on the heels of the stock market.

CRUDE OIL/Refinedness (\$/BBL FOB)		GAS OIL	
Brent Price	15.05	30	Jun
15 day May	15.05	30	May
15 day Jun	15.15	30	Jun
WTI May	16.25	50	Aug

**PRODUCTS May/June \$/BBL**

Spot Crude Oil Cons - Premium		GAS OIL	
Crack	15	157-186	1
Gasoline EEC	-4	134-136	0
15 day Jun	-4	134-136	0
15 day Jul	-4	134-136	0
15 day Aug	-4	134-136	0
15 day Sep	-4	134-136	0
15 day Oct	-4	134-136	0
15 day Nov	-4	134-136	0
15 day Dec	-4	134-136	0
15 day Jan	-4	134-136	0
15 day Feb	-4	134-136	0
15 day Mar	-4	134-136	0
15 day Apr	-4	134-136	0
15 day May	-4	134-136	0
15 day Jun	-4	134-136	0
15 day Jul	-4	134-136	0
15 day Aug	-4	134-136	0
15 day Sep	-4	134-136	0
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## LONDON FINANCIAL FUTUR

Open					Open				
	High	Low	Close	Vol		High	Low	Close	Vol
<b>Three Month Eurodollar</b>					<b>US Treasury Bond</b>				
Jun 81	91.51	91.47	91.47	92	Jun 81	92.47	92.47	92.47	92
Jul 81	91.51	91.47	91.47	92	Jul 81	92.47	92.47	92.47	92
Aug 81	91.51	91.47	91.47	92	Aug 81	92.47	92.47	92.47	92
Sep 81	91.51	91.47	91.47	92	Sep 81	92.47	92.47	92.47	92
Oct 81	91.51	91.47	91.47	92	Oct 81	92.47	92.47	92.47	92
Nov 81	91.51	91.47	91.47	92	Nov 81	92.47	92.47	92.47	92
Dec 81	91.51	91.47	91.47	92	Dec 81	92.47	92.47	92.47	92
Jan 82	91.51	91.47	91.47	92	Jan 82	92.47	92.47	92.47	92
Feb 82	91.51	91.47	91.47	92	Feb 82	92.47	92.47	92.47	92
Mar 82	91.51	91.47	91.47	92	Mar 82	92.47	92.47	92.47	92
Apr 82	91.51	91.47	91.47	92	Apr 82	92.47	92.47	92.47	92
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Jan 84	91.51	91.47	91.47	92	Jan 84	92.47	92.47	92.47	92
Feb 84	91.51	91.47	91.47	92	Feb 84	92.47	92.47	92.47	92
Mar 84	91.51	91.47	91.47	92	Mar 84	92.47	92.47	92.47	92
Apr 84	91.51	91.47	91.47	92	Apr 84	92.47	92.47	92.47	92
May 84	91.51	91.47	91.47	92	May 84	92.47	92.47	92.47	92
Jun 84					Jun 84	92.47	92.47	92.47	92

## COMMODITIES

LONDON FOX				LONDON METAL EXCHANGE			
trade market,	COCOA	G W Joyance	Mar 93-94	Official prices	Various previous day	Rundell Woff	
the bulk lot	Mar 90-95	Mar 93-94	Mar 90-95	(£/tonne)			
and unit	Mar 90-95	Mar 90-95	Mar 90-95	Copper Gde A	1260.0-1269.0	£/cmt	Vol
and unit	Mar 90-95	Mar 90-95	Mar 90-95	Copper Gde B	1170.0-1184.0		156700
	Mar 90-95	Mar 90-95	Mar 90-95	Copper Stand	1228.0-1230.0		1170.0-1184.0
	Mar 90-95	Mar 90-95	Mar 90-95	Aluminium Gde A	1260.0-1269.0		156700
	Mar 90-95	Mar 90-95	Mar 90-95	Aluminium Gde B	1170.0-1184.0		156700
	Mar 90-95	Mar 90-95	Mar 90-95	Aluminium Stand	1228.0-1230.0		1170.0-1184.0
	Mar 90-95	Mar 90-95	Mar 90-95	Aluminium Gde C	1260.0-1269.0		156700
	Mar 90-95	Mar 90-95	Mar 90-95	Aluminium Gde D	1170.0-1184.0		156700
	Mar 90-95	Mar 90-95	Mar 90-95	Aluminium Gde E	1260.0-1269.0		156700
	Mar 90-95	Mar 90-95	Mar 90-95	Aluminium Gde F	1170.0-1184.0		156700
	Mar 90-95	Mar 90-95	Mar 90-95	Aluminium Gde G	1260.0-1269.0		156700
	Mar 90-95	Mar 90-95	Mar 90-95	Aluminium Gde H	1170.0-1184.0		156700
	Mar 90-95	Mar 90-95	Mar 90-95	Aluminium Gde I	1260.0-1269.0		156700
	Mar 90-95	Mar 90-95	Mar 90-95	Aluminium Gde J	1170.0-1184.0		156700
	Mar 90-95	Mar 90-95	Mar 90-95	Aluminium Gde K	1260.0-1269.0		156700
	Mar 90-95	Mar 90-95	Mar 90-95	Aluminium Gde L	1170.0-1184.0		156700
	Mar 90-95	Mar 90-95	Mar 90-95	Aluminium Gde M	1260.0-1269.0		156700
	Mar 90-95	Mar 90-95	Mar 90-95	Aluminium Gde N	1170.0-1184.0		156700
	Mar 90-95	Mar 90-95	Mar 90-95	Aluminium Gde O	1260.0-1269.0		156700
	Mar 90-95	Mar 90-95	Mar 90-95	Aluminium Gde P	1170.0-1184.0		156700
	Mar 90-95	Mar 90-95	Mar 90-95	Aluminium Gde Q	1260.0-1269.0		156700
	Mar 90-95	Mar 90-95	Mar 90-95	Aluminium Gde R	1170.0-1184.0		156700
	Mar 90-95	Mar 90-95	Mar 90-95	Aluminium Gde S	1260.0-1269.0		156700
	Mar 90-95	Mar 90-95	Mar 90-95	Aluminium Gde T	1170.0-1184.0		156700
	Mar 90-95	Mar 90-95	Mar 90-95	Aluminium Gde U	1260.0-1269.0		156700
	Mar 90-95	Mar 90-95	Mar 90-95	Aluminium Gde V	1170.0-1184.0		156700
	Mar 90-95	Mar 90-95	Mar 90-95	Aluminium Gde W	1260.0-1269.0		156700
	Mar 90-95	Mar 90-95	Mar 90-95	Aluminium Gde X	1170.0-1184.0		156700
	Mar 90-95	Mar 90-95	Mar 90-95	Aluminium Gde Y	1260.0-1269.0		156700
	Mar 90-95	Mar 90-95	Mar 90-95	Aluminium Gde Z	1170.0-1184.0		156700
	Mar 90-95	Mar 90-95	Mar 90-95	Aluminium Gde AA	1260.0-1269.0		156700
	Mar 90-95	Mar 90-95	Mar 90-95	Aluminium Gde AB	1170.0-1184.0		156700
	Mar 90-95	Mar 90-95	Mar 90-95	Aluminium Gde AC	1260.0-1269.0		156700
	Mar 90-95	Mar 90-95	Mar 90-95	Aluminium Gde AD	1170.0-1184.0		156700
	Mar 90-95	Mar 90-95	Mar 90-95	Aluminium Gde AE	1260.0-1269.0		156700
	Mar 90-95	Mar 90-95	Mar 90-95	Aluminium Gde AF	1170.0-1184.0		156700
	Mar 90-95	Mar 90-95	Mar 90-95	Aluminium Gde AG	1260.0-1269.0		156700
	Mar 90-95	Mar 90-95	Mar 90-95	Aluminium Gde AH	1170.0-1184.0		156700
	Mar 90-95	Mar 90-95	Mar 90-95	Aluminium Gde AI	1260.0-1269.0		156700
	Mar 90-95	Mar 90-95	Mar 90-95	Aluminium Gde AJ	1170.0-1184.0		156700
	Mar 90-95	Mar 90-95	Mar 90-95	Aluminium Gde AK	1260.0-1269.0		156700
	Mar 90-95	Mar 90-95	Mar 90-95	Aluminium Gde AL	1170.0-1184.0		156700
	Mar 90-95	Mar 90-95	Mar 90-95	Aluminium Gde AM	1260.0-1269.0		15670

HEAD OFFICE



NORTHERN CYPRUS

FOCUS

A SPECIAL REPORT

# The other Cyprus looks outwards

The Turkish Cypriots are ostracized by much of the world. But the north of the island has ambitious plans for the future, reports Peter Strafford

Cyprus, one of the most beautiful islands in the Mediterranean, with a history stretching back thousands of years, is today divided into two parts, with a UN peace-keeping force deployed in between.

Perhaps surprisingly, one of the main impressions made by the north is its air of normality. The Turks in Northern Cyprus, like the Greeks in the south, had their lives badly disrupted by the upheavals of the 1960s and 1970s; and to a great extent they have been cut off from the rest of the world, recognized as they are only by Turkey.

But they have done much to rebuild their economy and, though the north does not have the obvious prosperity of the south, progress has been made and confident plans are being laid for the future.

Flights arrive at Ercan, the small, modern airport built north-east of Nicosia, which is capable, like the second airport at Gecitkale, of taking aircraft of any size. From there good, if sometimes narrow roads lead into Nicosia and to the other two main towns, Famagusta and Kyrenia.

In the towns, and particularly in Nicosia — the northern sector of which is seen as the capital of Northern Cyprus — there is much that is shabby, or even in ruins. But there is also a great deal of new building, particularly on the outskirts, where blocks of flats, office buildings and factories are springing up.

Outside Famagusta is the 50-acre campus of the University of the Eastern Mediterranean, first founded as the Higher Technological Institute and given university status in 1985. Its language of instruction is English,

and it attracts students not only from Turkey, but from other countries in the Middle East and Africa.

With 168,000 inhabitants, the Turkish Republic of Northern Cyprus, as it styles itself, has its capital in the Turkish quarter of Nicosia, a government, parliament, law courts (still using English law as a basis), political parties, press, radio and television.

It prides itself on its low crime rate, and, since it plans to make tourism the mainstay of its economy in the future, backed by agriculture and some light industry, it hopes to draw advantages from the fact that it is relatively undeveloped.

The lack of development means that it is unspoilt, with empty beaches along its very beautiful coastline. It also has some of the most spectacular historical and archaeological sites in Cyprus, ranging from the Graeco-Roman ruins at Salamis to mountain-top Crusader castles and the exquisite ruined abbey at Bellapais.

But economics and politics are not easily kept apart in Northern Cyprus, and it is not possible to avoid reminders of the more turbulent past.

As Señor Oscar Camillon, the UN negotiator, begins a new round of talks in search of a settlement in Cyprus — he has already seen the newly elected President George Vasilou for the Greek Cypriots and President Rauf Denktas for the Turkish Cypriots — he has to take into account the strong feelings on both sides.

In Turkish Nicosia he was given the basic Turkish Cypriot view: that the division of the island, for which they and the troops from the Turkish mainland are gen-



Cyprus contrasts: outside the Selimiye mosque in Nicosia (formerly St Sophia cathedral), and Bellapais Abbey

erally blamed, was not fundamentally their doing at all.

In practical terms, the division was caused by the events of the summer of 1974, when Turkish troops landed in the north of Cyprus, and eventually established a line across the island, followed by an exchange of populations in 1975.

But in the view of the Turkish Cypriots, this was a legitimate reaction, sanctioned by treaty, to the coup, inspired by the military regime in Athens, which was designed to pave the way to union of Cyprus with Greece; and, on the longer view, to the pressures they had undergone over many years from their Greek Cypriot neighbours.

These pressures had begun nearly 20 years before with the foundation of Eoka, the terrorist

## An unspoilt land steeped in history

organization dedicated to *enosis*, or the union of Cyprus with Greece. They had been intensified in the period after 1963 when the Turkish Cypriots were virtually confined to a number of enclaves and unable to lead normal lives.

For the Turkish Cypriots, roughly one in five of the island's population, union with Greece was and is anathema.

Today, as a result of the division of the island, the dominant feeling among Turkish Cypriots, at least those who still remember the years

from 1955 to 1974, is one of relief that they are now physically safe. The Turkish troops, discreet but plainly alert and visible in the countryside, are seen as liberators.

It is freely admitted that, partly as a result of the boycott orchestrated by the Greek Cypriots, the Turkish Cypriots are doing less well economically than the south. But physical security counts for more than financial well-being, and it would take a great deal to persuade any Turkish Cypriot to return to the situation of before 1974.

There is, of course, a great degree of dependence on Turkey, quite apart from the presence of Turkish troops. Turkish currency is used, photographs and paintings of Atatürk are in the place of honour in public buildings, and Ankara provides assistance, both

for the extensive public works being carried out in Northern Cyprus and in order to balance the budget. There are many settlers from Turkey.

But the intention is that northern Cyprus will in due course be able to dispense with this help. In the meantime, it is argued that the policy of isolating the Turkish Cypriot north of the island is itself forcing the Turkish Cypriots into their dependence on Turkey.

The effect of the restrictions has been to hamper the development of the north. Their lifting would give a great boost to the economy. But the Turkish Cypriots have learnt to live with them, and in talks with the UN they are not prepared to barter what they see as fundamental security issues for economic gains.

They are prepared, as President

Rauf Denktas told me (see page 34) to make certain concessions. They will agree to give up some territory to the Greek Cypriots; and they will agree to a federal system in which certain powers are given to a central government.

But on a number of key points they are standing firm: on their basic demand that the Turkish Cypriots should be recognized as a political entity in their own right, with the same standing as the Greek Cypriots, on the need to retain enough Turkish troops to protect the Turkish Cypriot community, and on a considerable degree of decentralization.

They also regard it as inconceivable to try to return to the situation that existed before 1974, and allow Greek Cypriots to return to the houses, properties and businesses which they owned then — and which have now been largely handed over to Turkish Cypriots who themselves lost property in the south. That would expose the Turkish Cypriots to the pressures of the past.

There are, in fact, numerous people in the north who regard the present state of affairs, in which Turkish Cypriots and Greek Cypriots each run their own affairs, as the best possible solution. And there is little confidence that the Greek Cypriots have the will to make the concessions that are necessary for a settlement, since in many ways the status quo, in which they get sole international recognition, suits them too.

The statements made by Mr Vasilou since his election are seen in the north to be completely at variance with the promises he made earlier to approach the issue with a fresh mind, and to be flexible. They suggest, to the Turkish Cypriots, that the Greek Cypriots continue to cherish their dream of dominating the island, and even of union with Greece.

If that proves to be the case, they prefer to stay as they are. But they will also continue to protest that they are unfairly treated by the world.



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## NORTHERN CYPRUS/2

## FOCUS

## Talk to me now, says Denktas

Peter Strafford talks to President Rauf Denktas, the dominant figure in Northern Cyprus

Rauf Denktas, President of the self-styled Turkish Republic of Northern Cyprus, has been at the centre of dealings with the Greek Cypriots for more than 30 years.

A stocky and engaging man of 64 who was called to the Bar by Lincoln's Inn, he is the dominant figure in Northern Cyprus, and to most Turkish Cypriots personifies the policy of resisting Greek domination.

When I saw him at his residence in Nicosia (in colonial days the home of the British District Commissioner), he declared his readiness to resume talks now that there was a new president, George Vassiliou, in the Greek south of Cyprus.

The basis, he said, should be the principles embodied in the paper put forward by Javier Pérez de Cuéllar, the UN Secretary-General, in March 1986 — which was accepted at the time by the Turkish Cypriots as a suitable compromise, but rejected by the Greek Cypriots.

He added, however, that to judge by the statements made by Mr Vassiliou since his election, there appeared to be no change in policy.

Before the elections, Mr Denktas said, Mr Vassiliou had appeared to be a new man with an open mind who saw the realities of the situation. But between the two rounds, when he needed more support, he had written to Vassos Lyssarides, leader of the socialist Edeka party, and accepted their "Hellenic" policy. That meant that he now had

political debts to Akel, the communist party whose support he had had all along, to Edeka and, to a certain extent, to Spyros Kyprianou, the outgoing president, many of whose supporters had backed him in the second round.

So his hands were tied, not only by the parties but also by representatives of the Church and of Edeka, the former Greek terrorist organization, who had been invited to join the new national council.

Mr Denktas emphasized again the basic contention of the Turkish Cypriots that the Greek Cypriots had never observed the 1960 constitution which recognized two communities, each with its rights. Archbishop Makarios, the Greek Cypriot former President of Cyprus, had himself declared it "dead and buried", he said.

He added that in any case the Greek Cypriots could not claim authority over the whole island on their own because it had provisions for government by two communities, acting conjointly.

Mr Vassiliou represented only the Greek Cypriot community, and he and Mr Denktas, representing the Turkish Cypriots, should negotiate on an equal footing.

I asked Mr Denktas whether, in the interests of a settlement, he would agree to the withdrawal of Turkish troops, as demanded by the Greek Cypriots. He replied that in 1963, when Greek Cypriot attacks were launched on the Turkish Cypriots, it was only the presence of 650 Turkish troops, there by international agreement, which had saved the Turks of Nicosia from annihilation.

It was not possible, he said, to conceive of a credible guarantee for the safety of the Turkish Cypriots without the presence of at least a token Turkish force; and in past talks Glafkos Clerides, the



6 It is not possible to conceive of a credible guarantee for the safety of the Turkish Cypriots without the presence of at least a token Turkish force

Rauf Denktas, above

Greek Cypriot negotiator, had talked of 5-10,000. Without that, no settlement was possible, because the Turkish Cypriots did not trust the Greek Cypriots.

But did not the closeness of Turkey mean they could always return in an emergency? The Turkish troops, Mr Denktas replied, had not been able to save the Turkish Cypriots as a whole until 1974.

In the aftermath of the 1963 attacks, 103 Turkish villages had been destroyed and a quarter of the Turkish Cypriot population had become refugees. Almost everyone had had to live on Red Crescent aid from Turkey.

What about a readjustment of the border, given that with only about one-fifth of the population, the Turkish Cypriots, occupied nearly two-fifths of the island?

There was no reason, Mr Denktas said, to make an exact correlation between

population and territory, and in past talks with Archbishop Makarios it had been agreed that the productivity of land should be a criterion.

The fact was that land left behind by Turkish Cypriots in the south had been irrigated, while the Mesaoria plain in the north, being dry and unwatered, was much less productive.

In negotiations with Señor Pérez de Cuéllar he had, however, agreed to reduce the Turkish Cypriot share of the island to below 30 per cent, and Señor Pérez de Cuéllar had thanked him for doing so. The Turkish Cypriots would agree to a figure above 29 per cent, and that was embodied in the 1986 paper.

What, finally, about British policy? Mr Denktas expressed gratitude for the fact that though the Greek Cypriots would have liked it to do so, Britain had not denied entry to Turkish Cypriots travelling on passports issued in the north, nor stopped trade.

But Britain should now change its policy, he said, and stop regarding a cabinet which was 100 per cent Greek Cypriot as the legitimate government of the whole of Cyprus. He did not believe that that was compatible with British public opinion or the British sense of justice.

The cause of the Cyprus problem — and of the creation of the self-styled Turkish Republic of Northern Cyprus — is simple. It is that the Turks on the island have refused to be ruled by their more numerous Greek neighbours.

This refusal has been deeply felt, consistent over a century, and successful in its outcome. Moreover, it is enough to look at the fate of minorities in the Near East to see that it is also reasonable.

Before 1878 it was the Turks who ruled Cyprus. They managed the administration and owned much of the land. But, as in many other parts of the Ottoman Empire, they left trade to the Greeks and allowed them communal self-government under their Archbishop.

Between 1878 and 1960 both Greeks and Turks in Cyprus were ruled by the British, at first, at least theoretically, on behalf of the Ottoman Sultan, and then, after 1914, as the sovereign power.

British rule developed the island: agriculture, communications, education, health care benefited from it. But it was politically conservative: it preserved the co-existence — and the separate institutions — of Greeks and Turks.

Although the Turks of Cyprus were by and large content with British rule, their position was eroded as a result of the more rapid economic advance of the Greeks, and of Greek participation in the civil administration, from which they had been previously excluded.

Many Cypriot Turks emigrated to Turkey. But the core of the community stayed on, and much of its land remained inalienably in the possession of Muslim Pious Foundations. This did not help to nurture a spirit of enterprise.

However, the lethargic appearance of the Turkish community concealed a total determination to resist the Greek claim that Cyprus was a Hellenic island destined to unite with Greece.

To this Greek claim, the Turks responded with a demand that when British rule ended the island should be divided, and that they should have a part of it, where they would live, not on sufferance, but of right.

True, this irreconcilable argument receded from view in peaceful years when Greeks and Turks seemed to live happily as good neighbours. But political crises, which culminated in the Edeka campaign to eject the British and unite the island to Greece by



## Long years of trial

Andrew Mango on the history of how two communities had to be separated

violence, brought it to the fore.

Nevertheless, a brave attempt was made to preserve cohabitation. The Greek and Turkish prime ministers met in Zurich in 1959 and agreed on an independent bi-national Cyprus, where Turkish rights would be entrenched, and where Turks would have separate municipalities and a separate Communal Assembly, while participating in the central government.

Archbishop Makarios, who had led the campaign for union with Greece, was forced by the Greek government to accept the compromise, and in 1960 he became first president of an independent Cyprus.

But after delaying the implementation of the entrenched rights won by the

Turks, Archbishop Makarios demanded in 1963 that they should be removed from the constitution.

The Turks of Cyprus refused. So did the Turkish government, which along with Britain and Greece had guaranteed the 1960 constitution and maintained a token military force on the island for this purpose.

The constitution was nevertheless violated when an attempt was made in December, 1963, to overturn the Turkish community. The attempt, which failed, brought in the United Nations Peace-keeping Force as permanent spectators of the Cyprus scene.

The Turks of Cyprus remember the decade from December 1963 to July 1974 as years of trial. Some were killed. Many had to leave

Nicosia skyline: the church of St Sophia, now a mosque

mixed or outlying villages and seek shelter in small Turkish enclaves.

These were at first blockaded, with only essential food supplies allowed in. Turks venturing outside the enclaves were subject to harassment and humiliation, while the rest of the island basked in the prosperity of the boom years before the oil shock of 1973.

The Turkish government was unable to exercise its right to enforce the constitution. It did, however, prevent the Greek Cypriots from reducing the enclaves one by one.

It was the Greeks who lost patience. On July 15 1974, the regime of the colonels in Athens launched a coup against Archbishop Makarios as a prelude to the union of Cyprus with Greece.

In response, Bülent Ecevit, the Turkish Prime Minister, flew to London to ask for a joint intervention to reinstate the constitution, now violated for a second time. But agreement proved impossible, and on July 20 Turkey exercised its right of unilateral intervention by landing troops in northern Cyprus.

Mr Ecevit called it the "Peace Operation". To the Turks of Cyprus it was the dawn of their liberation.

After an exchange of populations left on the wrong side of the line, Turkish Northern Cyprus was created as a single unit, whose population has gradually grown to the present figure of 168,000.

Between December 1963 and July 1974, the Turks of Cyprus had created a provisional administration as the organ of the self-government of their enclaves.

On February 13 1975, this became the Turkish Federated State of Cyprus, which was intended to form the Turkish Cypriot wing of a future Federal Republic of Cyprus.

But despite efforts of the UN Secretary-General, agreement on a federation proved impossible. So with no federal partner in sight after eight years of fruitless talks, the Turkish Cypriot legislative assembly proclaimed the Turkish Republic of Northern Cyprus on November 15 1983 — which Turkey was the only country to recognize.

The door to agreement was left open, however, to a new partnership within the framework of a genuine federation.

In the meantime, the Turks of Cyprus lead their lives under their own government. Since 1974 there has been much angry talk but no bloodshed in Cyprus.



Sign of the times: border post on the Green Line at Nicosia

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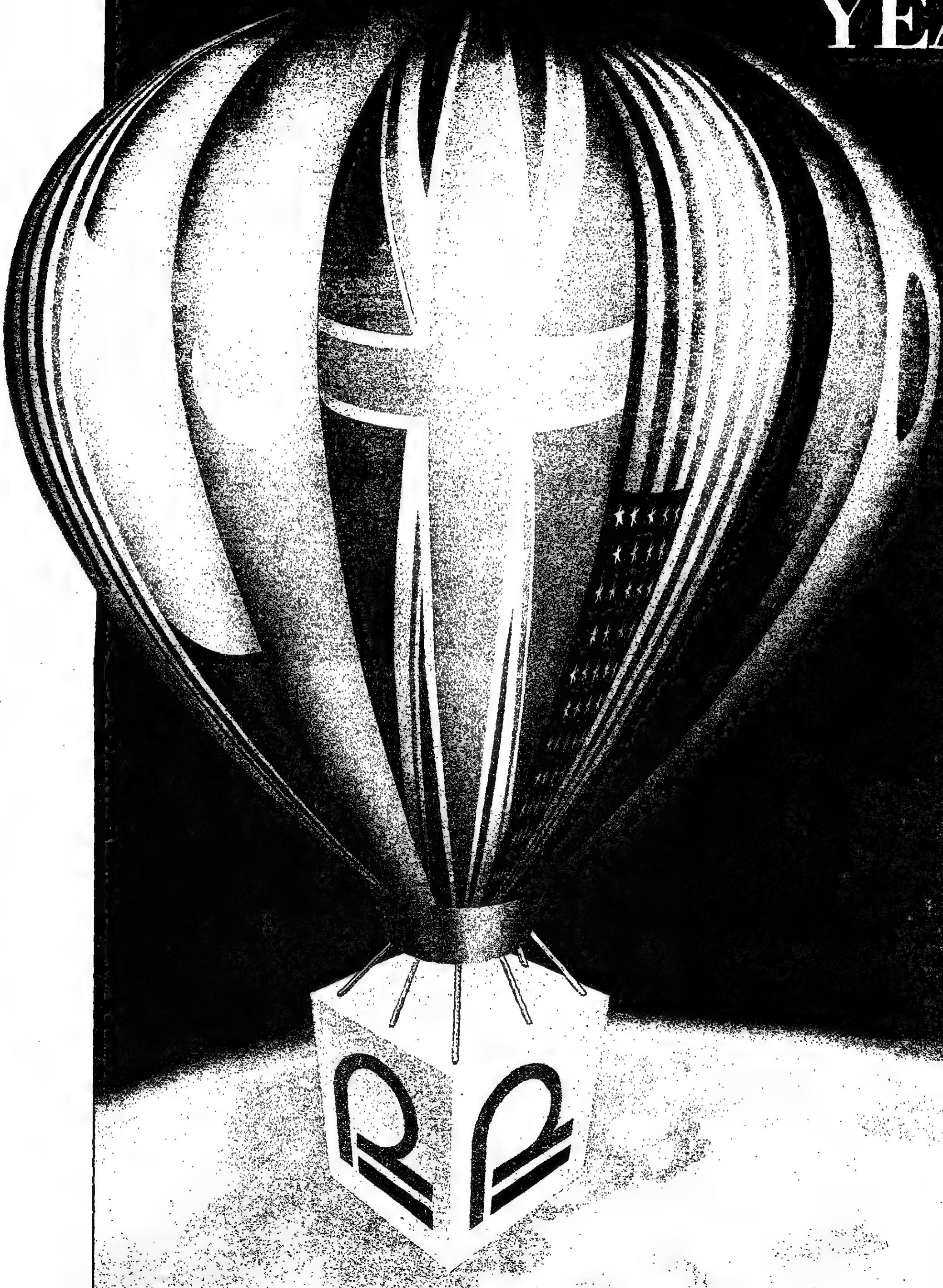
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## NORTHERN CYPRUS/3

## FOCUS

## Trade is on the move

After a slow start, new building and an increase in exports are bringing growth

The economy of northern Cyprus has developed from small beginnings. In the days of British rule the Turkish Cypriots had only a limited role in the island's economy as a whole, being involved almost entirely in agriculture and having little interest in, or experience of, industry and commerce.

Moreover, in the period after independence, and especially between 1963 and 1974, when they were virtually confined to a number of enclaves, their economic activities were severely restricted. They were denied building materials and found it difficult to obtain official permission for, for instance, putting up an hotel or importing machinery for a factory.

Then, in 1974, came the disruption caused by the attempted coup, the arrival of Turkish troops in the north, and the eventual exchange of populations.

Over the next year or two some 60,000 Turkish Cypriots left homes and property in the south to find refuge in the north (as did the Greek Cypriots who moved to the south).

Reorganization was slower in the north, and today the average income of the Turkish Cypriots is only a fraction of that of the Greek Cypriots — Central Bank estimates put it at just over a third.

Much of the north looks run down, with the contrast particularly noticeable in Nicosia where modern high-rise blocks on the Greek side contrast with the low tiled buildings of the Turkish sector.

But the economy of northern Cyprus is clearly on the move. Since 1975 there has been gradual and continuous growth, at an average rate of some 3 per cent, and a lot of new building is visible, particularly on the outskirts of Nicosia and Famagusta, where modern blocks are going up.

At the same time new roads have been built between the main towns, and more are planned. There is a new harbour in Kyrenia to take passenger traffic and complement the main commercial harbour in Famagusta. There are two new airports at Ercan and Geçitkale.

The Turkish Cypriots have not been able to finance all this themselves. Most of the money for the big projects has come from Turkey — except for the road from Nicosia to Kyrenia, which was paid for by Saudi Arabia.

Turkey also makes a sizeable, though diminishing, contribution to the northern Cyprus budget. This year's budget, for instance, predicts that out of a total expenditure of some £85 million, £28.5 million will be met by Turkey, and there will have to be more



Success spinner: new textile factories helped to quadruple exports between 1977 and 1986

than £18 million in loans, also from Turkish sources.

This use of Turkish aid, and Turkish currency, does not bring only advantages. It means that northern Cyprus imports Turkish inflation, which touched 60 per cent recently, and that causes serious problems, as the opposition parties point out.

The Turkish Cypriots are having some success, however, in mobilizing their own



From clothes to fruit: multi-trade developer Asil Nadr, of Polly Peck International

resources, with the intention of eventually being able to dispense with Turkish assistance. They believe they are proving that their entrepreneurial gifts are no less than those of the Greek Cypriots — especially in view of the fact that they are subject to a world boycott, and that the bulk of international aid goes to the south.

As far as their trade is concerned, the Turkish Cypriots have managed to circumvent many of the barriers raised, and claim to sell to

some 60 or 70 countries. This includes western Europe, where Britain is their biggest customer after Turkey, and the United States. They are also increasing their exports to Middle Eastern countries, which buy lamb and goats, citrus fruit and dairy products.

It is in foreign investment that the embargo hurts most. Much new investment has come from Polly Peck International, the British-based multinational which is headed by Asil Nadr, himself a Turkish Cypriot by origin.

Polly Peck is the biggest employer in northern Cyprus, and a main factor in the economy. Its two main activities are the exporting of citrus fruit from the eastern end of the island and the manufacture of corrugated carton boxes. It also manufactures clothing for export, makes pharmaceuticals, and is developing holiday sites.

But on the whole it has proved hard to attract investment because of the lack of international recognition of the northern Cyprus government. In an effort to remedy this a free port and zone has been established in Famagusta, alongside the main harbour, where firms can manufacture tax free.

So far, the main takers are Unipac, a Polly Peck subsidiary, and three Turkish firms. Given the key position of Famagusta between the Middle East and Europe, there should undoubtedly be more, if the boycott of northern Cyprus was lifted.

For the time being, agriculture is the most important

sector and the backbone of the economy, employing 31.4 per cent of the working population and accounting for some 70 per cent of exports in 1986, the last year for which there are complete figures.

There is also a small, but growing light industrial sector, an area in which Turkish Cypriot experience is quite recent. But, starting from a low base, it more than quadrupled exports, mainly textiles, between 1977 and 1986.

For the future, the big money-spinner is seen to be tourism, and development of this sector is being given top priority. After all, in the days before the island was split in two, northern Cyprus had the main tourist areas, in particular around the two old harbour towns of Kyrenia and Famagusta, each of them within easy reach of attractive beaches; and the island is full of historic sites.

So considerable new incentives are now being offered for investment in order to increase the rather limited accommodation available. There are some 4,300 beds, and the intention is to increase these to 10,000 or 12,000 in five years.

Last year some 185,000 tourists visited northern Cyprus, up from 131,000 in 1986. A further increase, up to 210,000, is hoped for this year. Apart from Turks from the mainland, who make up the majority, the main nationalities are German, Austrian and British.

Peter Strafford

## Putting a sock into exports

British shoppers buying denim clothes for children, or Germans buying socks, may be buying goods made at a Turkish Cypriot factory on the outskirts of Nicosia. They are part of the growing number of textiles being exported to western Europe and the United States, writes Peter Strafford.

The quantity involved is still small. Altek Alpal, the factory owner and chairman of the clothing manufacturers' association, says that exports were worth a total of £10 million last year. But the curve is upward, and it is hoped that the figure this year will be £15 million. Light industry is a relatively new activity for Turkish

Cypriots, and Mr Alpal was one of the first to enter it. He learned the business of making socks in Leicester in the early 1960s and returned to Cyprus in 1963 to start his own business. He immediately ran into difficulties, he says, because Greek Cypriot officials systematically put obstacles in the way of Turkish Cypriots. When he tried to import machinery he was told simply that his application "cannot be entertained", and it was only through enlisting the help of a senior Greek Cypriot that he got his machinery in.

But since 1974 he and others have been able to establish themselves, and

now they employ 3-4,000 workers, mainly in the Nicosia area. Among the British firms buying from them are Harrods, C&A and Littlewoods.

Other Turkish Cypriot companies sell jeans to West Germany, the Netherlands and Belgium; one has found a market for T-shirts in the US.

Mr Alpal has found a market nearer home. In spite of the embargo put on goods from the north, he finds that Greek Cypriots visiting the border village of Pile are happy to buy his socks, which are cheaper than those made in the south, and then smuggle them through the checkpoints they have to pass on the way home.

Picturepoint

## Sweet taste of success

The North is now self-sufficient in fruit, vegetables and meat

The area round Güzelyurt — formerly known by its Greek name, Morphou — in the west of the island is a land of citrus trees, where oranges, lemons and grapefruit glow amid the vivid green of the leaves, writes Peter Strafford. It is a key area for the northern Cyprus economy because the orchards provide a large proportion of its exports.

Before 1974, most holdings were in Greek Cypriot hands. After the island had been split and populations exchanged they were taken over by Turkish Cypriots — as, for example, Turkish-owned vineyards were taken over in the south — and they are now the basis of a flourishing export trade.

Cyprusfrux, a largely government-owned concern, is one of the biggest exporters of citrus fruit in the Mediterranean, with an office in London and branch offices in Rotterdam and Hamburg. Last year, its biggest market was France, followed by Britain and Ireland, the Netherlands, Belgium and West Germany.

It also exports juice and concentrate, and oil extracted from the peel. Even the waste can be used as animal fodder. Turkish Cypriots have long

been active in agriculture and today it accounts for 12.5 per cent of the gross national product, employing 31.4 per cent of the working population. Production has increased in recent years, and though the government had earlier begun to run down its programme of subsidies, it has since 1986 resumed its policy of support.

In the long run, however, the intention is that tourism take over as the mainstay of the economy and the biggest earner of foreign exchange.

Aytac Beseler, the Minister of Agriculture, says there is no intention of running down agriculture, but that Northern Cyprus cannot match the support for farmers provided by the EEC, and does not want to create food mountains.

Northern Cyprus, with its population of 168,000, is self-sufficient in basic foodstuffs. Its problem, if production grows too fast, would be to find export markets.

Apart from citrus fruit, its main products are carob beans, potatoes, animal fodder and lamb and kids. It produces all the meat it needs for itself and has recently begun to develop sales of live lambs and kids to Middle Eastern countries.

Thought is even being given to the production of wine. Cyprus's main wine-producing areas are in the south, but many of the vineyards there were owned by Turkish Cypriots, and since they have moved north they have been keen to use their skills. Grape



Checking the quality: orange packers at a Famagusta plant

production, mainly of table grapes, increased by 1,350 per cent between 1977 and 1986.

It is already possible to find North Cypriot table wines, and there are plans for a winemaking plant. The problem will be to find markets.

The land in North Cyprus falls into two broad categories: "dry" land, mainly in the central plain which does not require irrigation and is used for growing cereals, and land which requires irrigation, like that round Güzelyurt, which produces citrus fruit, potatoes, grapes and bananas.

Around Güzelyurt, in particular, there is a problem of salinity. Care has to be taken

in the use of irrigation water.

The other problem, which confronts all Turkish Cypriots who want to export, is finding the ships to carry their goods. The Greek Cypriots created a deterrent, at least in early days, by taking action against captains who put into their ports after having visited Famagusta. Some were arrested and even imprisoned.

Cyprusfrux, for instance, needs between 70 and 80 ships in a season, which it chartered. But Hasan Özdemir, the general manager, says that though it was difficult at first, ways have now been found by the shipowners to avoid difficulties, for instance, switching the captains.

## A growing support

The Turkish Cypriots argue that that is unfair, and they are supported in this by the Friends of Turkish Cyprus, a relatively new parliamentary group which is organizing the conference. Founded 2½ years ago, with both Conservative and Labour members, the group takes the view that for too long the Turkish Cypriot case has gone by default.

It now has a core membership of 30 to 35, and claims a wider body of sympathizers. Keith Speed, the Conservative MP, is chairman, and Andrew Faulds, the Labour MP, is secretary.

To a great extent it is opposed to the larger Friends of Cyprus group, which in its approach to a reunification of the island under one govern-

ment is closer to the views of the Greek Cypriots.

The Friends of Turkish Cyprus were not anti-Greek, Mr Speed told me, but were opposed to the sort of rigidity which had characterized the former administration of Spyros Kyprionou in the Greek-ruled south of the island.

He said there should also be greater awareness in Britain of the Turkish Cypriot case. And he was particularly critical of certain aspects of the economic embargo imposed on Northern Cyprus by, among others, the British government.

The ban on direct flights, for instance, which means that all flights to the north of the island have to start in, or pass

through, Turkey, and that only Turkish or Turkish Cypriot airlines fly the route, is "a nonsense", he says.

An important factor in government policy is clearly the presence of the British sovereign bases in the south of the island, and concern not to arouse any opposition to them by antagonizing the Greek Cypriots.

Mr Speed said that he understood the problem the Foreign Office faced. He himself had not argued in favour of formal recognition of the self-styled Turkish Republic of Northern Cyprus, since he felt that would be unduly provocative at this stage.

But he thought that if the Greek Cypriots once again turned down the proposals for a settlement which were fair, as they had done under Mr Kyprionou, patience would run out.

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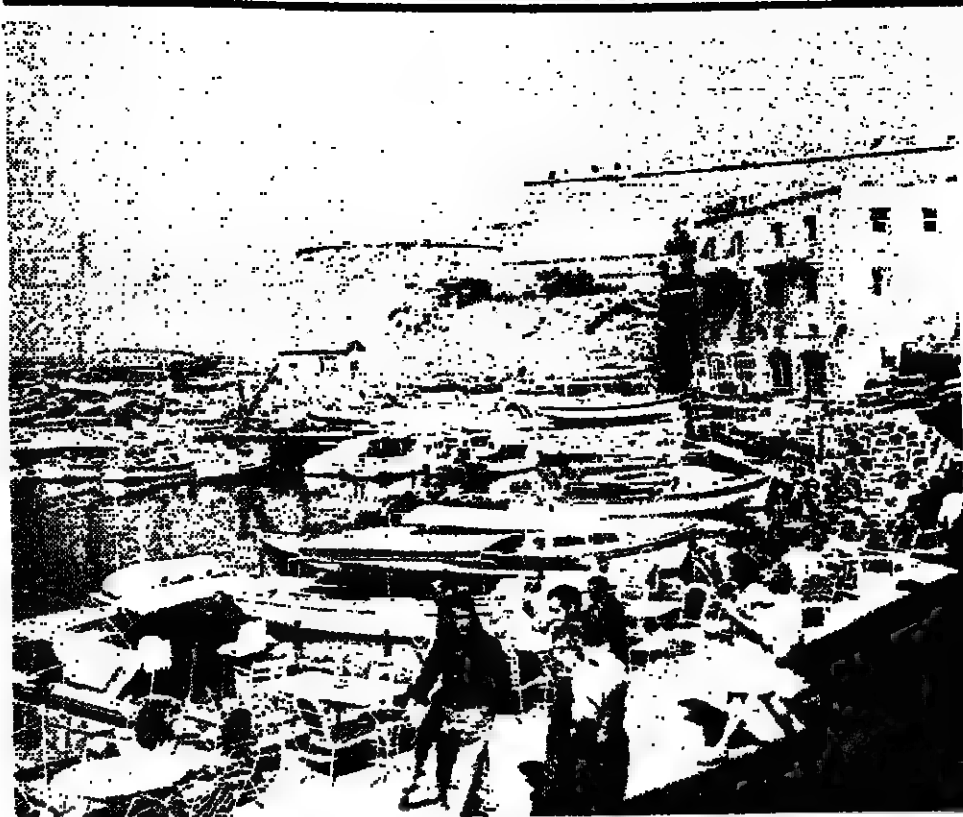
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FOCUS

NORTHERN CYPRUS/4



Awaiting tourists: sunny Kyrenia, and its harbour, where the push for tourism started ... and the face of Turkish Cyprus: a goatherd of the north



The Brits are quite at home

The British connection with Northern Cyprus goes back to colonial days. There are still many Turkish Cypriots who served in the British administration, not least when it was faced with the emergency caused by the appearance of Eoka, with which they had no sympathy. In that generation at least there are still warm feelings towards Britain.

Since then, in spite of the troubles which followed independence, there have always been British residents in the north of the island. And today there is an increasing British presence, as people come to see the advantages of a home there with its good climate and, not least, low prices.

In the Kyrenia area, there is an active British community of some 4-500 families, centred on the small Anglican church of St Andrew's, up the road from the harbour. The British Residents' Society, founded in 1975, gives advice on anything from buying a house to the welfare of pets.

The government is glad to have new foreign residents, and it is not only the British who are settling in. There are many Germans and people from other European countries, the United States, Canada and Australia.

Care has to be taken, however, in buying a house. Mrs Audrey Ellison, an estate agent and property manager who has set herself up in Kyrenia, says that business practices are different to those in Britain and gives examples of foreigners who received unpleasant shocks through not taking simple precautions.

One Swiss was shown a plot which he liked and arranged to buy. But he found, when he came to build on it, that he had actually been sold a quite different one on which it was impossible to build. But such difficulties can easily be avoided through taking local legal advice, she says, and there is a wide range of choices.

One hazard is property originally owned by Greek Cypriots. All such property has been confiscated by the Turkish Cypriot government (as has been Turkish Cypriot property in the south), and much of it allocated to displaced Turkish Cypriots.

Pending a final settlement, in which block compensation is likely to be negotiated between the two sides, owners have been given, not formal title deeds, but definite possessory certificates which are virtually as good.

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On the trail of the Crusaders

The Turkish Cypriots' misfortune is the visitors' delight. At present, comparatively few foreigners visit Northern Cyprus, but those who do are enchanted by it. It is peaceful, uncrowded and, for the Mediterranean coast, inexpensive. It is also friendly and has beautiful scenery.

Moreover, apart from its attractive beaches it has a remarkable range of historic sites which illustrate the island's turbulent history. These include the Greco-Roman ruins at Salamis, Crusader castles perched atop the Kyrenia mountains, and the imposing Venetian fortifications in Nicosia, Famagusta and Kyrenia.

The old city of Famagusta (Gazimagusa in Turkish) is a sort of outdoor museum where ruined Gothic churches stand open to the elements, as they have done since the capture of the city after a long siege by the Ottoman Turks in 1571; and where the former cathedral of St Nicholas, a stylish building in French Gothic style, has been turned into the Lala Mustafa Pasha mosque, with a minaret on its west front.

The Turkish quarter of Nicosia (Lefkosa), has, apart from another Gothic cathedral converted into a mosque, some interesting buildings of the Ottoman period which are now being renovated. They include the Büyük Khan, or Great Caravanserai, and the townhouse of Derviş Paşa, now a museum.

As the self-styled Turkish Republic of Northern Cyprus is recognized only by Turkey, only Turkish aircraft fly there. Turkish Airlines and Cyprus Turkish Airlines provide regular services via Turkey, where on some flights the traveller has to change aircraft. This means that the flight time is longer than it need be. Moreover, Turkish Airlines does not have enough aircraft for all its needs. As a result, there is congestion in the holiday season, and some flights leave at inconvenient times.

Until now there have been no non-Turkish charter flights, so that cheap holiday packages have been difficult to arrange and their absence has limited investment in new

HISTORIC DATES

7000 BC	Neolithic sites
1100 BC	Mycenaean arrive
546-333 BC	Persian rule
294-58 BC	Rule by Ptolemies
30 BC-AD 395	Roman rule
45	St Paul brings Christianity
395-1191	Byzantine rule
1192-1489	Lusignan dynasty
1489-1571	Rule by Venice
1571-1878	Ottoman rule
1878-1960	British rule

hotels. Also, travellers who enter Cyprus from the north are not allowed into the south, from which they are permanently barred if their passport carries a stamp by the northern authorities - though officials at Ercan airport in the north will, if asked, stamp a flyleaf which they insert in the passport, and which the traveller can later discard.

Once the traveller has arrived, he or she will find that English is widely spoken. Personal cheques on British banks are generally accepted, one drives on the left (although the rule is to be changed) on well-maintained roads, and both car-hire and petrol are cheap.

Low prices derive from the use of the Turkish lira, whose value against other currencies has dropped considerably (and is still dropping) and which banks in Northern Cyprus sell at an even better

rate than their counterparts on mainland Turkey.

As taxes in Cyprus are also lower than in Turkey, and with no shortage of imported goods, mainland Turks can combine a holiday with shopping for household goods. For the tourist, low prices in shops, restaurants and bars compensate for a comparatively expensive air fare.

However, since there has been no tourist explosion, there are still comparatively few good hotels and early booking is advisable. The Germans and Austrians, in particular, have already discovered the delights of Northern Cyprus.

They have also found out that while the south is out of bounds, mainland Turkey, which has a great deal to offer, is not. Some operators combine holidays in Turkey and Northern Cyprus. And in any case, one does not have to plan ahead to take a trip to Turkey as there are regular ferry services from Kyrenia to ports on the southern coast of mainland Turkey.

Turkey is, of course, present in Northern Cyprus and not only in the shape of Turkish troops, who keep very much to themselves. The food is Turkish, with a southern touch, which shows itself in the wide variety of vegetable hors d'oeuvres and in fiery kebabs, often served under a covering of fresh herbs, particularly mint.

Turkish raki (distilled lo-



Fresh and cheap: vegetable seller in the market at Nicosia

cally under licence, and cheaper than in Turkey) is the universal aperitif, while good Turkish mainland wines are generally available. Many of the cooks and waiters also come from mainland Turkey, as there is still a shortage of skilled labour on the island.

The authorities are overcoming this and the quality of hotel management is improving. However, while the tradition of Turkish hospitality is old, catering for tourists is a new skill.

Tourist hotels are concentrated in two areas: round Salamis Bay, near Famagusta, and in and around Kyrenia. Salamis Bay with its gently-sloping sandy beaches is ideal for families with young children, and the hotels are a stone's throw from the ruins of ancient Salamis.

This is the most extensive classical site on the island, with a superb gymnasium, theatre, basilica and other public buildings. A few miles inland are the tombs of the ancient kings of Cyprus, near the village of Tuzla. A few miles further on, the Byzantine monastery of St Barnabas is now a museum.

Famagusta is a walled town which the Turks settled when they conquered Cyprus from the Venetians in 1571. That was when the cathedral became a mosque.

Longer excursions take one to the castle of Kantara, perched atop the eastern end of the Kyrenian range, and further afield to the tip of the Karpas peninsula. On the way, there are attractive empty beaches awaiting developers and tourists.

Kyrenia is where Cyprus tourism started while the island was still a British colony. It has a picturesque old harbour surrounded by fish restaurants, reminiscent of similar, but much more expensive establishments in Istanbul. Towering over it is an impressive Venetian castle, where Turkish folk-dance groups now stage displays, and where an ancient Greek ship, discovered offshore and dating from about 300BC, is preserved along with its cargo of almonds and wine bottles.

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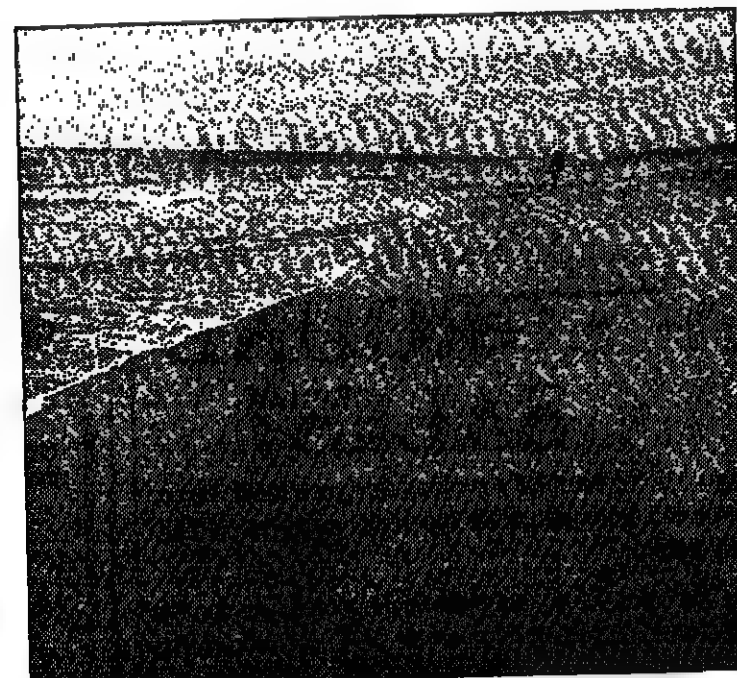
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## MEDIA &amp; MARKETING

## Blind date with top profits

Yesterday's dramatic announcement of staff cuts at LWT may be Brian Tesler's last big contribution to television efficiency.

Bryan Appleyard looks at the man behind the move, and the thinking behind his timing

Brian Tesler is sleek, dapper, invariably tanned and looks about 45. In fact next February he is 60 and, before then, he hopes to stand down as managing director of London Weekend Television, a job he has held since 1976. The television headhunters are now looking for his successor. Nevertheless he plans to stay on as chairman of the company which, by common consent, bears the marks of his identity and style at almost every level.

Meanwhile yesterday he launched in probably his swansong as the sole occupant of both top jobs — the most dramatic piece of perestroika yet seen in the commercial television sector. A management working party released to the workforce of 1,600 a document, known as The Document, which aims at a stroke to modernize the company's working practices, cut overmanning and ensure that it can produce programmes like *Blind Date* and *The South Bank Show* as efficiently and cheaply as anybody in the world.

Tesler will begin talks with the unions with his usual "softly softly" approach. But privately he has made it clear to colleagues that he does not regard anything in the document as negotiable. "Everybody will be affected, right down to the canteen ladies," one said.

It is a bold and unprecedented step from an ITV company and it raises two urgent questions before the inevitable arguments begin: why LWT and why now?

The ambitions behind The Document are clear enough. Ever since last autumn, when Mrs Thatcher scathingly referred to the ITV companies as "the last bastion of restrictive practices", the pressure has been on. The privileged advertising monopolies enjoyed by these companies are under threat from a baffling and unpredictable number of sources.

They could lose control of Channel Four, see a new Channel Five compete for revenue, suffer from the impending launch of British satellite television and, when their franchises come up for renewal in

1992, find themselves having to bid competitively rather than simply being awarded them on the basis of good intentions and programme quality.

In short, everything is in the melting pot. But, so far, the reactions of the companies have been low key. Granada, Yorkshire and Thames have led the way with quiet and steady renegotiations intended to strip out the worst abuses gradually over a period of years. The public line was that this could be done with good will on all sides and without a Fleet Street-style bloodbath. Meanwhile the companies were lobbying the Government to prevent what they saw as the damaging effects of an unfettered free market in commercial television.

This strategy was shaken by the TV-am dispute with the union ACTU, which at once raised spectres of an Eddy Shah-Wapping scenario, with strikes and *Batman* repeats throughout the commercial network. But TV-am is a maverick. It is outside the network and, unlike Channel Four, sells its advertising quite independently of the other companies. The dispute failed to spread. It did, however, have the important effect of putting pressure on the unions and alarming their members. That could well be one clue to Tesler's timing.

A more important clue, however, is probably a curious remark made last week by Christopher Bland, chairman of LWT (Holdings), Tesler's parent company. Bland attacked the idea of competitive tendering for franchises and added that he thought the companies should be open to takeover. This is, in effect, impossible without the blessing, generally not given, of the Independent Broadcasting Authority. One rival ITV boss described the suggestion as "startling".

But it may just be a case of facing the facts. Whether the Government goes for competitive tendering or not, it may well come to see the companies' protection from takeover as one of the main causes of restrictive practices. And, if take-



Stepped in TV: Brian Tesler now, and with Diana Dors in 1957, when he was producing *Sunday Night at the London Palladium*

over does become a possibility, LWT has to move quickly. For the fact is, as Tesler's working party agreed among themselves, that the company is sitting on one of the most valuable television properties anywhere in the world — exclusive rights to the whole of London for the whole of the

weekend, the prime selling time. Yet, at its present share price, it has a stock market value of only £120 million. For a whole range of big communications companies around the world this is pin money.

In this context LWT's problem is that almost all its money comes from television. It is neither diversified nor part of a sheltering wider group. It had a spectacular increase in profits last year from £13.7 million to £23 million, but this year growth has slowed to only 4 per cent. Current trading alone therefore, is unlikely significantly to raise the company's value. Big efficiency savings could. But they take time and a steady nerve. Tesler has plenty of the latter but increasingly less of the former.

In addition he has special problems. Having the country's only weekend franchise means his overtime deals and working practices in general are inevitably more complex and more costly than those of the other companies. In this context the answer to the question "Why

LWT?" could simply be that they have most to gain.

But the general point is that, however the current uncertainties in the industry are resolved, LWT can only strengthen its own position by raising its value as a company. Even if it were to lose the franchise in 1992, its production assets would be made more valuable by improving its union deals.

The tactics chosen represent a big change of image both for Tesler and the company. He is generally regarded as one of the brightest men in the commercial sector and also as one of the nicest. His pedigree is almost pure television. At Oxford he was president of the university's Experimental Theatre Club and he went on to work in British Forces Broadcasting and as a producer and director with BBC Television.

He moved into the commercial sector and became Head of Features and Light Entertainment with ABC in 1960. He subsequently went to Thames and then LWT as deputy chief executive in 1974. He has sat on a whole range of industry committees and, with the imminent departure of Paul Fox from Yorkshire Television for the BBC, he is regarded as the senior figure within the commercial network.

His management style has been understated and calm. Confrontation has been alien to him. Instead LWT has taken on his relaxed, glossy style, resting on the laurels of its programme quality and its highly-regarded talent for selling advertising.

But some of the gloss had to go. In the present climate LWT was beginning to appear over-indulgent. Just as TV-am suffered badly from stories of astronomical expenses claims by its technicians, so LWT's image was dented by talk of a £100,000-a-year videotape editor.

With less than a year to go before his sixtieth birthday, Tesler has stuck his deceptively youthful head well above the parapet. Most assume he knows precisely what he is doing.

"Brian is a very able manager. If he has embarked on this course, then I think he will get what he wants," said one ITV executive.

If the firing starts, however, his chances of effective support from elsewhere in the industry could be slim — the other ITV barons are happy with their steady progress and probably see no reason to change just because LWT is trying to get there in one.

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## Not an easy alliance

The *New Statesman-New Society* merger talks rumble on, taking almost as long to reach a conclusion as another recent merger, the Liberals and the SDP.

*Statesman* editor Stuart Weir, who cheerfully calls the decision to announce the merger before working out the details "completely mad", says: "Watching the Liberals and the SDP you wonder how anyone can possibly carry on in such a ludicrous way. From the inside it looks rather different." The two magazines' boards and the Rowntree Trustee, who bankroll *New Society*, are due to discuss detailed editorial and business plans tomorrow, as well as a title for the new magazine (definitely not *NS*, Weir says).

Meanwhile the comings and goings have meant that all new appointments have been frozen, which could be bad news for Mike Poole, who resigned last week as deputy editor of *The Listener*, rather than go back to being number two after six months as acting editor before the arrival of Alan Coren. He had been discussing a senior (unspecified) position with Weir.

## Radio games

The Home Office is having difficulty in filling the chairmanship of the new Broadcasting Standards Council and the empty places on the BBC Board of Governors, which bodies ill for its chances of finding someone to run the new "light touch" Radio Authority.

The uncertainty has not stopped independent radio chiefs from speculating. The ubiquitous John Harvey-Jones has been mentioned as a possible chairman. So has the current director-general of the IBA, John Whitney. If he took the job he could end up working with another IBA staffer, Paul Brown, now the authority's head of radio programming and one of two men said to be interested in the job of director-general at the new body: the other is Michael Flynn, a solicitor and an expert in copyright.

## Paper cutting

The editorial axe may yet swing further at the *Daily Telegraph*, where the NUJ is still talking on behalf of 13 members faced with dismissal. David Adamson, an Institute of Journalists member and diplomatic correspondent, is currently negotiating severance terms after 33 years with the paper, and John Lichfield, the paper's veteran Paris correspondent, is also reported to be "in correspondence" with editor Max Hastings about his future.

## Needled

Dr Ian Munro, editor of *The Lancet*, is still smarting from

the reaction when BBC TV's *Q&A* scooped the magazine last month with an item on the effects of vitamin supplements on children's intelligence. The journal published several letters critical of the research. However, the suggestion by some correspondents that fewer parents might have rushed out to buy vitamin pills for their offspring if *The Lancet* had published first, strikes Munro as a little far-fetched.

## Briefly

The dummy for *Hellos*, a Spanish-backed women's magazine, has been welcomed rapturously by advertising agency Young & Rubicam, which calls the title "sheen fantasy and aspiration" and a welcome contrast to the current strain of "Germanic practicality" in women's magazines... The BBC has appointed Matthew Bannister, head of talks at Capital Radio, as managing editor of Radio London... French TV station TF1 has begun posting daily audience figures next to the list to keep staff morale up... Rival magazine distributors are watching with interest following IPC's decision to follow the newspaper publishers' lead and negotiate new contracts with its 300 wholesalers... The troubled Australian Fairfax Group has decided to sell *The Spectator* so far the *Telegraph*, "a very good fit" according to editor Charles Moore so long as it guarantees the magazine's independence, is the only declared buyer...

Nick Higham

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**COSTAIN**

## PR-experienced Account Exec

for St. Albans

You're 23-ish, had 2-3 years experience and you're bored with the traditional PR role. You want to broaden your horizons and are ready for a move. I need someone, fast. You'll fulfil a broader based function that'll still require preparation and successful placement of releases/articles but also include client liaison on the semi-technical advertising, promotions, exhibitions and print end, of household-name accounts.

Superficiality is out but long-term commitment and responsibility will be rewarded by plenty of money-wise motivation - the more input, the more you'll earn.

Sound like you? The make contact now!

Phone:

Publicity Projects Ltd (0727) 51117.

## YOUNG AMBITIOUS - OR EXPERIENCED PROFESSIONALS £30,000 - £50,000

An exciting opportunity exists in a nationwide company for a limited number of individuals who want to earn above average incomes.

Whether you have sold before or not the emphasis is on professionalism.

We are marketing a unique system used by all large and medium size organisations.

A University education is preferable but a successful track record in business or selling will be considered.

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Call Karen Walsh TODAY on:

01 379 0158 or 01 836 6189

Or write to the

Managing Director  
PCS Systems Limited  
18 Henrietta Street  
London WC2E 8XQ

## Richard Ellis

## Marketing Executive

Property

City of London

We are a leading international firm of Chartered Surveyors with an acknowledged reputation for innovation in the property world. Our profile and prestigious client portfolio are second to none and have led to our impressive and profitable growth record in the City property market.

The stage has now been reached where we need to appoint a professional marketer who can bring new, additional skills to help maintain the growth momentum of both our City Business Division and Richard Ellis Financial Services. The main emphasis will be on researching and identifying market opportunities for new and existing clients and recommending marketing strategies to exploit these. The translation and implementation of these into effective marketing plans and programmes will be the key to success in the appointment.

To achieve this will require an energetic, creative and team orientated approach, as well as a degree level education and ideally a formal marketing training. It is unlikely that applicants under 30 will possess the experience required, or the record of practical achievement in commercial marketing or the marketing of professional services, which the position demands.

Please write in the first instance with a curriculum vitae to:

Jeff Booth  
Richard Ellis, Chartered Surveyors  
55 Old Broad Street, London EC2M 1LP

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Use your sales background to break into the City. You must be highly motivated and hungry for considerable financial rewards, working in a dealer-room atmosphere. If you have a good standard of education and excellent interpersonal skills then

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## ASSISTANT PRODUCTION CONTROLLER

The Jane's Information Group, the world's leading information provider in the fields of defence, aerospace and transport technology has a vacancy for an Assistant Production Controller to work on a range of publications including books and a magazine.

This is an exciting newly-created post within an expanding company and will offer a variety of production experience in a hard-working but friendly environment. An attractive salary and conditions are offered for the position which will be re-located to brand new Group offices in Coulsdon, Surrey in late Spring. Help with travel expenses may be available in the interim.

Please write with CV and current salary to:

The Production Manager  
Jane's Information Group  
238 City Road, London EC1V 2PU

JANES

## eurovine promoting success

## INTERNATIONAL MEDIA SALES

This unique appointment offers Management opportunity within 12 months. However, you will have to demonstrate most of the following qualities to qualify.

- Two years' post graduate media sales, preferably on a trade or technical journal.
- Director/Senior management engagement skills.
- Persuasive presentation capability and agility of mind.
- A second European language would be most useful, as overseas travel will be necessary.

So why not develop your skills and talent by learning up with this leading International monthly title, based on the South London/Surrey border.

For further information quote: Ref/E/163/EH  
eurovine recruitment Ltd.  
23 Chisworth Mews, London W2 3RG  
Telephone 01-723 9011. Fax 01-724 7506

## COULD YOU CREATE AND MANAGE THE COUNTRYSIDE BOOKSHOP?

Entrepreneurial spirit sought to create from scratch and then manage

The Countryside Bookshop, a specialist bookshop to be located in the West End of London.

The Countryside Bookshop will specialise in new and second-hand books, maps, periodicals and prints concerned with the British countryside and related topics.

Initial duties will entail overseeing the refurbishment and stocking of the retail premises, opening accounts with suppliers, devising stock control and accounting systems, recruiting staff and initiating marketing and advertising activity. Subsequently, you will be expected to run and manage

The Countryside Bookshop as if it were your own business.

All necessary funding is readily available, as are the retail premises. The successful candidate will receive an excellent salary and a share of profits in return for total commitment to the project. Experience and familiarity with books and the selling of them is vital, as is an enduring love and knowledge of the British countryside.

Please send details, including past experience and current position and salary to:

Felix Dennis,  
39 Goodge Street, London W1P 1FD

## NORTH OF THE THAMES

For an immediate vacancy in a well known, successful firm of architects, a qualified architect is required to take over the day to day running of the firm. The successful candidate will be responsible for the design and construction of all buildings within the firm's area of responsibility. The firm is currently working on a number of large scale projects and the successful candidate will be expected to manage these projects to completion. The successful candidate will be expected to manage the firm's staff and to maintain the firm's reputation for high quality work. The successful candidate will be expected to manage the firm's finances and to ensure that the firm is profitable. The successful candidate will be expected to manage the firm's public relations and to ensure that the firm is well known in the community. The successful candidate will be expected to manage the firm's legal affairs and to ensure that the firm is in compliance with all relevant laws and regulations. The successful candidate will be expected to manage the firm's human resources and to ensure that the firm has the best possible staff. The successful candidate will be expected to manage the firm's information systems and to ensure that the firm has the best possible information systems. The successful candidate will be expected to manage the firm's health and safety and to ensure that the firm is in compliance with all relevant laws and regulations. The successful candidate will be expected to manage the firm's environmental affairs and to ensure that the firm is in compliance with all relevant laws and regulations. The successful candidate will be expected to manage the firm's general affairs and to ensure that the firm is in compliance with all relevant laws and regulations. The successful candidate will be expected to manage the firm's overall operations and to ensure that the firm is successful in all its endeavours.

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